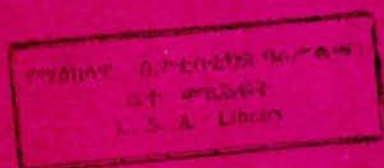


THE FEDERAL DEMOCRATIC REPUBLIC OF
ETHIOPIA

CENTRAL STATISTICAL AUTHORITY



*REPORT ON DISTRIBUTIVE AND SERVICE
TRADE SURVEY*

FEBRUARY, 1997

ADDIS ABABA
OCTOBER, 1997

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CHAPTER I

INTRODUCTION AND OBJECTIVES OF THE SURVEY

1. INTRODUCTION

Distributive and Service Trade Establishment Survey is the first of its kind in the country which was carried out in big towns and other sample selected towns by the Central Statistical Authority. This economic sector accounts for a substantial proportion of the total economic activity in every country, whether in terms of the contribution of the sector to the gross domestic product or in terms of its share of total employment. These activities are widely scattered within a country, and the economic function they perform in channeling the flow of goods and services from the producer to the consumer is of great significance.

Data on Distributive and Service Trades are required for a variety of purposes. One of the most important is, to provide a basis for assessing trends in the economy. For this purpose, annual and more frequent estimates on the contribution of this sector to the national economy, which as stated earlier is quite substantial, play an important role. Wages and salaries earned in the sector, changes in stocks, gross fixed capital formation (capital investment) and sales to final consumers would provide useful indicators on the activity and trends of the sector. Comprehensive data on Distributive Trades broken down by activity are required in building up indexes of wholesale and retail trades, which are important indicators of business activity. For planning purposes, an accurate knowledge of the volume and the channels of flow of goods and services is essential. Distributive Trade data help not only in presenting the current picture, but also in studying structural changes, and are aids in formulating plans for bringing about the desired changes through production, price and distribution policies.

Distributive and Service Trade data are of great use to trade and industry for market research, market surveys, trend analysis, and for their own planning. Statistics of trade over a period of time by kind of activity can indicate areas of expanding or contracting demands for different commodity groups and broad patterns of changing consumer tastes. A clearer picture

of the margins between wholesale and producer's price, wholesale and retail prices etc.. could be obtained through the statistics of distributive and service trades. Hence in February 1997, Distributive and Service Trade Establishment Survey was conducted at national level.

This report consists of four Chapters where CHAPTER I presents an introduction and objectives of the survey, CHAPTER II deals with the survey methodology, data collection and data processing, CHAPTER III discusses the summary of the survey results and CHAPTER IV presents the detailed Statistical tables on the survey findings at national level.

Finally, under Annexes I, II and III, Estimation Procedures of Totals, Ratios and Sampling Errors for selected Variables, and Survey Questionnaires are attached for interested users.

2. OBJECTIVES OF THE SURVEY

The February 1997, Distributive and Service Trade Establishment Survey was conducted to :

- i. obtain information on the number and geographic distribution (i.e. at major and other small towns level) of distributive and service trade establishments,
- ii. assess the share of this sector on the economic situation of towns/cities,
- iii. estimate the number of persons engaged in this sector,
- iv. obtain data on the type and flow of goods and services in order to allow policy formulation or policy change to strengthen the sector,
- v. get estimates on the contribution of the distributive trade and services to GDP,
- vi. get baseline data for future Distributive and Service Trade surveys,
- vii. obtain estimates of the values of this sector in terms of various economic

measures (i.e. value added, investment, etc..),

- viii. get information on the effects of the existing economic policies on this sector,
- ix. obtain data on the major problems and constraints faced by the owners of enterprises/establishments in the sector, and
- x. obtain data, that could be helpful in formulating socio-economic plans and programmes.

CHAPTER II

SURVEY METHODOLOGY, DATA COLLECTION

AND DATA PROCESSING

1. SCOPE, COVERAGE, AND CONTENT OF THE SURVEY

Eventhough reference material, training workshops and seminars were not adequate on the subject for the staff involved in the survey, relentless effort has been made to establish a clear and practical definition of the sector that is suitable for the Ethiopian economy. To attain this, the Central Statistical Authority has carried out the following activities, i.e.:

- a) study the International Recommendations on Statistics of The Distributive and Service Trades,
- b) study and identify the data users' demand,
- c) consider the real situation in the Distributive and Service Trade sector of Ethiopia, and
- d) conduct a pilot survey prior to the main survey.

Based on the aforementioned activities the various aspects of the sector were defined as given in the concepts and definitions of this report. And those establishments that fulfilled the criteria given were covered by the survey.

With respect to geographic area, the survey is limited only to urban centers. Hence, all the 10 regional state capitals, 5 big towns with a population of 100,000 and above and 33 other selected urban centers were included. From these urban centers a total of 447 enumeration areas were covered.

However there were exceptions to this sample coverage:

- All sports arenas, recreation facilities located in the sampled towns/cities were totally covered whether they were in the sampled enumeration area (EA) or not
- In the same way all hotels having a capital of Birr 500,000 and above located in the sampled towns/cities and situated outside of Addis Ababa were covered by the survey. Furthermore, those hotels having a capital of Birr one million and above and located in Addis Ababa were covered by the survey even if they were not in the sampled EA

TABLE A: SAMPLE EAS AND ESTABLISHMENTS BY DOMAIN AND CATEGORY

Domain (Reporting Level)	EAs		Number of Establishments					
	Sampl ed	Cov ered	Wholesale		Retail		Service	
			Listed	Samp	Listed	Samp	Listed	Samp
CATEGORY I								
Mekele	20	20	74	74	775	226	214	158
Aysaiyta	15	15	13	13	421	219	191	138
Gondar	20	20	37	37	714	231	266	184
Bahir Dar	20	20	34	34	581	250	485	248
Dessie	20	20	87	87	591	257	277	204
Jimma	20	20	38	38	433	210	323	215
Nazareth	20	20	38	38	984	252	333	215
Debre Zeit	20	20	4	4	259	198	131	115
Jijiga	15	15	32	32	581	205	290	174
Asosa	15	15	4	4	206	136	129	118

Domain (Reporting Level)	EAs		Number of Establishments					
	Sampl ed	Cov ered	Wholesale		Retail		Service	
			Listed	Samp	Listed	Samp	Listed	Samp
CATEGORY I								
Awasa	20	20	21	21	430	252	295	219
Gambela	15	14	10	10	205	118	110	102
Harar	20	20	26	26	496	258	143	131
Addis Ababa	70	70	164	164	3339	891	965	598
Dire Dawa	20	20	43	43	512	226	119	115
CATEGORY II								
Oth.Ur. Amhara	29	29	40	40	727	255	392	308
Ot.Ur. Oromiya	30	30	36	36	621	333	402	333
Oth.Urb. SNNP	29	29	42	42	930	379	572	375
Oth.Ur. Total	29	29	56	56	645	336	415	298
CATEGORY III								
Urban Amhara	89	89	198	198	2613	993	1420	944
Urban Oromiya	90	90	116	116	2297	993	1189	870
Urban SNNP	49	49	63	63	1360	631	867	594
Total Urban	447	446	799	799	13450	5228	6052	4248

Definition of the survey domains was based on both technical and resource considerations. Sample sizes for each domain were determined to enable provision of major indicators with reasonable precision subject to the resource available for the survey. In ANNEX I coverage rate of the enumeration areas and response rates of establishments in the sample is given.

From these distributive and service trade establishments' information on:

- demographic characteristics of the owners,
- activities of distributive and service trade establishments,

- capital,
- revenue,
- expenditure,
- employment,
- problems and future plans, and
- income/debt were collected.

2. PILOT SURVEY

A pilot survey was conducted on purposively selected three urban centers. These urban centers were: Addis Ababa , Debre Birhan and Dire Dawa. Ten enumeration areas were covered in the pilot survey. The main purposes of the pilot survey were:

- to test the field procedures,
- to test the survey documents,
- to test the survey sample design and,
- to test the data processing aspect of the questionnaires.

Based on the pilot survey results adjustments were made on the survey questionnaires and sample design. Moreover, some considerations were given to data processing procedures based on the findings of this pilot survey.

3. CONCEPTS AND DEFINITIONS

Household- A household denotes a group of persons who often live in the same housing unit or in connected premises and have common arrangements for cooking and eating their food. A household could consist of a single person, but usually , it consists of a husband, his wife, their children, relatives, non-relatives .

Household member:- A person is considered a household member if he/she has lived continuously for a minimum of six months with the household. However an individual who has come with an intention to live with the household permanently is considered a household member even if he/she has lived for less than six months with the household. Household

members who are living elsewhere for less than six months are also considered as members of the household in question.

Enumeration Area (EA) An enumeration area is a unit of land delineated for the purpose of enumerating housing units and population without omission and duplication. For the purpose of the 1994 Population and Housing Census, an EA in rural areas usually consists of 150 - 200 households, and on the other hand an EA in urban centers constitutes 150 - 200 housing units. During the census/survey an EA is usually assigned to an enumerator.

Urban Centers:- It is generally defined as a locality with 2000 or more inhabitants.

However, for the purposes of this survey and other similar surveys, urban center includes the following regardless of the number of inhabitants.

- a) All administrative capitals
 - i) Regional Capitals,
 - ii) Zone Capitals not included in (i),
 - iii) Wereda capitals not included in (i) and (ii),
 - iv) Localities with Urban Dwellers Associations not included in (i-iii),
- b) Municipal towns not included in 'a' above
- c) All localities which are not included either in 'a' or 'b' above having a population of 1000 or more persons, and whose inhabitants are primarily engaged in non-agricultural activities.

Distributive and Service Trade For this survey it is defined as an economic sector which includes wholesale, retail trade and commercial service.

Productive activity This is an act of selling (or making available to the market) the output of an activity (the whole or in part) in kind or cash. This could be working in public or privately owned enterprise on salary/wage basis.

Employment status

Persons engaged:- These are persons taking part in the activity of the establishment/activity with or without payment. They could be family members and apprentices . This category includes permanent, contract and temporary workers.

Self employed worker:- This an individual who works in his own enterprise without hiring any one. But in this survey those who use family labour without payment are included here.

Employer:- A person who hires at least one employee for his/her (income generating) enterprise. Any one who uses hired labour for his/her enterprise and takes part in the productive activity is also included here in this survey.

Employee. An employee is any worker hired by some one on contract, permanent or temporary basis. The payment could be in cash or kind on weekly, bimonthly or monthly basis.

Unpaid family worker:- A member of a household who is working for the establishment/activities of the household without payment.

Apprentice:- include production, administrative and service workers who are working to gain experience with or without payment.

Number Employed:- includes all persons on the payroll whether seasonal or temporary workers. In this survey number of seasonal and temporary workers has been adjusted to give equivalent of full-time workers.

Other Workers:- Any worker who is not included in the aforementioned categories i.e. those working in charity organizations, public enterprises: religious organization ...etc. without payment or apprentices.

Wages and Salaries:- includes all payments in cash or in kind made to employees during the reference year in connection with work done for the establishments/activities.

Revenue from Sales:- represents the total sales value of all products and by-products during the reference year valued at market price.

Gross Value of Income:- includes the sales value of all products and services, rent of machinery and equipment, the net change between the beginning and end of the reference period in the value of finished goods and the value of work in-progress and other income.

Intermediate Costs:- include the cost of raw materials/merchandise, cost of energy and other costs consumed/sold.

Value Added (in the National Account Concept, at Market Price):- is defined as the difference between the gross value of income and total intermediate costs.

Value Added (in the National Account Concept, at Factor Cost):- is defined as the gross value of income less the total intermediate costs less indirect taxes.

Operating Surplus:- is defined here as the difference between value added in the national account concept at market price and total wages and salaries and employee benefits.

Fixed Assets:- are those with a productive life of one year or more which are intended for the use of the Informal Sector establishment/activity.

Partnership:- An enterprise with legal status run by more than one person. The responsibility /liability is equal for all the partners irrespective of their share.

Share company. An enterprise with legal status and has five or more members. A share could be transferred from one person to another.

Private Limited Company (P.L.C). An enterprise with legal status formed by at least 2 and not more than 50 individuals. In order to transfer the share, a 3/4 consensus (approval) of the members is needed.

Cooperative:- An enterprise owned by a group of persons who take full part in the activity of the enterprise by coordinating their knowledge and assets.

Book of accounts:- A ledger which contains details of financial activities of the enterprise including the balance sheet. It is usually opened and closed at beginning and ending of the budget year of the enterprise.

Minor Repair:- A kind of repair made to maintain the existing condition of fixed assets.

Work permit (License):- A legal document (Certificate) issued by a government office (Internal Revenue Authority, Ministry of Trade and Industry, Municipality etc.) as a permission to operate a certain type of enterprise/ activity.

Permanent Employee:- A person engaged in the activity of the enterprise and hired on salary basis for unlimited period of time.

Contract Worker:- A person engaged in the activity of the enterprise hired on written agreement for a limited period of time. However his tenure could be extended or terminated depending on the agreement.

Temporary Worker:- A worker hired on verbal agreement between the owner and himself for certain days or months. His pay could be on daily, weekly or monthly basis.

Gullit :- is one type of a petty trade (in most cases retail) activity where the activity is usually carried out in an open air on raised flat surfaces and on the road side. However, there are some Gullits, that have shades made from simple materials such as fabrics canvass, plastics, wood, ... etc.

Establishment/Activity:- is defined as the whole of the premises/activities under the same ownership or management at a fixed /mobile address, which is engaged in trade or service giving activity.

Community and Personal Services:- This category includes recreational, cultural and sporting activities, washing and cleaning of textile, hairdressing and other beauty treatment and related services.

Wholesale trade:- This division includes the resale (sale without transformation) of new and used goods to retailers, industrial, commercial, institutional or professional users or to other wholesalers.

Retail trade:- This division includes the re-sale (sales without transformation) of new and used goods to the general public for personal or household consumption or utilization.

Service trade:- The act of giving service on payment basis to individuals, households or enterprise .

Initial capital:- A capital that has been contributed by the shareholders or individual owner at the start of the operation of the enterprise/activity. Initial capital could be cash or assets.

Hand tools and equipment:- These are tools which are not power driven e.g. shovel, ax, hammer, ...etc.

Machinery:- Any power driven instrument used in production or service giving. e.g. electric power driven saw mill, welding instruments; bakery hardware...etc.

4. SAMPLE DESIGN

For the purpose of the survey, urban areas of the country were divided into three broad categories considering sizes of their population and anticipated distribution of trade and service establishments.

Category I: Ten regional capitals and five large urban centers of the country were grouped in this category. Each of the fifteen urban centers in this category was the survey domain (reporting level) for which separate results on major survey characteristics were reported. Two-stage stratified sample design was used to select the sample in which the primary sampling units (PSUs) were enumeration areas (EAs). The ultimate sampling units were distributive trade and service establishments. The sample EAs from each domain were selected using systematic probability proportional to size; size being number of trade establishments obtained from the 1994 population and housing census.

Category II: Urban centers in the country other than the fifteen urban centers in Category I were grouped in this category. There were four domains (reporting levels) in this category, namely,

- Other Urban Amhara (excluding Gondar, Bahr Dar and Dessie)
- Other Urban Oromiya (excluding Jimma, Nazareth and Debre Zeit)
- Other Urban SNNP (excluding Awasa)
- Other Urban (excluding capitals of Tigray, Afar, Somalie, Benishangul-Gumuz and Gambela)

Three-stage stratified sample design was adopted to select the sample from domains in category II. The PSUs were urban centers selected using Systematic Probability Proportional to Size; size being number of trade establishments obtained from the 1994 population and housing census. The secondary sampling units were EAs which were selected using Systematic Probability Proportional to Size; size being number of trade establishments obtained from the 1994 population and housing census. Number of sample EAs selected from each of the sample urban centers were determined by proportional allocation to their trade establishment population from the census.

Category III: Additional four domains (reporting levels) which were defined by merging domains from the first two categories were grouped in this category. The domains in this category were :-

- Urban Amhara
- Urban Oromiya
- Urban SNNP
- Urban Total

All in all twenty three domains including, total urban were defined for the survey.

After enumerators were deployed to the respective sample EAs of their assignment, a fresh list of housing units in each EA was prepared to identify trade establishments eligible for the survey. These establishments were further classified into three groups, namely, wholesale trade, retail trade and service establishments. According to the survey design, it was planned to cover all wholesale establishments found in the sample EAs and fifteen retail establishments and fifteen service establishments systematically selected from the list within each sample EA. However, if number of listed retail or service establishments within a sample EA was less than or equal to fifteen, all were to be covered by the survey.

All large-scale service establishments with initial capital of 1,000,000 Birr and above, for Addis Ababa, and 500,000 Birr and above for the remaining urban centers at the time of the survey were covered whether they were located in the sample areas or not. Identification of such establishments was done before the commencement of the survey's field work using listing form designed for this purpose and it was administered by CSAs branch offices.

Distribution of sampled and covered EAs by domain (reporting level) and category is given in Table A. In the same table numbers of establishments from the survey listing

and those sampled and covered for the questionnaire administration are also given.

5. RECRUITMENT AND TRAINING OF FIELD STAFF

The Central Statistical Authority has 15 Branch Statistical Offices in the different Regional States which facilitate and implement various preparatory and data collection aspects of the socio-economic surveys to be carried out in urban and rural areas.

Each Branch Statistical Office recruited the required number of enumerators with an educational background of at least grade 12. The supervisors assigned for this survey, by and large, were the permanent field staff members of the Branch Statistical Offices.

The training for the field workers was given at two stages. The trainees in the first stage were experts from the head office, Branch Statistical Office heads and staff members from the data processing department which include data processing experts, editors and coders. The training programme took seven days.

The trainees in the second stage were field supervisors and enumerators in each of the 15 Branch Statistical Offices and the training took 12 days. In both stages of the training programmes, a one day field practice was carried out where each of the trainees were required to go out to an enumeration area and complete 1-2 survey questionnaires.

6. FIELD ORGANIZATION

In order to carry out a survey with the desired level of quality, there is a need to organize a large staff who perform the various survey activities. Each Branch Office has the required number of enumerators, field supervisors, coordinators and limited logistical support, such as field vehicles. Since this survey was the first of its kind and the coverage was extensive, it demanded the participation of quite a number of head office as well as the Branch Statistical Offices' staff members. Hence, 18 professional and 8 sub-professional staff members from the head office, 15 Branch Statistics Office heads, 117 field supervisors

and 492 enumerators (including 45 reserve enumerators) participated in the field work activities. The enumerators, and supervisors were equipped with the necessary survey documents (questionnaires, instruction manual, code book, random number table, listing form, EA map, ...etc.).

For each selected enumeration area an enumerator was assigned. To facilitate the field supervision activity and thereby controlling the quality of the data one supervisor was assigned for about 4 enumerators. Experts from the head office, apart from giving training to the enumerators and supervisors at branch office level, participated in the field supervision activities during the data collection period which took about one month.

7. DATA COLLECTION

In line with the objectives and nature of the survey the data collection was carried out by personal interviews. One enumerator was assigned in a selected enumeration area and prepared a complete list of establishments by going from house to house using the enumeration area map prepared for the 1994 Population and Housing Census.

a) Identification of Distributive and Service Trade Establishments

In order to identify the housing units with Distributive and Service Trade Establishments the following steps were taken used within the selected enumeration area:

- i. all housing units (dwelling and non-dwelling) were listed;
- ii. among the housing units listed those used for Distributive and Service Trade were screened out
- iii. the screened Distributive and Service Trade establishments were categorized in to three groups:- namely
 - wholesale trade
 - retail trade
 - service trade

b. Reference Period

The reference period for most of the data items in the questionnaire is the last 12 months, proceeding the survey date. However, since the respondents by and large have no record keeping practices, monthly, quarterly, ...etc., data were collected where the respondents were not able to provide annual data. In such situations, the enumerators were instructed to indicate whether the information collected was monthly, quarterly...etc, in the space provided for each specific question.

8. DATA PROCESSING

a) Editing, Coding and Verification

In order to attain the required level of quality of data, various quality control mechanisms were applied on the different stages of the survey activities. Class room as well as practical training of the field staff was one of the mechanisms used. The other step taken to control the quality of the survey data was preparing a detail and clear editing and coding instruction manual. Using this manual, 50 editors were given training for three days.

Then, the filled in questionnaires were manually edited and coded . For verification purpose a number of editors who have shown good performance in the editing were selected for this job. Verification was done on 100 percent basis before the questionnaires were sent to computer section for data entry.

b) Computer Data Entry, Cleaning and Tabulation

Data entry and verification were done on personal computers using the Integrated Microcomputer Processing System (IMPS) software. Twenty data entry operators and two supervisor participated in this activity for about a month . Using the computer edit specification prepared earlier for this purpose, the entered data were cleaned. Finally, applying IMPS software, tabulation of results and variances were processed by one senior programmer with assistance from the subject matter personnel.

CHAPTER III

SUMMARY OF SURVEY RESULTS

Using the survey data, sixty two statistical tables for each reporting level are produced. To highlight the major results of the survey, summary and brief description on some of the survey results are given in this chapter. However, the detailed statistical tables on Distributive and Service Trade Establishments, persons engaged, gross value of income and value added, value of fixed assets, employee benefits, type of problems and assistance needed are presented in Chapter IV.

3.1 EMPLOYMENT BY URBAN CENTERS, KIND OF ESTABLISHMENTS AND SEX

For this survey employment /persons engaged refers to partners/ share holders (paid and unpaid), unpaid family workers, permanent employees, contract workers and apprentices (paid and unpaid), as explained in Chapter II, under section 'Concepts and Definitions'.

a) Total employment by Urban Centers, Kind of Establishment and Sex

The total persons engaged by urban centers, kind of establishment and sex is presented in Table 3.1. During the survey period, as shown in this table, the result of the survey indicated that there are 548,500 persons engaged in this sector of which 320,148 (58.37 %) are males while 228,352 (41.63 %) are females.

With respect to geographic distribution, Addis Ababa accounts for about 31.4 percent of the total workforce in the sector. Oromiya Other Urban and Amhara Other Urban accounts for about 25.1 percent and 12.6 percent, respectively.

Considering the total number of persons engaged in the sector by kind of establishment, the result indicates that 50.9 percent are in the Service Trade

TABLE 3.1:- NUMBER AND PERCENTAGE DISTRIBUTION OF PERSONS ENGAGED** BY URBAN CENTERS AND KIND OF ESTABLISHMENT: 1996

Urban Centers	Wholesale				Retail				Service				Total			
	Male		Female		Male		Female		Male		Female		Male		Female	
	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%
MEKELE	349	0.1	32	*	1,231	0.4	933	0.4	624	0.2	1,224	0.5	2,204	0.7	2,189	1.0
AYSAYITA	61	*	12	*	547	0.2	346	0.2	234	0.1	286	0.1	842	0.3	644	0.3
GONDAR	709	0.2	58	*	3,118	1.0	1,414	0.6	1,167	0.4	2,058	0.9	4,994	1.6	3,530	1.5
BAHIR DAR	185	0.1	17	*	1,405	0.4	893	0.4	804	0.3	1,876	0.8	2,394	0.7	2,786	1.2
DESSIE	412	0.1	30	*	1,291	0.4	553	0.2	845	0.3	1,050	0.5	2,548	0.8	1,633	0.7
JIMMA	777	0.2	86	*	1,118	0.3	580	0.3	1,227	0.4	1,162	0.5	3,122	1.0	1,828	0.8
NAZARETH	928	0.3	69	*	2,388	0.7	980	0.4	2,518	0.8	2,659	1.2	5,834	1.8	3,708	1.6
DEBRE ZEIT	92	*	4	*	553	0.2	424	0.2	988	0.3	691	0.3	1,633	0.5	1,119	0.5
JIJIGA	318	0.1	16	*	1,313	0.4	754	0.3	562	0.2	565	0.2	2,193	0.7	1,335	0.6
ASOSA	35	*	2	*	337	0.1	308	0.1	237	0.1	353	0.2	609	0.2	663	0.3
AWASA	242	0.1	13	*	962	0.3	557	0.2	1,260	0.4	1,113	0.5	2,464	0.8	1,683	0.7
GAMBELLA	21	*	5	*	569	0.2	417	0.2	471	0.1	255	0.1	1,061	0.3	677	0.3
HARAR	175	0.1	24	*	1,003	0.3	704	0.3	738	0.2	520	0.2	1,916	0.6	1,248	0.5
ADDIS ABABA	14,573	4.6	4,295	1.9	40,317	12.6	23,900	10.5	49,115	15.3	38,002	16.6	104,005	32.5	66,197	29.0
DIRE DAWA	941	0.3	281	0.1	1,801	0.6	934	0.4	850	0.3	764	0.3	3,592	1.1	1,979	0.9
AMHARA OTHER URBAN	2,930	0.9	219	0.1	20,990	6.6	8,637	3.8	12,060	3.8	22,962	10.1	35,980	11.2	31,818	13.9
OROMIYA OTHER URBAN	5,289	1.7	438	0.2	36,843	11.5	19,370	8.5	35,596	11.1	40,742	17.8	77,728	24.3	60,550	26.5
SNNPR OTHER URBAN	1,932	0.6	148	0.1	20,258	6.3	5,630	2.5	12,466	3.9	12,739	5.6	34,656	10.8	18,517	8.1
OTHER URBAN N.E.S	1,390	0.4	332	0.1	22,301	7.0	7,337	3.2	8,679	2.7	18,565	8.1	32,370	10.1	26,234	11.5
Total	31,359	9.8	6,081	2.7	158,345	49.5	74,671	32.7	130,441	40.7	147,586	64.6	320,145	100.0	228,338	100.0

* - Negligible percentage

** - Excludes foreigners

Wholesale Trade, respectively. This result revealed the fact that there is high concentration of workers in the Service Sector which includes hotels, bars and restaurants.

3.2 TOTAL EMPLOYMENT BY URBAN CENTERS AND WORK STATUS

During the data collection, attempts were made to identify the persons engaged by their respective work status.

In tables 3.2A, 3.2B, and 3.2C distribution of persons engaged by urban centers and work status for Wholesale, Retail and Service Trade establishments, respectively, are presented.

As indicated in Table 3.2A, of all the total workforce in the Wholesale Trade, permanent employees account for 47.1 percent, partners/shareholders 19.4 percent while unpaid family workers account for 17.7 percent. On the other hand, in the Retail Trade Establishments, it is the partners/shareholders which took the highest share (48.9 percent). The second highest share of the work force is that of the unpaid family workers which are in most cases engaged in Kiosks and related Retail Trade activities.

Considering the distribution of the work force in the Service Trade Establishments, the result of the survey indicates that size of the permanent employees stands first, which is 40.6 percent while size of unpaid family workers and partners/shareholders accounts 27.8 percent and 25.1 percent respectively. From these results, one can conclude that there is high concentration of permanent employees in both Wholesale and Service Trade Establishments while in the Retail Trade Establishments the size of partners/share holders is the highest. For details, refer Tables 3.2A, 3.2B and 3.2C.

TABLE 3.2A:- NUMBER AND PERCENTAGE DISTRIBUTION OF PERSONS ENGAGED** BY URBAN CENTERS AND WORK STATUS FOR WHOLESALE TRADE: 1996

Urban Centers	Partners/Share Holders						Unpaid Family Workers	Permanent Employees	Contract Workers	Apprentices								
	Paid		Unpaid		Total					Paid		Unpaid		Total				
	Number	%	Number	%	Number	%				Number	%	Number	%	Number	%			
MEKELE	-	-	105	0.3	105	0.3	114	0.3	38	0.1	21	0.1	9	*	93	0.2	380	1.0
AYSAYITA	-	-	9	*	9	*	8	*	44	0.1	12	*	-	-	-	-	73	0.2
GONDAR	-	-	159	0.4	159	0.4	254	0.7	186	0.5	96	0.3	-	-	71	0.2	766	2.0
BAHIR DAR	-	-	36	0.1	36	0.1	61	0.2	56	0.1	8	*	1	*	41	0.1	203	0.5
DESSIE	-	-	127	0.3	127	0.3	146	0.4	55	0.1	35	0.1	14	*	65	0.2	442	1.2
JIMMA	-	-	63	0.2	63	0.2	117	0.3	417	1.1	34	0.1	122	0.3	111	0.3	864	2.3
NAZARETH	19	0.1	189	0.5	208	0.5	98	0.3	364	1.0	69	0.2	150	0.4	109	0.3	998	2.6
DEBRE ZEIT	2	*	36	0.1	38	0.1	-	-	4	*	6	*	-	-	49	0.1	97	0.3
JIJIGA	-	-	61	0.2	61	0.2	37	0.1	135	0.4	46	0.1	-	-	55	0.1	334	0.9
ASOSA	4	*	6	*	10	*	14	*	14	*	-	-	-	-	-	-	38	0.1
AWASA	-	-	39	0.1	39	0.1	42	0.1	63	0.2	20	0.1	18	*	73	0.2	255	0.7
GAMBELLA	-	-	7	*	7	*	9	*	4	*	1	*	3	*	2	*	26	0.1
HARAR	-	-	39	0.1	39	0.1	68	0.2	9	*	7	*	55	0.1	22	0.1	200	0.5
ADDIS ABABA	276	0.7	1,526	4.0	1,802	4.8	1,514	4.0	12,718	33.6	1,385	3.7	293	0.8	1,424	3.8	19,136	50.6
DIRE DAWA	-	-	198	0.5	198	0.5	217	0.6	614	1.6	16	*	68	0.2	110	0.3	1,223	3.2
AMHARA OTHER URBAN	-	-	1,226	3.2	1,226	3.2	904	2.4	505	1.3	-	-	203	0.5	311	0.8	3,149	8.3
OROMIYA OTHER URBAN	25	0.1	1,650	4.4	1,675	4.4	2,352	6.2	1,701	4.5	-	-	-	-	-	-	5,728	15.1
SNNPR OTHER URBAN	-	-	499	1.3	499	1.3	377	1.0	466	1.2	254	0.7	227	0.6	258	0.7	2,081	5.5
OTHER URBAN N.E.S	-	-	1,052	2.8	1,052	2.8	362	1.0	441	1.2	-	-	-	-	-	-	1,855	4.9
Total	326	0.9	7,027	18.6	7,353	19.4	6,694	17.7	17,834	47.1	2,010	5.3	1,163	3.1	2,794	7.4	37,848	100.0

* - Negligible percentage

** - Includes Foreigners

TABLE 3.28:- NUMBER AND PERCENTAGE DISTRIBUTION OF PERSONS ENGAGED** BY URBAN CENTERS AND WORK STATUS FOR RETAIL TRADE: 1996

Urban Centers	Partners/Share Holders						Unpaid Family Workers	Permanent Employees	Contract Workers	Apprentices								
	Paid		Unpaid		Total					Paid		Unpaid		Total				
	Number	%	Number	%	Number	%				Number	%	Number	%	Number	%			
MEKELE	-	-	1,295	0.6	1,295	0.6	693	0.3	87	*	55	*	7	*	27	*	2,164	0.9
AYSAYITA	-	-	525	0.2	525	0.2	337	0.1	29	*	3	*	-	-	-	-	894	0.4
GONDAR	-	-	1,984	0.8	1,984	0.8	2,372	1.0	126	0.1	56	*	-	-	-	-	4,538	1.9
BAHIR DAR	-	-	1,003	0.4	1,003	0.4	1,177	0.5	101	*	14	*	-	-	3	*	2,298	1.0
DESSIE	6	*	901	0.4	907	0.4	882	0.4	57	*	12	*	-	-	-	-	1,858	0.8
JIMMA	-	-	656	0.3	656	0.3	939	0.4	89	*	3	*	4	*	9	*	1,700	0.7
NAZARETH	-	-	1,809	0.8	1,809	0.8	1,308	0.6	241	0.1	-	-	-	-	11	*	3,369	1.4
DEBRE ZEIT	-	-	451	0.2	451	0.2	351	0.1	166	0.1	6	*	-	-	3	*	977	0.4
JIJIGA	-	-	1,043	0.4	1,043	0.4	848	0.4	145	0.1	31	*	-	-	-	-	2,067	0.9
ASOSA	-	-	354	0.2	354	0.2	284	0.1	4	*	4	*	1	*	-	-	647	0.3
AWASA	11	*	669	0.3	680	0.3	672	0.3	166	0.1	-	-	-	-	-	-	1,518	0.6
GAMBELLA	2	*	475	0.2	477	0.2	502	0.2	7	*	-	-	-	-	-	-	986	0.4
HARAR	4	*	784	0.3	788	0.3	806	0.3	77	*	31	*	-	-	5	*	1,707	0.7
ADDIS ABABA	907	0.4	26,525	11.3	27,432	11.7	23,845	10.2	11,532	4.9	1,000	0.4	450	0.2	75	*	64,334	27.4
DIRE DAWA	15	*	1,334	0.6	1,349	0.6	1,056	0.5	316	0.1	-	-	-	-	13	*	2,734	1.2
AMHARA OTHER URBAN	22	*	14,204	6.1	14,226	6.1	13,652	5.8	1,019	0.4	550	0.2	40	*	142	0.1	29,629	12.6
OROMIYA OTHER URBAN	80	*	28,102	12.0	28,182	12.0	21,274	9.1	6,106	2.6	617	0.3	18	*	17	*	56,214	24.0
SNNPR OTHER URBAN	-	-	12,008	5.1	12,008	5.1	11,725	5.0	1,855	0.8	234	0.1	33	*	33	*	25,888	11.0
OTHER URBAN N.E.S	225	0.1	19,322	8.2	19,547	8.3	10,080	4.3	1,275	0.5	129	0.1	-	-	2	*	31,033	13.2
Total	1,272	0.5	113,444	48.4	114,716	48.9	92,803	39.6	23,398	10.0	2,745	1.2	553	0.2	340	0.1	234,555	100.0

* - Negligible percentage

** - Includes Foreigners

TABLE 3.2C:- NUMBER AND PERCENTAGE DISTRIBUTION OF PERSONS ENGAGED** BY URBAN CENTERS AND WORK STATUS FOR SERVICE TRADE: 1996

Urban Centers	Partners/Share Holders						Unpaid Family Workers	Permanent Employees	Contract Workers	Apprentices								
	Paid		Unpaid		Total					Paid		Unpaid		Total				
	Number	%	Number	%	Number	%				Number	%	Number	%	Number	%			
MEKELE	-	-	462	0.2	462	0.2	704	0.3	544	0.2	101	*	16	*	23	*	1,850	0.7
AYSAYITA	-	-	227	0.1	227	0.1	194	0.1	78	*	21	*	-	-	-	-	520	0.2
GONDAR	10	*	769	0.3	779	0.3	880	0.3	1,486	0.5	82	*	-	-	-	-	3,227	1.2
BAHIR DAR	5	*	863	0.3	868	0.3	777	0.3	1,015	0.4	21	*	-	-	-	-	2,681	1.0
DESSIE	-	-	538	0.2	538	0.2	621	0.2	639	0.2	112	*	-	-	-	-	1,910	0.7
JIMMA	21	*	506	0.2	527	0.2	635	0.2	1,145	0.4	79	*	-	-	2	*	2,388	0.9
NAZARETH	2	*	1,079	0.4	1,081	0.4	1,192	0.4	2,070	0.7	809	0.3	25	*	-	-	5,177	1.9
DEBRE ZEIT	2	*	248	0.1	250	0.1	328	0.1	1,002	0.4	90	*	3	*	6	*	1,679	0.6
JIJIGA	-	-	388	0.1	388	0.1	363	0.1	317	0.1	48	*	12	*	-	-	1,128	0.4
ASOSA	-	-	253	0.1	253	0.1	226	0.1	76	*	30	*	4	*	-	-	589	0.2
AWASA	9	*	400	0.1	409	0.1	627	0.2	1,111	0.4	209	0.1	-	-	28	*	2,384	0.9
GAMBELLA	-	-	329	0.1	329	0.1	358	0.1	34	*	2	*	-	-	2	*	725	0.3
HARAR	7	*	266	0.1	273	0.1	383	0.1	340	0.1	255	0.1	5	*	2	*	1,258	0.5
ADDIS ABABA	1,710	0.6	9,237	3.3	10,947	3.9	10,724	3.8	56,265	20.1	8,971	3.2	124	*	85	*	87,116	31.2
DIRE DAWA	-	-	460	0.2	460	0.2	430	0.2	673	0.2	27	*	10	*	15	*	1,615	0.6
AMHARA OTHER URBAN	135	*	13,506	4.8	13,641	4.9	13,572	4.9	7,222	2.6	588	0.2	-	-	-	-	35,023	12.5
OROMIYA OTHER URBAN	81	*	22,013	7.9	22,094	7.9	25,264	9.0	27,667	9.9	1,186	0.4	61	*	66	*	76,338	27.3
SNNPR OTHER URBAN	93	*	8,480	3.0	8,573	3.1	10,378	3.7	4,145	1.5	1,919	0.7	70	*	119	*	25,204	9.0
OTHER URBAN N.E.S	7	*	9,960	3.6	9,967	3.6	10,068	3.6	7,546	2.7	380	0.1	-	-	544	0.2	28,505	10.2
Total	2,082	0.7	69,984	25.1	72,066	25.8	77,724	27.8	113,375	40.6	14,930	5.3	330	0.1	892	0.3	279,317	100.0

* - Negligible percentage

** - Includes Foreigners

3.3. PERMANENT (PAID) EMPLOYEES BY URBAN CENTERS, KIND OF ESTABLISHMENTS AND SALARY GROUP

The distribution of permanent (paid) employees by six salary groups is presented in Table 3.3. As indicated in this table, more than one-third of the permanent (paid) employees were earning birr 150-349 per month. Whereas, about 24 percent are in salary group of birr under 150, and the remaining less than 40 percent of the permanent employees fall in salary group which ranges from birr 350 and above. One distinct feature of Wholesale Trade Establishments was that quite a significant number of permanent employees (12.93 percent) were in salary group of birr 950 and above which is not the case for Retail and Service-Trade Establishments.

On the other hand, with respect to the distribution of permanent employees by salary group, Retail and Service Trade Establishments had identical patterns. For both Retail and Service Trade Establishments more than one half of the permanent employees were in salary group of birr under 150. Similarly for both sub-sectors, more than one-third of the permanent employees earned a salary which ranges from birr 150-349. At the third stage 8.96 percent of employees in Retail and 6.99 percent of employees in Service Trade fall in salary group of birr 350-549. (For details, see Table 3.3).

3.4 ESTABLISHMENTS BY TYPE OF OWNERSHIP

During the data collection, information on type of ownership of each establishment within the scope of the survey was collected. Accordingly, Tables 3.4A, 3.4B and 3.4C deal with the distribution of establishments in question by urban centers and type of ownership.

As can be deduced from these tables the sector in question is dominated by Individual Proprietors which accounts to 95.91 percent of the total Distributive and Service Trade Establishments at national level. The second highest form of

TABLE 3.3:- ESTIMATE OF PERMANENT(PAID) EMPLOYEES BY URBAN CENTERS, SALARY GROUP AND KIND OF ESTABLISHMENT: 1996

Urban Centers	Wholesale							Retail						
	Gross Salary Group (in Birr)							Gross Salary Group (in Birr)						
	Under 150	150-349	350-549	550-749	750-949	950 +	Total	Under 150	150-349	350-549	550-749	750-949	950 +	Total
MEKELE	9	24	2	2	-	-	37	39	47	-	-	-	-	86
AYSAYITA	2	27	12	2	2	-	45	20	6	2	-	2	-	30
GONDAR	39	75	55	17	-	-	186	44	66	15	-	-	-	125
BAHIR DAR	34	15	5	1	-	-	55	55	35	3	8	-	-	101
DESSIE	43	12	-	-	-	-	55	32	19	6	2	-	6	65
JIMMA	115	109	121	43	12	16	416	63	22	2	-	2	-	89
NAZARETH	176	152	10	1	8	36	383	184	57	-	-	-	-	241
DEBRE ZEIT	3	3	-	-	-	-	6	156	11	-	-	-	-	167
JIJIGA	19	65	9	-	6	35	134	92	52	2	-	-	-	146
ASOSA	1	1	7	1	-	7	17	3	1	-	-	-	-	4
AWASA	34	9	14	4	-	2	63	90	65	13	4	-	6	178
GAMBELLA	-	2	2	1	-	-	5	3	7	-	-	-	-	10
HARAR	2	4	2	-	-	-	8	44	28	8	2	-	-	82
ADDIS ABABA	2,083	4,782	1,538	1,305	1,040	2,247	12,995	5,402	4,842	1,158	372	230	436	12,440
DIRE DAWA	57	328	151	39	33	5	613	250	82	-	-	-	-	332
AMHARA OTHER URBAN	285	146	37	18	18	-	504	761	212	46	-	-	22	1,041
OROMIYA OTHER URBAN	1,016	621	63	25	-	-	1,725	4,030	1,412	489	158	-	96	6,185
SNMPR OTHER URBAN	188	170	97	11	-	-	466	977	581	296	-	-	-	1,854
OTHER URBAN N.E.S	229	46	164	-	3	-	442	322	968	172	39	-	-	1,501
Total	4,335	6,591	2,289	1,470	1,122	2,348	18,155	12,567	8,513	2,212	585	234	566	24,677
Percent	23.9	36.3	12.6	8.1	6.2	12.9	100.0	50.9	34.5	9.0	2.4	0.9	2.3	100.0

TABLE 3.3:- (Cont'd)

Urban Centers	Service						
	Gross Salary Group (in Birr)						
	Under 150	150-349	350-549	550-749	750-949	950 +	Total
MEKELE	398	126	13	5	-	1	543
ASAYITA	42	30	6	-	-	-	78
GONDAR	1,091	377	20	4	3	1	1,496
BAHIR DAR	843	154	19	2	1	1	1,020
DESSIE	420	133	48	32	4	1	638
JIMMA	847	264	38	6	2	8	1,165
NAZERETH	1,354	498	155	50	9	6	2,072
DEBREZET	508	402	69	17	7	-	1,003
JIJIGA	265	49	3	-	-	-	317
ASOSA	70	6	-	-	-	-	76
AWASA	815	253	44	4	1	3	1,120
GAMBELA	12	17	3	1	1	-	34
HARAR	181	155	10	1	-	-	347
ADDIS ABABA	13,096	32,037	7,337	2,736	621	2,149	57,976
DIREDAWA	374	240	41	13	1	4	673
AMARA OTHER URBAN	6,739	613	3	1	-	-	7,356
OROMIA OTHER URBAN	22,652	4,872	111	2	111	-	27,748
SNNPR OTHER URBAN	3,711	492	34	-	-	1	4,238
OTHER URBAN N.E.S	5,901	1,520	109	23	-	-	7,553
Total	59,319	42,238	8,063	2,897	761	2,175	115,453
Percent	51.4	36.6	7.0	2.5	0.7	1.9	100.0

TABLE 3.4A:- NUMBER AND PERCENTAGE DISTRIBUTION OF WHOLESALE TRADE ESTABLISHMENTS BY URBAN CENTER AND TYPE OF OWNERSHIP: 1996

Urban Centers	TYPE OF OWNERSHIP															
	Individual Proprietor		Partnership		Share Company		Pvt. Ltd. Company		Publicly Owned		Cooperative		Others		Total	
	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%
MEKELE	115	1.5	-	-	-	-	-	-	-	-	-	-	-	-	115	1.5
AYSAYITA	9	0.1	*	*	-	-	-	-	4	0.1	-	-	-	-	13	0.2
GONDAR	192	2.5	-	-	-	-	-	-	5	0.1	-	-	-	-	197	2.5
BAHIR DAR	43	0.6	-	-	-	-	-	-	-	-	-	-	-	43	0.6	
DESSIE	141	1.8	1	*	-	-	-	-	-	-	-	-	-	142	1.8	
JIMMA	75	1.0	4	0.1	-	-	-	-	5	0.1	-	-	-	84	1.1	
NAZARETH	145	1.9	24	0.3	1	*	7	0.1	-	-	-	-	-	177	2.3	
DEBRE ZEIT	21	0.3	-	-	-	-	-	-	-	-	-	-	-	21	0.3	
JIJIGA	51	0.7	3	*	-	-	-	-	-	-	-	-	-	54	0.7	
ASOSA	2	*	-	-	-	-	4	0.1	-	-	-	-	-	6	0.1	
AWASA	39	0.5	2	*	-	-	-	-	-	-	-	-	-	41	0.5	
GAMBELLA	14	0.2	-	-	-	-	-	-	1	*	-	-	-	15	0.2	
HARAR	43	0.6	-	-	-	-	-	-	-	-	-	-	-	43	0.6	
ADDIS ABABA	1,621	20.8	138	1.8	28	0.4	142	1.8	20	0.3	-	-	-	1,949	25.1	
DIRE DAWA	210	2.7	8	0.1	-	-	5	0.1	5	0.1	-	-	-	228	2.9	
AMHARA OTHER URBAN	872	11.2	198	2.5	-	-	-	-	-	-	-	-	-	1,070	13.8	
OROMIYA OTHER URBAN	2,173	27.9	-	-	-	-	-	-	25	0.3	-	-	-	2,198	28.3	
SNNPR OTHER URBAN	488	6.3	-	-	-	-	11	0.1	-	-	-	-	-	499	6.4	
OTHER URBAN N.E.S	842	10.8	43	0.6	-	-	-	-	-	-	-	-	-	885	11.4	
Total	7,096	91.2	421	5.4	29	0.4	169	2.2	65	0.8	-	-	-	7,780	100.0	

* - Negligible percentage

TABLE 3.48:- NUMBER AND PERCENTAGE DISTRIBUTION OF RETAIL TRADE ESTABLISHMENTS BY URBAN CENTER AND TYPE OF OWNERSHIP: 1996

Urban Centers	TYPE OF OWNERSHIP															
	Individual Proprietor		Partnership		Share Company		Pvt. Ltd. Company		Publicly Owned		Cooperative		Others		Total	
	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%
MEKELE	1,331	1.1	11	*	-	-	-	-	3	*	-	-	10	*	1,355	1.1
AYSAYITA	493	0.4	22	*	2	*	-	-	-	-	-	-	2	*	519	0.4
GONDAR	2,150	1.7	24	*	-	-	-	-	-	-	-	-	-	-	2,174	1.8
BAHIR DAR	1,061	0.9	4	*	4	*	-	-	-	-	-	-	-	-	1,069	0.9
DESSIE	1,018	0.8	11	*	-	-	-	-	2	*	-	-	2	*	1,033	0.8
JIMMA	762	0.6	5	*	-	-	-	-	-	-	-	-	-	-	767	0.6
NAZARETH	1,752	1.4	43	*	-	-	-	-	-	-	-	-	4	*	1,799	1.5
DEBRE ZEIT	496	0.4	-	-	-	-	-	-	-	-	-	-	2	*	498	0.4
JIJIGA	1,120	0.9	23	*	-	-	-	-	-	-	-	-	-	-	1,143	0.9
ASOSA	356	0.3	4	*	-	-	-	-	-	-	-	-	4	*	364	0.3
AWASA	752	0.6	12	*	2	*	2	*	-	-	-	-	-	-	768	0.6
GAMBELLA	433	0.3	14	*	-	-	-	-	-	-	-	-	-	-	447	0.4
HARAR	826	0.7	13	*	-	-	-	-	-	-	-	-	-	-	839	0.7
ADDIS ABABA	27,773	22.4	1,643	1.3	29	*	133	0.1	118	0.1	86	0.1	331	0.3	30,113	24.3
DIRE DAWA	1,550	1.3	5	*	-	-	13	*	-	-	-	-	-	-	1,568	1.3
AMHARA OTHER URBAN	14,379	11.6	337	0.3	-	-	-	-	108	0.1	-	-	-	-	14,824	12.0
OROMIYA OTHER URBAN	31,578	25.5	425	0.3	-	-	-	-	183	0.1	83	0.1	-	-	32,269	26.1
SNNPR OTHER URBAN	12,353	10.0	485	0.4	19	*	-	-	42	*	-	-	42	*	12,941	10.5
OTHER URBAN N.E.S	18,678	15.1	116	0.1	-	-	-	-	-	-	32	*	416	0.3	19,242	15.6
Total	118,861	96.1	3,197	2.6	56	*	148	0.1	456	0.4	201	0.2	813	0.7	123,732	100.0

* - Negligible percentage

TABLE 3.4C:- NUMBER AND PERCENTAGE DISTRIBUTION OF SERVICE TRADE ESTABLISHMENTS BY URBAN CENTER AND TYPE OF OWNERSHIP: 1996

Urban Centers	TYPE OF OWNERSHIP															
	Individual Proprietor		Partnership		Share Company		Pvt. Ltd. Company		Publicly Owned		Cooprative		Others		Total	
	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%
MEKELE	545	0.7	-	-	-	-	-	-	2	*	4	*	-	-	551	0.7
AYSAYITA	234	0.3	4	*	-	-	-	-	-	-	-	-	-	-	238	0.3
GONDAR	884	1.1	14	*	-	-	-	-	9	*	2	*	-	-	909	1.1
BAHIR DAR	859	1.1	10	*	-	-	-	-	9	*	-	-	4	*	882	1.1
DESSIE	578	0.7	8	*	-	-	-	-	5	*	-	-	5	*	596	0.7
JIMMA	587	0.7	2	*	3	*	3	*	8	*	1	*	12	*	616	0.8
NAZARETH	995	1.2	25	*	-	-	1	*	15	*	-	-	-	-	1,036	1.3
DEBRE ZEIT	265	0.3	4	*	-	-	-	-	20	*	2	*	8	*	299	0.4
JIJIGA	442	0.5	6	*	-	-	-	-	-	-	-	-	10	*	458	0.6
ASOSA	279	0.3	-	-	-	-	-	-	-	-	-	-	-	-	279	0.3
AWASA	450	0.6	5	*	1	*	-	-	7	*	2	*	2	*	467	0.6
GAMBELLA	299	0.4	2	*	-	-	-	-	1	*	-	-	-	-	302	0.4
HARAR	305	0.4	5	*	-	-	-	-	3	*	-	-	2	*	315	0.4
ADDIS ABABA	10,610	13.1	486	0.6	-	-	821	1.0	124	0.2	44	0.1	259	0.3	12,344	15.2
DIRE DAWA	500	0.6	3	*	-	-	-	-	5	*	1	*	1	*	510	0.6
AMHARA OTHER URBAN	14,559	17.9	-	-	-	-	-	-	2	*	-	-	28	*	14,589	18.0
OROMIYA OTHER URBAN	25,954	32.0	428	0.5	-	-	-	-	298	0.4	61	0.1	113	0.1	26,854	33.1
SNNPR OTHER URBAN	9,013	11.1	143	0.2	-	-	23	*	2	*	-	-	46	0.1	9,227	11.4
OTHER URBAN N.E.S	10,665	13.1	20	*	-	-	-	-	2	*	-	-	1	*	10,688	13.2
Total	78,023	96.1	1,165	1.4	4	*	848	1.0	512	0.6	117	0.1	491	0.6	81,160	100.0

* - Negligible percentage

TABLE 3.4D:- DISTRIBUTION OF WHOLESALE TRADE ESTABLISHMENTS BY URBAN CENTERS, AMOUNT OF INITIAL PAID UP CAPITAL AND AND TYPE OF OWNERSHIP: 1996

Capital in Birr

Urban Centers	Type of Ownership															
	Individual Proprietor		Partnership		Share Company		Pvt. Ltd. Company		Publicly Owned		Cooprative		Others		Total	
	No.	Initial Paid up Capital	No.	Initial Paid up Capital	No.	Initial Paid up Capital	No.	Initial Paid up Capital	No.	Initial Paid up Capital	No.	Initial Paid up Capital	No.	Initial Paid up Capital	No.	Initial Paid up Capital
MEKELE	115	59,794,739	-	-	-	-	-	-	-	-	-	-	-	-	115	59,794,739
AYSAYITA	9	115,418	-	15,040	-	-	-	-	4	1,397,107	-	-	-	-	13	1,527,565
GONDAR	192	3,288,053	-	-	-	-	-	-	5	394	-	-	-	-	197	3,288,447
BAHIR DAR	43	2,785,802	-	-	-	-	-	-	-	-	-	-	-	-	43	2,785,802
DESSIE	141	4,217,067	1	6,005	-	-	-	-	-	-	-	-	-	-	142	4,223,072
JIMMA	75	6,983,303	4	123,600	-	-	-	-	5	6,120,979	-	-	-	-	84	13,227,882
NAZARETH	145	4,306,860	24	10,719,694	1	2,340,000	7	4,000,200	-	-	-	-	-	-	177	21,366,754
DEBRE ZEIT	21	159,880	-	-	-	-	-	-	-	-	-	-	-	-	21	159,880
JIJIGA	51	1,152,551	3	595,100	-	-	-	-	-	-	-	-	-	-	54	1,747,651
ASOSA	2	181,980	-	-	-	-	4	4,508,196	-	-	-	-	-	-	6	4,690,176
AWASA	39	2,549,121	2	21,140	-	-	-	-	-	-	-	-	-	-	41	2,570,261
GAMBELLA	14	1,132,535	-	-	-	-	-	-	1	840,000	-	-	-	-	15	1,972,535
HARAR	43	1,834,154	-	-	-	-	-	-	-	-	-	-	-	-	43	1,834,154
ADDIS ABABA	1,621	50,655,692	138	65,118,840	28	442,080	142	26,021,760	20	997,640,000	-	-	-	-	1,949	1,139,878,372
DIRE DAMA	210	3,986,495	8	869,100	-	-	5	11,464,893	5	11,464,893	-	-	-	-	228	27,785,381
AMHARA OTHER URBAN	872	17,056,500	198	1,556,040	-	-	-	-	-	-	-	-	-	-	1,070	18,612,540
OROMIYA OTHER URBAN	2,173	120,797,007	-	-	-	-	-	-	25	4,527	-	-	-	-	2,198	120,801,534
SNNPR OTHER URBAN	488	22,431,616	-	-	-	-	11	13,029,920	-	-	-	-	-	-	499	35,461,536
OTHER URBAN N.E.S	842	28,159,902	43	133,763	-	-	-	-	-	-	-	-	-	-	885	28,293,665
Total	7,096	331,588,675	421	79,158,322	29	2,782,080	169	59,024,969	65	1,017,467,900	-	-	-	-	7,780	1,490,021,946
Percent	91.2	22.3	5.4	5.3	0.4	0.2	2.2	4.0	0.8	68.3	-	-	-	-	100.0	100.0

TABLE 3.4E:- DISTRIBUTION OF RETAIL TRADE ESTABLISHMENTS BY URBAN CENTERS, AMOUNT OF INITIAL PAID UP CAPITAL AND AND TYPE OF OWNERSHIP: 1996

Capital in Birr

Urban Centers	Type of Ownership															
	Individual Proprietor		Partnership		Share Company		Pvt. Ltd. Company		Publicly Owned		Cooprative		Others		Total	
	No.	Initial Paid up Capital	No.	Initial Paid up Capital	No.	Initial Paid up Capital	No.	Initial Paid up Capital	No.	Initial Paid up Capital	No.	Initial Paid up Capital	No.	Initial Paid up Capital	No.	Initial Paid up Capital
MEKELE	1,331	17,032,098	11	198,666	-	-	-	-	3	62,103	-	-	10	21,680,509	1,355	38,973,376
AYSAYITA	493	2,614,642	22	123,024	2	173,800	-	-	-	-	-	-	2	4,108	519	2,915,574
GONDAR	2,150	12,860,986	24	90,360	-	-	-	-	-	-	-	-	-	-	2,174	12,951,346
BAHIR DAR	1,061	7,624,641	4	98	4	147,003	-	-	-	-	-	-	-	-	1,069	7,771,742
DESSIE	1,018	7,380,429	11	96,990	-	-	-	-	2	294,127	-	-	2	40,400	1,033	7,811,946
JIMMA	762	6,055,903	5	62,633	-	-	-	-	-	-	-	-	-	-	767	6,118,536
NAZARETH	1,752	17,944,463	43	524,951	-	-	-	-	-	-	-	-	4	1,520	1,799	18,470,934
DEBRE ZEIT	496	3,066,151	-	-	-	-	-	-	-	-	-	-	2	10,812	498	3,076,963
JIJIGA	1,120	6,732,608	23	487,260	-	-	-	-	-	-	-	-	-	-	1,143	7,219,868
ASOSA	356	2,914,335	4	228,990	-	-	-	-	-	-	-	-	4	315,237	364	3,458,562
AWASA	752	6,199,431	12	70,721	2	379,168	2	1,790,000	-	-	-	-	-	-	768	8,439,320
GAMBELLA	433	2,424,512	14	15,543	-	-	-	-	-	-	-	-	-	-	447	2,440,055
HARAR	826	6,872,546	13	365,475	-	-	-	-	-	-	-	-	-	-	839	7,238,021
ADDIS ABABA	27,773	127,294,826	1,643	11,540,550	29	1,218,420,000	133	17,991,725	118	1,625,869	86	1,972,155	331	1,223,120,896	30,113	2,601,966,021
DIRE DAWA	1,550	12,894,859	5	1,527,000	-	-	13	581,400	-	-	-	-	-	-	1,568	15,003,259
AMHARA OTHER URBAN	14,579	88,126,260	337	2,034,842	-	-	-	-	108	1,464,125	-	-	-	-	14,824	91,625,227
OROMIYA OTHER URBAN	31,578	229,810,314	425	1,635,306	-	-	-	-	183	34,413,233	83	693,222	-	-	32,269	266,552,075
SNNPR OTHER URBAN	12,353	102,476,294	485	2,224,895	19	1,379,365	-	-	42	14,730,840	-	-	42	211,650	12,941	121,023,044
OTHER URBAN N.E.S	18,678	147,086,882	116	1,771,494	-	-	-	-	-	-	32	386,280	416	107,236	19,242	149,351,892
Total	118,861	807,412,180	3,197	22,998,798	56	1,220,499,336	148	20,363,125	456	52,590,297	201	3,051,657	813	1,245,492,368	123,732	3,372,407,761
Percent	96.1	23.9	2.6	0.7	-	36.2	0.1	0.6	0.4	1.6	0.2	0.1	0.7	36.9	100.0	100.0

TABLE 3.4F:- DISTRIBUTION OF SERVICE TRADE ESTABLISHMENTS BY URBAN CENTERS, AMOUNT OF INITIAL PAID UP CAPITAL AND AND TYPE OF OWNERSHIP: 1996

Capital in Birr

Urban Centers	Type of Ownership															
	Individual Proprietor		Partnership		Share Company		Pvt. Ltd. Company		Publicly Owned		Cooperative		Others		Total	
	No.	Initial Paid up Capital	No.	Initial Paid up Capital	No.	Initial Paid up Capital	No.	Initial Paid up Capital	No.	Initial Paid up Capital	No.	Initial Paid up Capital	No.	Initial Paid up Capital	No.	Initial Paid up Capital
MEKELE	545	786,560,531	-	-	-	-	-	-	2	2,128,000	4	261,000	-	-	551	788,949,531
AYSAYITA	234	5,559,346	4	10,378	-	-	-	-	-	-	-	-	-	-	238	5,569,724
GONDAR	884	12,596,295	14	758,560	-	-	-	-	9	7,000,613	2	1,640	-	-	909	20,357,108
BAHIR DAR	859	22,724,699	10	395,520	-	-	-	-	9	5,221,132	-	-	4	3,880	882	28,345,231
DESSIE	578	35,659,591	8	17,688	-	-	-	-	5	180,792	-	-	5	115,250	596	35,973,321
JIMMA	587	28,289,214	2	165,200	3	44,020,180	3	488,746	8	3,037,610	1	17,187	12	337,044	616	76,355,181
NAZARETH	995	47,281,637	25	859,596	-	-	1	2,569,182	15	1,706,986	-	-	-	-	1,036	52,417,401
DEBRE ZEIT	265	7,376,393	4	348,110	-	-	-	-	20	2,034,524	2	234,600	8	372,031	299	10,365,658
JIJIGA	442	8,676,464	6	83,284	-	-	-	-	-	-	-	-	10	518,030	458	9,277,778
ASOSA	279	9,571,851	-	-	-	-	-	-	-	-	-	-	-	-	279	9,571,851
AWASA	450	36,194,680	5	18,687	1	750,000	-	-	7	651,448	2	64,175	2	528,000	467	38,206,990
GAMBELLA	299	12,703,566	2	166	-	-	-	-	1	63,000	-	-	-	-	302	12,766,732
HARAR	305	45,982,308	5	28,695	-	-	-	-	3	4,000,700	-	-	2	63,800	315	50,055,503
ADDIS ABABA	10,610	199,203,616	486	10,170,977	-	-	821	998,136,538	124	118,432,428	44	3,082,600	259	34,650,789	12,344	1,363,676,948
DIRE DAWA	500	45,653,985	3	6,020	-	-	-	-	5	9,415,100	1	2,103,650	1	49,451	510	57,228,206
AMHARA OTHER URBAN	14,559	262,169,478	-	-	-	-	-	-	2	2,700,073	-	-	28	561,092	14,589	265,430,643
OROMIYA OTHER URBAN	25,954	630,495,851	428	5,207,431	-	-	-	-	298	3,355,202	61	1,662,378	113	31,381,590	26,854	672,102,452
SNMNP OTHER URBAN	9,013	184,660,794	143	2,413,193	-	-	23	1,627,486	2	295,800	-	-	46	1,582,294	9,227	190,579,567
OTHER URBAN N.E.S	10,365	257,171,430	20	1,924,614	-	-	-	-	2	1,500,000	-	-	1	17,400	10,688	260,613,444
Total	78,023	2,638,531,729	1,165	22,408,119	4	44,770,180	848	1,002,821,952	512	161,723,408	117	7,427,230	491	70,160,651	81,160	3,947,843,269
Percent	96.1	66.8	1.4	0.6	-	1.1	1.0	25.4	0.6	4.1	0.1	0.2	0.6	1.8	100.0	100.0

ownership in this sector is Partnership which accounts to 2.25 percent. All the other forms of ownership such as Share Company, Private Limited Company, Public, Cooperatives and others together account to only 1.84 percent.

One can also investigate the results indicated in Tables 3.4A, 3.4B and 3.4C separately which presents the type of ownership of establishments by kind of establishment. As the result indicates, Individual Proprietors and Partnership are the two dominating type of ownership for Wholesale, Retail and Service Trade Establishments.

3.5 GROSS VALUE OF INCOME BY URBAN CENTERS AND KIND OF ESTABLISHMENT

As defined in Chapter II, gross value of income includes the sales value of all products and services, rent of machinery and equipment, other income and the net charge in value of stocks.

In Table 3.5, the distribution of gross value of income by urban centers and kind of establishment is presented. As indicated in this table, at national level the Service Trade Sector constitutes the highest share in gross value of income as it also does in the share of persons engaged compared to the Wholesale as well as the Retail Trade Sectors. The Service Trade Sector, at national level, contributed 39.3 percent of the total gross value of income in the reference period. The Wholesale and Retail Trade Sector accounted for 32.2 percent and 28.5 percent, respectively.

Considering the contribution of urban centers to the national gross value of income, Addis Ababa alone took the biggest share which is 54.2 percent, followed by Oromiya Other Urban combined (excluding Jimma, Nazareth and Debere Zeit) which constituted 18.3 percent of the national total gross value of income.

S.N.N.P.R Other Urban (excluding Awasa), and Amhara Other Urban (excluding Bahir Dar, Gondar and Dessie) were in second and third stage, respectively, in the contribution to the national gross value of income.

3.6 VALUE ADDED BY URBAN CENTERS AND KIND OF ESTABLISHMENT

The value added in the national account concept at factor current cost includes gross value added at market price less indirect taxes plus subsidies received is presented in Table 3.6.

At national level, the total estimated value added of the sector in question was Birr 3,507,450,000 during the reference period.

While discussing the contribution of gross value of income in Table 3.5, it was the Service Trade Sector which constitutes the highest share however, regarding the distribution of value added by kind of establishment Wholesale Trade Sector rank first (35.0 percent) followed by retail trade sector (32.8 percent). The residual 32.2 percent goes to the Service Trade Sector.

Regarding the distribution of value added by urban centers, as it was the case for the distribution of gross value of income (Table 3.5), the highest share comes from the Addis Ababa which is 48.1 percent while Oromiya Other Urban (excluding Jimma , Nazareth and Debre Zeit) and S.N.N.P.R Other Urban (excluding Awasa) rank second and third respectively.

3.7 GROSS VALUE OF INCOME AND VALUE ADDED PER PERSON ENGAGED BY KIND OF ESTABLISHMENT

As presented in Table 3.7 at national level the gross value of income and value added per person engaged were Birr 8,471 and 6,357 respectively during the reference period. In the same table these values are estimated for each kind of

TABLE 3.5:- GROSS VALUE INCOME OF DISTRIBUTIVE AND SERVICE TRADE ESTABLISHMENTS BY URBAN CENTERS AND KIND OF ESTABLISHMENT: 1996

Value in '000 Birr

Urban Centers	Kind of Establishment			
	Wholesale	Retail	Service	Total
MEKELE	4,351	353	7,488	12,191
AYSAYITA	3,137	72,694	1,148	76,979
GONDAR	52,252	21,306	13,261	86,820
BAHIR DAR	2,444	6,807	9,322	18,574
DESSIE	7,676	6,365	16,041	30,082
JIMMA	30,514	6,873	38,136	75,523
NAZARETH	56,678	16,419	28,163	101,260
DEBRE ZEIT	344	4,030	18,672	23,046
JIJIGA	3,297	12,339	5,613	21,249
ASOSA	667	5,044	2,938	8,650
AWASA	1,221	17,364	10,195	28,780
GAMBELLA	1,169	2,219	6,500	9,889
HARAR	1,356	5,283	5,778	12,417
ADDIS ABABA	1,107,444	342,242	1,082,142	2,531,828
DIRE DAWA	35,425	26,665	9,278	71,367
AMHARA OTHER URBAN	15,479	76,015	144,054	235,548
OROMIYA OTHER URBAN	111,486	492,254	250,992	854,732
SNNPR OTHER URBAN	52,210	95,219	102,803	250,232
OTHER URBAN N.E.S	15,778	122,504	86,139	224,421
Total	1,502,928	1,331,998	1,838,662	4,673,588

TABLE 3.6:- VALUE ADDED (NATIONAL ACCOUNT) AT FACTOR COST BY URBAN CENTERS AND KIND OF ESTABLISHMENT: 1996

Value in '000 Birr

Urban Centers	Value Added (National Account) at Factor Cost			
	Wholesale	Retail	Service	Total
MEKELE	2,295	-2,096*	3,335	3,534
AYSAYITA	2,469	72,355	697	75,521
GONDAR	50,096	17,443	11,119	78,657
BAHIR DAR	2,137	5,734	6,855	14,726
DESSIE	6,523	4,793	13,535	24,850
JIMMA	29,006	5,718	34,839	69,563
NAZARETH	52,557	14,380	16,874	83,811
DEBRE ZEIT	326	3,716	16,176	20,218
JIJIGA	2,746	11,183	4,656	18,586
ASOSA	610	4,620	2,538	7,768
AWASA	1,115	16,114	7,479	24,708
GAMBELLA	1,052	1,309	3,799	6,159
HARAR	1,128	4,253	4,452	9,833
ADDIS ABABA	890,487	267,307	530,997	1,688,791
DIRE DAWA	22,629	24,711	6,445	53,785
AMHARA OTHER URBAN	2,756	63,167	122,666	188,590
OROMIYA OTHER URBAN	98,517	463,239	196,835	758,591
SNNPR OTHER URBAN	48,790	79,708	85,554	214,051
OTHER URBAN N.E.S	11,097	93,963	60,639	165,699
Total	1,226,336	1,151,617	1,129,490	3,507,443
Percent	35.0	32.8	32.2	100.0

* - For Mekele, value added for retail trade has shown a negative result. This could be for various reasons which needs further investigation.

TABLE 3.7:- GROSS VALUE OF INCOME AND VALUE ADDED PER PERSON ENGAGED BY KIND OF ESTABLISHMENT: 1996

Kind of Estab.	Gross Value Income	Value Added	Persons Engaged	Gross Value Income per Person Engaged	Value Added per Person Engaged
Wholesale	1,502,928,360	1,226,335,862	37,845	39,713	32,404
Retail	1,331,997,770	1,151,616,578	234,552	5,679	4,910
Service	1,838,661,744	1,129,490,436	279,321	6,583	4,044
Total	4,673,587,874	3,507,442,876	551,718	8,471	6,357

establishment. The result indicates that gross value of income and value added per person engaged is the highest for the Wholesale Trade Sector which is birr 39,713 and 32,404 respectively.

3.8 **DISTRIBUTION OF ESTABLISHMENTS BY TYPE OF PROBLEMS**

During the survey, attempts were made to assess the major areas of problems encountered by the establishments in this sector in their business activities. In the questionnaires, two questions referring to the type of problems were included. The first question addressed the types of problems faced while starting the business and the second one referred to the types of difficulties encountered during the business operation. The results obtained based on these questions are presented from Tables 3.8A to 3.9C.

a) **Difficulties faced when starting the business**

To identify the major difficulties, the eligible respondents were asked to rank their difficulties by order of importance they faced when starting their business.

Considering Wholesale Trade business, Table 3.8A demonstrates that one of the major problems which affected about 27.2 percent of the Wholesale business establishment was lack of sufficient own capital. The second major problems encountered by these establishments were lack of premises/space which affected about 17 percent. Wholesale business which reported government regulation as a major problem accounted for only 8.4 percent. However close to 25 percent of business in this sector reported that they had no problems faced when starting their business.

On the other hand, Table 3.8B shows the distribution of these problems by urban centers for Retail Trade business. As indicated in these tables, as it was the

TABLE 3.8A:- DISTRIBUTION OF WHOLESALE TRADE ESTABLISHMENTS BY URBAN CENTERS AND TYPE OF FIRST MAJOR PROBLEMS FACED WHEN STARTING THE BUSINESS: 1996

Urban Centers	Type of Problems when starting the Business										Total
	Lack of Premises or Space	Access to Raw Material	Lack of Extension (inform -ation Service)	Price of Goods/ Commodities Very Expensive	Government Regulations	Inadequate Skill	Lack of Sufficient Own Capital	Lack of Credit from Banks / Financial Institutions	Other Problems	No Problem Faced	
MEKELE	23	6	-	2	1	3	25	-	3	53	116
AYSAYITA	3	2	-	-	-	-	2	-	5	2	14
GONDAR	2	5	-	18	9	9	64	2	29	60	198
BAHIR DAR	16	1	-	1	8	-	9	-	1	8	44
DESSIE	8	9	-	3	12	5	31	-	1	74	143
JIMMA	16	2	-	-	9	-	18	-	2	36	83
NAZARETH	60	7	-	7	7	-	36	-	17	43	177
DEBRE ZEIT	-	-	-	-	3	-	2	-	-	16	21
JIJIGA	5	5	-	1	4	-	8	6	1	24	54
ASOSA	1	-	-	-	4	-	1	-	-	-	6
AWASA	6	1	1	-	2	-	20	-	-	10	40
GAMBELLA	1	1	-	-	4	-	-	-	3	5	14
HARAR	21	3	-	-	4	-	9	-	-	6	43
ADDIS ABABA	429	67	9	63	157	-	236	54	301	635	1,951
DIRE DAWA	116	5	-	6	6	5	22	-	12	56	228
AMHARA OTHER URBAN	85	-	29	-	153	133	407	-	86	177	1,070
OROMIYA OTHER URBAN	269	54	-	25	232	184	723	-	274	437	2,198
SNNPR OTHER URBAN	86	23	-	-	40	-	147	-	95	108	499
OTHER URBAN N.E.S	170	109	-	-	-	-	357	16	51	183	886
Total	1,317	300	39	126	655	339	2,117	78	881	1,933	7,785
Percent	16.9	3.9	0.5	1.6	8.4	4.4	27.2	1.0	11.3	24.8	100.0

TABLE 3.8B:- DISTRIBUTION OF RETAIL TRADE ESTABLISHMENTS BY URBAN CENTERS AND TYPE OF FIRST MAJOR PROBLEMS FACED WHEN STARTING THE BUSINESS: 1996

Urban Centers	Type of Problems when starting the Business										Total
	Lack of Premises or Space	Access to Raw Material	Lack of Extension (inform -ation Service)	Price of Goods/ Commodities Very Expensive	Government Regulations	Inadequate Skill	Lack of Sufficient Own Capital	Lack of Credit from Banks / Financial Institutions	Other Problems	No Problem Faced	
MEKELE	236	33	7	24	86	42	495	9	34	388	1,354
AYSAYITA	84	5	-	11	19	-	299	4	29	67	518
GONDAR	277	182	7	24	82	80	913	-	88	520	2,173
BAHIR DAR	173	20	14	9	115	16	529	2	41	149	1,068
DESSIE	125	11	7	12	80	39	254	-	28	476	1,032
JIMMA	86	9	-	10	87	12	303	-	27	233	767
NAZARETH	227	135	10	110	129	22	823	42	39	262	1,799
DEBRE ZEIT	67	45	5	16	75	2	177	4	30	77	498
JIJIGA	299	46	8	26	130	64	427	30	4	108	1,142
ASOSA	50	6	-	-	34	2	229	19	6	18	364
AWASA	190	25	18	24	72	26	293	11	31	76	766
GAMBELLA	48	7	1	1	10	3	265	2	9	102	448
HARAR	131	53	5	21	92	25	314	4	14	181	840
ADDIS ABABA	3,117	1,716	518	523	1,619	571	10,778	224	1,812	9,234	30,112
DIRE DAWA	269	53	12	64	82	22	756	7	5	297	1,567
AMHARA OTHER URBAN	1,834	350	127	491	1,348	240	5,838	156	633	3,807	14,824
OROMIYA OTHER URBAN	4,770	916	227	274	1,509	2,189	16,870	-	1,756	3,758	32,269
SNNPR OTHER URBAN	2,819	538	43	551	641	244	5,696	124	555	1,732	12,943
OTHER URBAN N.E.S	5,141	576	-	247	1,116	390	7,258	201	548	3,764	19,241
Total	19,943	4,726	1,009	2,438	7,326	3,989	52,517	839	5,689	25,249	123,725
Percent	16.1	3.8	0.8	2.0	5.9	3.2	42.4	0.7	4.6	20.4	100.0

TABLE 3.8C:- DISTRIBUTION OF SERVICE TRADE ESTABLISHMENTS BY URBAN CENTERS AND TYPE OF FIRST MAJOR PROBLEMS FACED WHEN STARTING THE BUSINESS: 1996

Urban Centers	Type of Problems when starting the Business										Total
	Lack of Premises or Space	Access to Raw Material	Lack of Extension (information Service)	Price of Goods/ Commodities Very Expensive	Government Regulations	Inadequate Skill	Lack of Sufficient Own Capital	Lack of Credit from Banks / Financial Institutions	Other Problems	No Problem Faced	
MEKELE	98	38	7	4	23	15	88	-	43	236	552
AYSAYITA	34	1	-	-	9	6	96	-	24	68	238
GONDAR	96	6	5	15	74	41	383	8	62	219	909
BAHIR DAR	203	18	17	6	54	25	390	-	26	143	882
DESSIE	41	11	7	7	39	40	89	-	18	345	597
JIMMA	63	7	12	6	44	11	210	3	12	249	617
NAZARETH	129	51	22	27	105	8	395	17	51	232	1,037
DEBRE ZEIT	42	9	2	6	43	5	86	2	20	83	298
JIJIGA	106	7	-	5	60	12	135	8	6	118	457
ASOSA	49	28	-	4	6	3	126	19	26	16	277
AWASA	68	7	14	18	40	8	204	13	16	80	468
GAMBELLA	49	2	-	4	67	1	84	-	44	51	302
HARAR	21	3	3	-	9	13	145	6	10	105	315
ADDIS ABABA	1,696	367	156	217	1,187	170	3,390	27	1,338	3,794	12,342
DIRE DAWA	113	6	10	7	22	7	180	-	26	139	510
AMHARA OTHER URBAN	1,862	255	117	21	1,341	160	6,840	1	464	3,529	14,590
OROMIYA OTHER URBAN	2,931	481	-	386	1,189	1,165	13,942	-	3,480	3,283	26,857
SNNPR OTHER URBAN	1,784	179	50	147	440	233	4,031	103	893	1,367	9,227
OTHER URBAN N.E.S	1,479	360	-	103	332	383	4,035	127	444	3,425	10,688
Total	10,864	1,836	422	983	5,084	2,306	34,849	334	7,003	17,482	81,163
Percent	13.4	2.3	0.5	1.2	6.3	2.8	42.9	0.4	8.6	21.5	100.0

case for the Wholesale, lack of sufficient own capital (42.4 percent) and lack of premises (16.1 percent) are the first two major problems faced by Retail Trade Establishments when they started their businesses. In similar manner with the Wholesale business, about 20.4 percent had reported that they had no problems at all when they started their business activities. However, government regulations as a problem accounted for 5.9 percent of the establishments for the Retail businesses.

Similar trend is also envisaged with respect to the Service Trade Sector. Lack of sufficient own capital ranks first (42.9 percent) while lack of premises is the second major problem which affected about 13 percent of the Service Trade Establishments. About one fifth of the establishments in this sector reported that they had no problem while starting their businesses. See the details in Table 3.8C.

b) Difficulties faced during operation

During the data collection, information on the three major types of operation difficulties were asked from each sampled establishment. Based on the survey results, Tables 3.9A, 3.9B and 3.9C present the distribution of the first major operating difficulties for Wholesale, Retail and Service Trade, respectively.

For Wholesale Trade Establishments, shortage of working capital is the major operating obstacle which affected 29.7 percent of these establishments. The second and third major problems are lack of /limited market (21.9 percent) and establishments not profitable (8.2 percent), respectively. However, about 9.3 percent of respondents in this business reported that they had no problem during operation.

The first and second operating problems affecting the Retail Trade Sector were identical with the Wholesale business, i.e., shortage of working capital and lack of /limited market constituting 40.8 percent and 29.3 percent, respectively. The other obstacle which ranks third was state harassment constituting 6.7 percent of the respondents in the Retail business.

TABLE 3.9A:- DISTRIBUTION OF WHOLESALE TRADE ESTABLISHMENTS BY URBAN CENTERS AND TYPE OF FIRST MAJOR OPERATING DIFFICULTIES: 1996

Urban Centers	Type of Operating Difficulties																Total
	Inadeq. Skill	Problems with Workers	Lack of information Service	State Harassment	Shortage of Working Capital	Lack of Clarity of Regulations	Not Profitable	Lack of Limited Market	Lack of Working Space	Restriction on Moment of Goods & Services	Burecratic Problems To Obtain License	Low Cultural Regard Activate by Others	Limited Capacity	Shortage of Goods or Commodities	Others	No Problem Faced	
MEKELE	2	-	-	8	22	8	4	34	11	-	1	-	-	-	-	-	
AYSAYITA	-	-	-	1	3	-	1	5	1	-	-	-	-	7	1	19	
GONDAR	-	-	2	14	50	1	19	62	9	6	-	-	-	-	-	2	
BAHIR DAR	-	1	-	9	6	-	-	15	2	-	-	-	9	10	15	197	
DESSIE	-	-	-	12	29	8	3	72	3	-	-	-	-	1	1	8	
JIMMA	-	-	-	2	24	-	-	15	2	-	-	-	-	6	-	10	
NAZARETH	-	-	-	26	46	5	6	31	6	2	-	-	1	4	2	13	
DEBRE ZEIT	-	-	-	2	16	1	-	23	26	3	7	-	-	6	30	178	
JIJIGA	-	1	-	6	6	-	-	-	2	-	-	-	-	-	-	-	
ASOSA	-	-	-	4	1	-	-	36	1	1	-	-	-	-	-	21	
AWASA	-	-	-	4	1	-	-	1	-	-	-	-	-	3	-	54	
AWASA	-	1	-	2	10	-	1	15	3	-	-	-	-	1	-	7	
GAMBELLA	-	-	-	9	1	-	-	2	3	-	-	-	-	-	-	41	
HARAR	-	2	2	4	3	-	-	2	3	-	-	-	-	3	-	14	
ADDIS ABABA	-	-	-	236	400	104	135	405	66	14	106	-	19	3	4	41	
DIRE DAWA	6	-	5	40	27	24	5	80	17	11	-	-	43	172	250	1,950	
AMHARA OTHER URBAN	-	-	140	25	251	12	154	191	58	-	22	-	5	5	5	230	
OROMIYA OTHER URBAN	-	-	-	-	950	104	233	510	75	104	-	-	-	35	7	174	
SNINPR OTHER URBAN	-	35	-	6	114	42	62	71	6	-	-	-	-	37	79	1,069	
OTHER URBAN N.E S	-	-	-	96	354	100	10	143	-	8	-	-	-	11	79	2,198	
Total	8	40	149	502	2,313	409	635	1,705	299	150	136	-	25	176	517	724	7,788
Percent	0.1	0.5	1.9	6.4	29.7	5.3	8.2	21.9	3.8	1.9	1.7	-	0.3	2.3	6.6	9.3	100.0

TABLE 3.9B:- DISTRIBUTION OF RETAIL-TRADE ESTABLISHMENTS BY URBAN CENTERS AND TYPE OF FIRST MAJOR OPERATING DIFFICULTIES: 1996

Urban Centers	Type of Operating Difficulties																Total
	Inadeq. Skill	Problems with Workers	Lack of information Service	State Harassment	Shortage of Working Capital	Lack of Clarity of Regulations	Not Profitable	Lack of Limited Market	Lack of Working Space	Restriction on Movement of Goods & Services	Burecratic Problems To Obtain License	Low Cultural Regard Activate by Others	Limited Capacity	Shortage of Goods or Commodities	Others	No Problem Faced	
MEKELE	4	3	3	29	512	12	75	419	80	-	13	5	15	17	35	134	1,356
AYSAYITA	-	3	-	10	247	2	17	178	30	6	-	-	1	7	8	10	519
GONDAR	7	7	7	50	876	9	155	577	100	8	20	-	5	-	131	222	2,174
BAHIR DAR	-	5	2	63	372	34	57	344	79	-	25	-	22	11	10	46	1,070
DESSIE	-	-	-	71	225	23	58	509	38	4	9	-	3	19	26	48	1,033
JIMMA	3	3	-	37	358	12	2	208	16	2	9	-	10	8	44	55	767
NAZARETH	6	-	5	136	701	9	135	568	62	-	39	-	3	72	23	43	1,799
DEBRE ZEIT	-	3	3	85	170	3	41	142	17	-	3	-	3	8	1	17	498
JIJIGA	25	-	5	150	334	34	98	287	87	37	6	-	30	4	-	48	1,145
ASOSA	-	-	-	3	198	-	22	99	20	1	-	-	3	-	-	48	1,145
AWASA	6	2	16	122	288	2	19	180	28	9	22	-	12	9	9	42	766
GAMBELLA	-	1	-	12	139	34	8	113	94	3	-	-	-	9	9	42	766
HARAR	2	-	2	135	325	24	53	160	46	15	6	-	-	33	1	10	448
ADDIS ABABA	115	88	55	3,118	10,688	178	2,012	6,343	654	114	158	28	267	584	3,291	2,419	30,112
DIRE DAWA	-	-	-	101	583	3	80	639	42	24	7	-	17	10	11	51	1,568
AMHARA OTHER URBAN	-	21	99	1,297	5,712	93	1,465	4,454	409	-	22	-	29	234	472	516	14,823
OROMIYA OTHER URBAN	77	-	-	1,491	14,022	137	1,519	11,807	952	97	392	-	106	700	642	328	32,270
SNNPR OTHER URBAN	-	-	90	569	5,882	33	540	3,935	455	224	15	-	28	169	368	633	12,941
OTHER URBAN N.E S	188	68	113	755	8,792	265	295	5,340	983	338	-	-	81	497	1,435	94	19,244
Total	433	204	400	8,234	50,424	907	6,651	36,302	4,192	884	746	33	642	2,422	6,520	4,742	123,736
Percent	0.3	0.2	0.3	6.7	40.8	0.7	5.4	29.3	3.4	0.7	0.6	-	0.5	2.0	5.3	3.8	100.0

TABLE 3.9C:- DISTRIBUTION OF SERVICE TRADE ESTABLISHMENTS BY URBAN CENTERS AND TYPE OF FIRST MAJOR OPERATING DIFFICULTIES: 1996

Urban Centers	Type of Operating Difficulties																Total
	Inadeq. Skill	Problems with Workers	Lack of information Service	State Harassment	Shortage of Working Capital	Lack of Clarity of Regulations	Not Profit-able	Lack of Limited Market	Lack of Working Space	Restriction on Moment of Goods & Services	Burecratic Problems To Obtain License	Low Cultural Regard Activate by Others	Limited Capacity	Shortage of Goods or Commodities	Others	No Problem Faced	
MEKELE	8	19	-	53	133	9	32	204	7	-	3	-	24	25	12	23	552
AYSAYITA	6	1	-	5	92	-	3	119	2	-	-	-	-	-	8	3	239
GONDAR	-	5	-	37	318	12	83	309	24	6	12	-	17	2	39	44	908
BAHIR DAR	18	4	14	56	362	5	10	301	43	-	7	-	6	16	14	27	883
DESSIE	3	3	-	27	92	9	16	358	17	-	-	-	9	2	23	37	596
JIMMA	3	20	-	28	196	4	6	211	28	5	2	-	3	7	47	56	616
NAZARETH	-	14	-	75	283	6	64	463	13	3	18	-	15	15	30	36	1,035
DEBRE ZEIT	9	-	-	23	71	-	11	115	9	1	19	-	-	5	3	32	298
JIJIGA	5	3	7	66	145	11	19	147	35	-	3	-	3	3	-	13	460
ASOSA	5	8	-	-	119	-	6	93	13	-	-	-	5	4	19	8	280
AWASA	-	12	6	57	162	9	18	122	9	3	3	-	2	6	13	45	467
GAMBELLA	-	32	-	7	35	2	4	32	13	1	-	-	-	63	102	11	302
HARAR	3	3	5	39	131	5	13	76	7	-	2	-	6	5	14	8	317
ADDIS ABABA	76	25	23	837	3,061	140	1,633	3,681	384	-	59	-	77	342	1,181	823	12,342
DIRE DAWA	7	6	-	20	140	5	23	256	11	3	-	-	14	2	7	18	512
AMHARA OTHER URBAN	1	-	-	977	5,348	112	927	5,723	656	-	71	-	248	47	226	252	14,588
OROMIYA OTHER URBAN	1	129	-	920	8,019	527	1,135	13,026	801	-	21	-	229	271	1,726	49	26,854
SNNPR OTHER URBAN	62	92	85	358	3,789	42	470	3,361	321	-	-	-	11	69	115	453	9,228
OTHER URBAN N.E S	74	272	234	452	2,824	22	64	5,608	185	-	36	-	220	5	567	124	10,687
Total	281	648	374	4,037	25,320	920	4,537	34,205	2,578	22	256	-	889	889	4,146	2,062	81,164
Percent	0.3	0.8	0.5	5.0	31.2	1.1	5.6	42.1	3.2	-	0.3	-	1.1	1.1	5.1	2.5	100.0

On the other hand, in the Service Trade Sector the first major problem which hinders the day to day activities of the establishments was lack of/limited market which accounts for 42.1 percent. Shortage of working capital and business not profitable were also reported to be the second and third major operating problems, respectively.

However, it should be noted that 3.8 percent of establishments in the Retail and 2.5 percent in the Service Trade responded that they had no problems while operating their business.

Problem	Frequency	Percentage	Rank
Lack of/limited market	10	42.1	1
Shortage of working capital	5	21.1	2
Business not profitable	4	16.4	3
Other	3	12.3	4
No problems	1	3.8	5
Total	24	100.0	

TABLE 3.10A:- GENERAL CHARACTERISTICS OF WHOLESALE TRADE ESTABLISHMENTS BY URBAN CENTERS: 1996

Urban Centers	N ^a . of Estab.	Total Monthly Salary Bill	Total Number of Paid Workers	Average Total Monthly Salary of Bill per Firm in Birr	Average Monthly Salary of Paid Employees in Birr	Total No. of unPaid Workers	Average Monthly Receipts/Income per Firm	Estimate of Total Monthly Receipts in Birr	Average Net Profit Per firm per month in Birr
MEKELE	115	8,779	69	76	127	312			
AYSAYITA	14	14,282	57	1,020	251	16	24,390	2,804,825	2,350
GONDAR	197	54,174	282	275	192	485	16,967	237,537	3,201
BAHIR DAR	43	8,817	65	205	136	138	26,518	5,223,996	17,113
DESSIE	142	18,672	104	131	180	338	17,647	758,808	5,912
JIMMA	83	131,870	573	1,589	230	291	16,245	2,306,846	1,579
NAZARETH	178	83,962	601	472	140	396	60,752	5,042,376	4,609
DEBRE ZEIT	21	323	12	15	27	85	35,731	6,360,070	17,231
JIJIGA	54	30,181	180	559	168	154	2,261	47,486	1,434
ASOSA	6	6,903	17	1,151	406	20	16,156	872,438	3,125
AWASA	41	19,335	100	472	193	155	107,586	645,515	25,007
GAMBELLA	14	2,176	9	155	242	17	9,246	379,071	1,723
HARAR	43	5,225	70	122	75	129	24,212	338,964	-3,981
ADDIS ABABA	1,950	4,763,472	14,673	2,443	325	4,464	15,658	673,295	1,776
DIRE DAWA	228	201,877	698	885	289	524	1,256,546	2,450,263,874	32,939
AMHARA OTHER URBAN	1,070	93,106	708	87	132	2,441	31,205	7,114,841	-18,197
OROMIYA OTHER URBAN	2,198	527,569	1,725	240	306	4,002	16,338	17,481,748	562
SNNPR OTHER URBAN	499	119,684	947	240	126	1,133	28,890	63,499,786	4,472
OTHER URBAN N.E.S	886	96,319	441	109	218	1,415	34,771	17,350,885	6,888
							10,846	9,609,851	1,180
Total	7,782	6,186,726	21,331	795	290	16,515	332,949	2,591,012,212	10,672

TABLE 3.10B:- GENERAL CHARACTERISTICS OF RETAIL TRADE ESTABLISHMENTS BY URBAN CENTERS: 1996

Urban Centers	N ^o . of Estab.	Total Monthly Salary Bill	Total Number of Paid Workers	Average Total Monthly Salary of Bill per Firm in Birr	Average Monthly Salary of Paid Employees in Birr	Total No. of unPaid Workers	Average Monthly Receipts/Income per Firm	Estimate of Total Monthly Receipts in Birr	Average Net Profit Per firm per month in Birr
MEKELE	1,354	49,807	149	37	334	2,015	1,727	2,338,406	-999
AYSAYITA	517	4,421	32	9	138	862	871	450,368	133
GONDAR	2,174	26,280	181	12	145	4,356	1,733	3,768,034	341
BAHIR DAR	1,069	19,388	114	18	170	2,184	2,525	2,699,611	381
DESSIE	1,032	13,226	74	13	179	1,783	1,931	1,992,426	117
JIMMA	767	11,604	96	15	121	1,604	3,553	2,725,125	643
NAZARETH	1,799	19,353	241	11	80	3,128	2,730	4,911,416	719
DEBRE ZEIT	498	10,161	172	20	59	806	2,587	1,288,374	513
JIJIGA	1,143	21,627	176	19	123	1,891	2,167	2,476,663	946
ASOSA	364	1,020	9	3	113	637	2,669	971,664	990
AWASA	768	23,532	177	31	133	1,341	3,472	2,666,431	-273
GAMBELLA	448	1,018	9	2	113	977	1,171	524,806	-241
HARAR	839	15,454	113	18	137	1,595	4,211	3,532,988	456
ADDIS ABABA	30,111	3,076,985	13,890	102	222	50,445	3,096	93,213,154	358
DIRE DAWA	1,568	41,397	332	26	125	2,403	5,942	9,316,915	1,028
AMHARA OTHER URBAN	14,824	192,330	1,630	13	118	27,997	1,363	20,207,876	254
OROMIYA OTHER URBAN	32,269	996,717	6,821	31	146	49,392	3,088	99,643,496	762
SNNPR OTHER URBAN	12,942	319,857	2,121	25	151	23,766	3,889	50,330,200	380
OTHER URBAN N.E.S	19,243	305,502	1,630	16	187	29,404	3,565	68,599,842	476
Total	123,729	5,149,679	27,967	42	184	206,586	3,004	371,657,795	472

TABLE 3.10C:- GENERAL CHARACTERISTICS OF SERVICE TRADE ESTABLISHMENTS BY URBAN CENTERS: 1996

Urban Centers	N ^o . of Estab.	Total Monthly Salary Bill	Total Number of Paid Workers	Average Total Monthly Salary of Bill per Firm in Birr	Average Monthly Salary of Paid Employees in Birr	Total No. of unPaid Workers	Average Monthly Receipts/Income per Firm	Estimate of Total Monthly Receipts in Birr	Average Net Profit Per firm per month in Birr
MEKELE	551	65,004	660	118	98	1,189	1,634	900,305	-454
AYSAYITA	237	10,392	99	44	105	421	719	170,418	149
GONDAR	909	159,112	1,579	175	101	1,649	1,321	1,201,163	528
BAHIR DAR	882	83,918	1,040	95	81	1,640	881	777,289	-43
DESSIE	595	110,131	752	185	146	1,159	2,287	1,360,550	1,299
JIMMA	617	150,987	1,245	245	121	1,144	5,933	3,660,431	-1,417
NAZARETH	1,036	361,921	2,906	349	125	2,271	2,446	2,534,449	48
DEBRE ZEIT	299	167,403	1,097	560	153	582	4,149	1,240,695	1,434
JIJIGA	457	37,436	377	82	99	751	1,359	621,060	402
ASOSA	279	7,595	111	27	68	479	1,594	444,767	260
AWASA	467	177,878	1,330	381	134	1,055	1,881	878,208	50
GAMBELLA	302	8,239	36	27	229	689	1,975	596,535	-620
HARAR	316	66,785	607	211	110	652	2,475	781,983	267
ADDIS ABABA	12,343	8,938,781	67,070	724	133	20,047	8,272	102,106,079	1,333
DIRE DAWA	510	119,742	710	235	169	904	1,465	747,240	-540
AMHARA OTHER URBAN	14,589	521,612	7,944	36	66	27,078	774	11,285,165	291
OROMIYA OTHER URBAN	26,855	2,504,760	28,995	93	86	47,343	890	23,902,339	85
SNNPR OTHER URBAN	9,227	426,585	6,228	46	68	18,977	1,438	13,271,864	389
OTHER URBAN N.E.S	10,688	748,959	7,933	70	94	20,571	1,090	11,649,881	239
Total	81,159	14,667,240	130,719	181	112	148,601	2,195	178,130,421	365

CHAPTER IV

STATISTICAL TABLES

In this chapter 62 Statistical tables are presented which deal with different aspects of distributive and service trade establishments.

These tables can be categorized into four major sections.

1. **General characteristics of Distributive and Service Trade establishments which deal with:-**

- distribution of establishment by kind of establishment and type of ownership.
- distribution of establishments by kind of establishment and amount of initial capital.
- distribution of establishments by kind of establishment and availability of accounting records.
- distribution of establishments by kind of establishment, share of ownership and nationality.

2. **Nature of Employment**

In this group, there are tables which deal with

- distribution of persons engaged
 - by kind of establishment, work status and nationality
 - by kind of establishment and size of persons engaged
 - by kind of establishment and salary group

3. **Financial Situations**

Tables which consist information on the financial situations and contributions to the national economy of the establishments are also presented. These table are on.

- estimates of gross margin by kind of establishment
- Gross value of income by kind of establishment..
- and value added by kind of establishment.

4. **Type of Problems of the establishments**

Finally, there are tables which indicate the major problems encountered by the establishment while starting the business and during operating the business. In relation to these some tables also discuss the major type of government assistance needed by the establishments.

TABLE 1:- NUMBER AND PERCENTAGE DISTRIBUTION OF BUSINESS ESTABLISHMENTS BY URBAN CENTERS AND KIND OF ESTABLISHMENT: 1996

Urban Centers	Wholesale		Retail		Service		Total	
	Number	%	Number	%	Number	%	Number	%
MEKELE	115	1.5	1354	1.1	551	0.7	2020	0.9
AYSAYITA	14	0.2	517	0.4	237	0.3	768	0.4
GONDAR	197	2.5	2174	1.8	909	1.1	3280	1.5
BAHIR DAR	43	0.6	1069	0.9	882	1.1	1994	0.9
DESSIE	142	1.8	1032	0.8	595	0.7	1769	0.8
JIMMA	83	1.1	767	0.6	617	0.8	1467	0.7
NAZARETH	178	2.3	1799	1.5	1036	1.3	3013	1.4
DEBRE ZEIT	21	0.3	498	0.4	299	0.4	818	0.4
JIJIGA	54	0.7	1143	0.9	457	0.6	1654	0.8
ASOSA	6	0.1	364	0.3	279	0.3	649	0.3
AWASA	41	0.5	768	0.6	467	0.6	1276	0.6
GAMBELLA	14	0.2	448	0.4	302	0.4	764	0.4
HARAR	43	0.6	839	0.7	316	0.4	1198	0.6
ADDIS ABABA	1950	25.1	30111	24.3	12343	15.2	44404	20.9
DIRE DAWA	228	2.9	1568	1.3	510	0.6	2306	1.1
AMHARA OTHER URBAN	1070	13.7	14824	12.0	14589	18.0	30483	14.3
OROMIYA OTHER URBAN	2198	28.2	32269	26.1	26855	33.1	61322	28.8
SNNPR OTHER URBAN	499	6.4	12942	10.5	9227	11.4	22668	10.7
OTHER URBAN N.E.S	886	11.4	19243	15.6	10688	13.2	30817	14.5
Total	7782	100.0	123729	100.0	81159	100.0	212670	100.0

TABLE 2:- NUMBER AND PERCENTAGE DISTRIBUTION OF WHOLESALE
TRADE ESTABLISHMENTS BY TYPE OF WHOLESALE: 1996
NATIONAL URBAN

Type of Wholesale	Number	%
Domestic Wholesale.	5400	69.4
Exporters	22	0.3
Importers	415	5.3
Importers and Exporters	231	3.0
Agents.	39	0.5
Others.	1676	21.5
Total	7783	100.0

TABLE 3: - ESTIMATE OF SOME GENERAL CHARACTERISTICS OF DISTRIBUTIVE AND SERVICE TRADE ESTABLISHMENTS BY KIND OF ESTABLISHMENT: 1996
NATIONAL URBAN

Serial Number	General Characteristics	Kind of Establishment			
		Wholesale	Retail	Service	Total
1	No. of Establishments	7,782	123,728	81,159	212,669
2	Total Monthly Salary Bill in Birr.	6,186,725	5,149,679	14,667,241	26,003,645
3	Total No. of Paid Workers.	21,332	27,967	130,720	180,019
4	Average Total Monthly Salary of Bill Per Firm in Birr.	795	42	181	1,018
5	Average Monthly Salary of paid Employees in Birr . . .	290	184	112	586
6	Total No. of Unpaid Workers.	16,513	206,585	148,601	371,699
7	Average Monthly Receipts/Income per firm in Birr . . .	332,949	3,004	2,195	338,148
8	Estimates of Total Monthly Receipts in Birr.	2,591,012,210	371,657,797	178,130,420	3,140,800,427
9	Average Net Profit Per Month Per Firm in Birr.	10,672	472	365	11,509

TABLE 4:- NUMBER AND PERCENTAGE DISTRIBUTION OF WHOLESALE TRADE ESTABLISHMENTS BY TYPE OF BUSINESS AND TYPE OF OWNERSHIP: 1996

NATIONAL URBAN

Type of Wholesale Business	TYPE OF OWNERSHIP															
	Individual Proprietor		Partnership		Share Company		Pvt. Ltd. Company		Publicly Owned		Cooprative		Others		Total	
	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%
Wholesale and Retail Sale of Used Passenger Motor Vehicles.	-	-	-	-	-	-	22	0.3	-	-	-	-	-	-	22	0.3
Maintainance and Repair of Motor Vehicls	1251	16.1	196	2.5	-	-	-	-	-	-	-	-	-	-	1447	18.6
Sales of Motor Vehicles Parts and Accessories.	638	8.2	11	0.1	28	0.4	52	0.7	-	-	-	-	-	729	9.4	
Sales, Maintenance and Repair of Motor Cycles and Related Parts and Accessories	3	-	48	0.6	-	-	-	-	-	-	-	-	-	51	0.7	
Wholesale on Fee or Contract Bases	42	0.5	-	-	-	-	-	-	-	-	-	-	-	42	0.5	
Agricultural Raw Materials and Live Animals.	3002	38.6	5	0.1	1	-	24	0.3	5	0.1	-	-	-	3037	39.0	
Food, Beverages and Tobacco.	1220	15.7	69	0.9	-	-	22	0.3	8	0.1	-	-	-	1319	17.0	
Textiles, Clothing and Foot Wear	283	3.6	5	0.1	-	-	-	-	-	-	-	-	-	288	3.7	
Wholesale of Other Household Goods	117	1.5	25	0.3	-	-	5	0.1	-	-	-	-	-	147	1.9	
Soild, Liquid and Gaseous Fuels and Related Product.	22	0.3	-	-	-	-	-	-	20	0.3	-	-	-	42	0.5	
Metals and Metal Ores.	13	0.2	-	-	-	-	-	-	-	-	-	-	-	13	0.2	
Construction Materials, Hardware Plumbing, Heating Equipment and Suplies	95	1.2	48	0.6	-	-	5	0.1	-	-	-	-	-	148	1.9	
Other Intermediate Products, Waste and Scrap	70	0.9	-	-	-	-	-	-	-	-	-	-	-	70	0.9	
Machinery Equipments and Supplies.	25	0.3	-	-	-	-	20	0.3	4	0.1	-	-	-	49	0.6	
Other Wholesale n.e.s.	314	4.0	14	0.2	-	-	20	0.3	28	0.4	-	-	-	376	4.8	
Total	7095	91.2	421	5.4	29	0.4	170	2.2	65	0.8	-	-	-	7780	100.0	

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TABLE 5:- NUMBER AND PERCENTAGE DISTRIBUTION OF RETAIL TRADE ESTABLISHMENTS BY TYPE OF BUSINESS AND TYPE OF OWNERSHIP: 1996

NATIONAL URBAN

Type of Retail Business	TYPE OF OWNERSHIP																
	Individual Proprietor		Partnership		Share Company		Pvt. Ltd. Company		Publicly Owned		Cooperatives		Others		Total		
	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	N	%	No.	%	
Non-specialized Stores With Food, Beverages or Tobacco Predominating	2400	1.9	55	-	-	-	-	-	-	-	-	-	-	106	0.1	2561	2.1
Other Retail sale in Non-specialized store	590	0.5	-	-	-	-	-	-	18	-	-	-	22	-	630	0.5	
Food, Beverages and Tobacco in Specialized Store	21537	17.4	507	0.4	-	-	-	-	95	0.1	32	-	49	-	22220	18.0	
Pharmaceutical and Medical Goods, Cosmetics and Toilet Articles	1770	1.4	32	-	-	-	20	-	110	0.1	-	-	47	-	1979	1.6	
Textiles, Clothing, Foot wear and Leather Goods.	17123	13.8	218	0.2	29	-	-	-	-	-	83	0.1	-	-	17453	14.1	
Household Appliances, Articles and Equipments. . .	3212	2.6	143	0.1	-	-	20	-	-	-	-	-	2	-	3377	2.7	
Hardware Paints and Glass.	2436	2.0	68	0.1	-	-	-	-	-	-	-	-	-	-	2504	2.0	
Other Retail Sale in Specialized Store	3221	2.6	161	0.1	23	-	52	-	125	0.1	-	-	-	-	3582	2.9	
Retail Sale Of Second Hand Goods In Store.	4335	3.5	-	-	-	-	31	-	-	-	-	-	414	0.3	4780	3.9	
Retail Sale Via Mail Order Houses.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Retail Sale Via Stores and Markets	644	0.5	-	-	-	-	-	-	-	-	-	-	-	-	644	0.5	
Other Non-store Retail Sale.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Repair of Personal and Household Goods	3301	2.7	308	0.2	-	-	25	-	-	-	-	-	-	-	3634	2.9	
Kiosk.	52134	42.1	1597	1.3	2	-	-	-	108	0.1	86	0.1	107	0.1	54034	43.7	
Retail Sales of Automotive Fuel.	644	0.5	-	-	2	-	-	-	-	-	-	-	5	-	651	0.5	
Other Retail Sale n.e.s.	5513	4.5	109	0.1	-	-	-	-	-	-	-	-	60	-	5682	4.6	
Total	118860	96.1	3198	2.6	56	-	148	0.1	456	0.4	201	0.2	812	0.7	123731	100.0	

TABLE 6:- NUMBER AND PERCENTAGE DISTRIBUTION OF SERVICE TRADE ESTABLISHMENTS BY TYPE OF SERVICE TRADE AND TYPE OF OWNERSHIP: 1996

NATIONAL URBAN

Type of Service Business	TYPE OF OWNERSHIP															
	Individual Proprietor		Partnership		Share Company		Pvt. Ltd. Company		Publicly Owned		Cooprative		Others		Total	
	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%
Hotel Camping Site and Other Provision of Short Stay Accommodation.	13941	17.2	118	0.1	3	-	807	1.0	144	0.2	3	-	39	-	15055	18.6
Restaurants, Bars and Canteens	48517	59.8	365	0.4	-	-	-	-	48	0.1	105	0.1	289	0.4	49324	60.8
Real Estate Activities With Own or Leased Property	159	0.2	-	-	-	-	18	-	23	-	-	-	-	-	200	0.2
Real Estate Activities on a Fee or Contract Basis.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Land Transport Equipment.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Water Transport Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Air Transport Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Agricultural Machinery and Equipment. .	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Construction and Civil Engenering Machinery and Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting Office Machinery and Equipment (including) Computer.	6	-	-	-	-	-	-	-	-	-	-	-	-	-	6	-
Renting of Other Machinery and Equipment n.e.s . .	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Personal and Household Goods n.e.s. . .	130	0.2	-	-	-	-	-	-	-	-	-	-	-	-	130	0.2
Hardware Consultancy	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Software Consultancy and Supply.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Data Processing.	273	0.3	-	-	-	-	-	-	-	-	-	-	-	-	273	0.3
Data Base Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Maintenance and Repair of Office Accounting and Computing Machinery	26	-	28	-	-	-	-	-	-	-	-	-	-	-	54	0.1
Other Computer Related Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Research and Experimental Development on Natural Science and Engineering n.e.s	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Research and Experimental Development on Social Service and Humanities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Architctural and Engineering Activities and Related Technical Consultancy	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Technical testing and Analysis	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Adevertising	2	-	-	-	-	-	-	-	20	-	-	-	-	-	22	-
Labour Requirement and Provision of Personel . . .	79	0.1	-	-	-	-	-	-	-	-	-	-	-	-	79	0.1
Building Cleaning activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Photogarphic Activities.	1106	1.4	23	-	-	-	-	-	-	-	-	-	-	-	1129	1.4
Packing Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Business Activities.	32	-	-	-	-	-	-	-	-	-	-	-	-	-	32	-

TABLE 6:- (CONT'D)

NATIONAL URBAN

Type of Service Business	TYPE OF OWNERSHIP															
	Individual Proprietor		Partnership		Share Company		Pvt. Ltd. Company		Publicly Owned		Cooperative		Others		Total	
	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%
Sewage and Refuse Disposal, Sanitation and Similar Activities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Motion Picture & Video Production and Distribution	-	-	-	-	-	-	-	-	1	-	-	-	-	-	1	-
Motion Picture Projection.	590	0.7	9	-	-	-	-	-	122	0.2	-	-	-	-	721	0.9
Radio and Television Activities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Dramatic Arts, Music and Other Activities.	43	0.1	-	-	-	-	-	-	4	-	-	-	1	-	48	0.1
Other Entertainment Activities n.e.s.	-	-	-	-	-	-	-	-	3	-	-	-	1	-	4	-
News Agency Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Library and Archives Activities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Museums Activities and Preservation of Historical Sites and Buildings	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Botanical and zoological Garden and Nature Reserve Activities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sporting Activities.	79	0.1	23	-	-	-	-	-	16	-	-	-	1	-	119	0.1
Other Recreational Activities.	5	-	1	-	1	-	-	-	3	-	-	-	-	-	10	-
Washing and (Dry-Cleaning) of textiles and Fur Products.	2584	3.2	15	-	-	-	-	-	22	-	-	-	2	-	2623	3.2
Hair Dressing and Hair Beauty Treatment.	3848	4.7	347	0.4	-	-	-	-	-	-	1	-	-	-	4196	5.2
Funeral and Related Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Service n.e.s.	6600	8.1	238	0.3	-	-	21	-	107	0.1	8	-	156	0.2	7130	8.8
Total.	78020	96.1	1167	1.4	4	-	846	1.0	513	0.6	117	0.1	489	0.6	81156	100.0

TABLE 7:- NUMBER AND PERCENTAGE DISTRIBUTION OF INDIVIDUAL PROPRIETORS BY KIND OF ESTABLISHMENT AND SEX: 1996

NATIONAL URBAN

Kind of Establishment	TOTAL		MALE		FEMALE	
	NO	%	NO	%	NO	%
Wholesale.	7096	100.0	6442	90.8	654	9.2
Retail	118858	100.0	86794	73.0	32064	27.0
Service.	78021	100.0	29547	37.9	48474	62.1
Total.	203975	100.0	122783	60.2	81192	39.8

TABLE 8:- NUMBER AND PERCENTAGE DISTRIBUTION OF WHOLESALE TRADE ESTABLISHMENT* BY TYPE OF WHOLESALE BUSINESS AND AVAILABILITY OF ACCOUNTING RECORDS: 1996

NATIONAL URBAN

Type of Wholesale Business	Total Number	Full Accounting Records		Accounting Records not Full		No Accounting Records	
		No.	%	No.	%	No.	%
Wholesale and Retail Sale of Used Passenger Motor Vehicles.	22	22	0.3	-	-	-	-
Maintenance and Repair of Motor Vehicles.	1448	54	0.7	120	1.5	1274	16.4
Sales of Motor Vehicles Parts and Accessories.	729	97	1.2	44	0.6	588	7.6
Sales, Maintenance and Repair of Motor Cycles and Related Parts and Accessories	51	-	-	-	-	51	0.7
Wholesale on Fee or Contract Bases	42	20	0.3	-	-	22	0.3
Agricultural Raw Materials and Live Animals.	3038	46	0.6	490	6.3	2502	32.2
Food, Beverage and Tobacco	1318	54	0.7	371	4.8	893	11.5
Textiles, Clothing and Foot wear	288	14	0.2	48	0.6	226	2.9
Wholesale of Other Household Goods	146	46	0.6	7	0.1	93	1.2
Soild, Liquid and Gaseous Fuels and Related Product.	41	20	0.3	1	-	20	0.3
Metals and Metal Ores.	13	13	0.2	-	-	-	-
Construction Materials, Hardware Plumbing, Heating Equipment and Supplies.	146	40	0.5	1	-	105	1.3
Other Intermediate Products, Waste and Scrap	70	-	-	10	0.1	60	0.8
Machinery Equipments and Supplies.	50	37	0.5	1	-	12	0.2
Other Wholesale n.e.s.	377	83	1.1	82	1.1	212	2.7
Total	7779	546	7.0	1175	15.1	6058	77.9

TABLE 9:- NUMBER AND PERCENTAGE DISTRIBUTION OF RETAIL TRADE ESTABLISHMENTS OF BY TYPE OF RETAIL BUSINESS AND AVAILABILITY OF ACCOUNTING RECORDS: 1996

NATIONAL URBAN

Type of Retail Trade business	Total Number	Full Accounting Records		Accounting Records not Full		No Accounting Records	
		No.	%	No.	%	No.	%
Non-specialized Stores With Food, Beverages or Tobacco Predominating	2561	77	0.1	118	0.1	2366	1.9
Other Retail sale in Non-specialized store.	630	40	-	-	-	590	0.5
Food, Beverages and Tobacco in Specialized Store.	22220	118	0.1	461	0.4	21641	17.5
Pharmaceutical and Medical Goods, Cosmetics and Toilet Articles.	1977	307	0.2	323	0.3	1347	1.1
Textiles, Clothing, Foot wear and Leather Goods	17453	37	-	1710	1.4	15706	12.7
Household Appliances, Articles and Equipments	3377	72	0.1	279	0.2	3026	2.4
Hardware Paints and Glass	2504	32	-	74	0.1	2398	1.9
Other Retail Sale in Specialized Store.	3583	353	0.3	467	0.4	2763	2.2
Retail Sale Of Second Hand Goods in Store	4779	414	0.3	-	-	4365	3.5
Retail Sale Via Mail Order Houses	-	-	-	-	-	-	-
Retail Sale Via Stores and Markets.	644	-	-	-	-	644	0.5
Other Non-store Retail Sale	-	-	-	-	-	-	-
Repair of Personal and Household Goods.	3635	25	-	77	0.1	3533	2.9
Kiosk	54032	377	0.3	2741	2.2	50914	41.1
Retail Sales of Automotive Fuel	650	80	0.1	275	0.2	295	0.2
Other Retail Sale n.e.s	5683	6	-	334	0.3	5343	4.3
Total	123728	1938	1.6	6859	5.5	114931	92.9

TABLE 10:- NUMBER AND PERCENTAGE DISTRIBUTION OF SERVICE TRADE ESTABLISHMENTS OF BY TYPE OF SERVICE BUSINESS AND AVAILABILITY OF ACCOUNTING RECORDS: 1996

NATIONAL URBAN

Type of Service Business	Total Number	Full Accounting Records		Accounting Records not Full		No Accounting Records	
		No.	%	No.	%	No.	%
Hotel Camping Site and Other Provision of Short Stay Accommodation.	15055	1106	1.4	723	0.9	13226	16.3
Restaurants, Bars and Canteen.	49323	273	0.3	1783	2.2	47267	58.2
Real Estate Activities With Own or Leased Property	200	18	-	23	-	159	0.2
Real Estate Activities on a Fee or Contract Basis.	-	-	-	-	-	-	-
Renting of Land Transport Equipment.	-	-	-	-	-	-	-
Renting of Water Transport equipment	-	-	-	-	-	-	-
Renting of Air Transport Equipment	-	-	-	-	-	-	-
Renting of Agricultural Machinery and Equipment.	-	-	-	-	-	-	-
Renting of Construction and Civil Engineering Machinery and Equipments.	-	-	-	-	-	-	-
Renting Office Machinery and Equipment (including) Computer.	6	-	-	-	-	6	-
Renting of Other Machinery and Equipment n.e.s.	-	-	-	-	-	-	-
Renting of Personal and Household Goods n.e.s.	130	-	-	-	-	130	0.2
Hardware Consultancy	-	-	-	-	-	-	-
Software Consultancy and Supply.	-	-	-	-	-	-	-
Data Processing.	273	-	-	-	-	273	0.3
Data Base Alliterate	-	-	-	-	-	-	-
Maintenance and Repair of Office Accounting and Computing Machinery	53	-	-	-	-	53	0.1
Other Computer Related Activities.	-	-	-	-	-	-	-
Research and Experimental Development on Natural Science and Engineering n.e.s	-	-	-	-	-	-	-
Research and Experimental Development on Social Service and Humanities.	-	-	-	-	-	-	-
Architectural and Engineering Activities and Related Technical Consultancy.	-	-	-	-	-	-	-
Technical testing and Analysis	-	-	-	-	-	-	-
Adevertising	22	20	-	-	-	2	-
Labour Requirement and Provision of Personel	79	-	-	-	-	79	0.1
Building Cleaning activities	-	-	-	-	-	-	-
Photogarpic Activities.	1130	29	-	83	0.1	1018	1.3
Packing Activities	-	-	-	-	-	-	-
Other Business Activities.	32	-	-	-	-	32	-

TABLE 10:- (CONT'D)

NATIONAL URBAN

Type of Service Business	Total Number	Full Accounting Records		Accounting Records not Full		No Accounting Records	
		No.	%	No.	%	No.	%
Sewage and Refuse Disposal, Sanitation and Similar Activities.	-	-	-	-	-	-	-
Motion Picture & Video Production and Distribution	1	-	-	1	-	-	-
Motion Picture Projection.	721	5	-	141	0.2	575	0.7
Radio and Television Activities.	-	-	-	-	-	-	-
Dramatic Arts, Music and Other Areas Activities	48	1	-	4	-	43	0.1
Other Entertainment Activities n.e.s	4	1	-	2	-	1	-
News Agency Activities	-	-	-	-	-	-	-
Library and Archives Activities.	-	-	-	-	-	-	-
Museums Activities and Preservation of Historical Sites and Buildings	-	-	-	-	-	-	-
Botanical and zoological Garden and Nature Reserve Activities.	-	-	-	-	-	-	-
Sporting Activities.	120	12	-	4	-	104	0.1
Other Recreational Activities.	11	3	-	1	-	7	-
Washing and (Dry-Cleaning) of textiles and Fur Products.	2623	42	0.1	39	-	2542	3.1
Hair Dressing Hair Beauty Treatment.	4195	19	-	52	0.1	4124	5.1
Funeral and Related Activities	-	-	-	-	-	-	-
Other Service n.e.s.	7131	190	0.2	502	0.6	6439	7.9
Total.	81157	1719	2.1	3358	4.1	76080	93.7

TABLE 11:- NUMBER AND PERCENTAGE DISTRIBUTION OF WHOLESALE TRADE ESTABLISHMENTS WHICH HAVE FULL ACCOUNTING RECORDS BY TYPE OF ACCOUNTING YEAR USED AND TYPE OF BUSINESS ESTABLISHMENT: 1996
NATIONAL URBAN

Type of Wholesale Business	Number and Percentage Distribution of Establishment by Accounting Year Used									
	Eth. Calender Year Sept.11-Sept.10		Eth. Fiscal Year Jul.8 - Jul.7		Gregorian Calender Jan.1 - Dec.31		Other		Total	
	No.	%	No.	%	No.	%	No.	%	No.	%
Wholesale and Retail Sale of Used passenger Motor Vehicles	-	-	22	4.0	-	-	-	-	22	4.0
Maintenance and Repair of Motor Vehicles	-	-	31	5.7	5	0.9	18	3.3	54	9.9
Sales of Motor Vehicles Parts and Accessories	-	-	95	17.4	2	0.4	-	-	97	17.8
Sales, Maintenance and Repair of Motor Cycles and Related Parts and Accessories	-	-	-	-	-	-	-	-	-	-
Wholesale on Fee or Contract Bases	-	-	-	-	20	3.7	-	-	20	3.7
Agricultural Raw Materials and Live Animals	18	3.3	24	4.4	1	0.2	3	0.5	46	8.4
Food, Beverage and Tobacco	4	0.7	24	4.4	26	4.8	-	-	54	9.9
Textiles, Clothing and Foot Wear	-	-	14	2.6	-	-	-	-	14	2.6
Wholesale of Other Household Goods	-	-	26	4.8	20	3.7	-	-	46	8.4
Solid, Liquid and Gaseous Fuels and Related Product.	-	-	20	3.7	-	-	-	-	20	3.7
Metals and Metal Ores	-	-	13	2.4	-	-	-	-	13	2.4
Construction Materials, Hardware Plumbing, Heating Equipment and Supplies	-	-	40	7.3	-	-	-	-	40	7.3
Other Intermediate Products, Waste and Scrap	-	-	-	-	-	-	-	-	-	-
Machinery Equipments and Supplies	9	1.6	28	5.1	-	-	-	-	37	6.8
Other Wholesale n.e.s.	-	-	55	10.1	28	5.1	-	-	83	15.2
Total	31	5.7	392	71.8	102	18.7	21	3.8	546	100.0

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TABLE 12:- NUMBER AND PERCENTAGE DISTRIBUTION OF RETAIL TRADE ESTABLISHMENTS WHICH HAVE FULL ACCOUNTING RECORDS BY TYPE OF ACCOUNTING YEAR USED AND TYPE OF BUSINESS ESTABLISHMENT: 1996

NATIONAL URBAN

Type of Retail Business	Number and Percentage Distribution of Establishment by Accounting Year Used									
	Eth.Calender Year Sept.11-Sept.10		Eth.Fiscal Year Jul.8 - Jul.7		Gregorian Calender Jan.1 - Dec.31		Other		Total	
	No.	%	No.	%	No.	%	No.	%	No.	%
Non-specialized Stores With Food, Beverages or Tobacco Predominating.	-	-	77	4.0	-	-	-	-	77	4.0
Other Retail sale in Non-specialized store	-	-	40	2.1	-	-	-	-	40	2.1
Food, Beverages and Tobacco in Specialized Store	30	1.5	88	4.5	-	-	-	-	118	6.1
Pharmaceutical and Medical Goods, Cosmetics and Toilet Articles	136	7.0	86	4.4	85	4.4	-	-	307	15.8
Textiles, Clothing, Foot wear and Leather Goods.	-	-	-	-	37	1.9	-	-	37	1.9
Household Appliances, Articles and Equipments.	2	0.1	52	2.7	18	0.9	-	-	72	3.7
Hardware Paints and Glass.	2	0.1	18	0.9	12	0.6	-	-	32	1.7
Other Retail Sale in Specialized Store	-	-	136	7.0	196	10.1	21	1.1	353	18.2
Retail Sale of Second Hand Goods in Store.	-	-	-	-	414	21.4	-	-	414	21.4
Retail Sale Via Mail Order Houses.	-	-	-	-	-	-	-	-	-	-
Retail Sale Via Stores and Markets	-	-	-	-	-	-	-	-	-	-
Other Non-store Retail Sale.	-	-	-	-	-	-	-	-	-	-
Repair of Personal and Household Goods	-	-	-	-	25	1.3	-	-	25	1.3
Kiosk.	23	1.2	205	10.6	147	7.6	2	0.1	377	19.5
Retail Sales of Automotive Fuel.	-	-	31	1.6	49	2.5	-	-	80	4.1
Other Retail Trade n.e.s	-	-	-	-	6	0.3	-	-	6	0.3
Total.	193	10.0	733	37.8	989	51.0	23	1.2	1938	100.0

TABLE 13:- NUMBER AND PERCENTAGE DISTRIBUTION OF SERVICE TRADE ESTABLISHMENTS WHICH HAVE FULL ACCOUNTING RECORDS BY TYPE OF ACCOUNTING YEAR USED AND TYPE OF BUSINESS ESTABLISHMENT: 1996
NATIONAL URBAN

Type of Service Business	Number and Percentage Distribution of Establishment by Accounting Year Used									
	Eth. Calender Year Sept.11-Sept.10		Eth. Fiscal Year Jul.8 - Jul.7		Gregorian Calender Jan.1 - Dec.31		Other		Total	
	No.	%	No.	%	No.	%	No.	%	No.	%
Hotel Camping Site and Other Provision of Short Stay Accommodation.	45	2.6	912	53.0	148	8.6	1	0.1	1106	64.3
Restaurants, Bars and Canteen.	24	1.4	234	13.6	13	0.8	2	0.1	273	15.9
Real Estate Activities With Own or Leased Property	-	-	-	-	-	-	18	1.0	18	1.0
Real Estate Activities on a Fee or Contract Basis.	-	-	-	-	-	-	-	-	-	-
Renting of Land Transport Equipment.	-	-	-	-	-	-	-	-	-	-
Renting of Water Transport equipment	-	-	-	-	-	-	-	-	-	-
Renting of Air Transport Equipment	-	-	-	-	-	-	-	-	-	-
Renting of Agricultural Machinery and Equipment.	-	-	-	-	-	-	-	-	-	-
Renting of Construction and Civil Engineering Machinery and Equipment	-	-	-	-	-	-	-	-	-	-
Renting Office Machinery and Equipment (including) Computer.	-	-	-	-	-	-	-	-	-	-
Renting of Other Machinery and Equipment n.e.s.	-	-	-	-	-	-	-	-	-	-
Renting of Personal and Household Goods n.e.s.	-	-	-	-	-	-	-	-	-	-
Hardware Consultancy	-	-	-	-	-	-	-	-	-	-
Software Consultancy and Supply.	-	-	-	-	-	-	-	-	-	-
Data Processing.	-	-	-	-	-	-	-	-	-	-
Data Base Alliterate	-	-	-	-	-	-	-	-	-	-
Maintenance and Repair of Office Accounting and Computing Machinery	-	-	-	-	-	-	-	-	-	-
Other Computer Related Activities.	-	-	-	-	-	-	-	-	-	-
Research and Experimental Development on Natural Science and Engineering n.e.s	-	-	-	-	-	-	-	-	-	-
Research and Experimental Development on Social Service and Humanities.	-	-	-	-	-	-	-	-	-	-
Architectural and Engineering Activities and Related Technical Consultancy	-	-	-	-	-	-	-	-	-	-
Technical Testing and Analysis	-	-	-	-	-	-	-	-	-	-
Advertising	-	-	20	1.2	-	-	-	-	20	1.2
Labour Requirement and Provision of Personel	-	-	-	-	-	-	-	-	-	-
Building Cleaning activities	-	-	-	-	-	-	-	-	-	-
Photogarpic Activities.	-	-	23	1.3	6	0.3	-	-	29	1.7
Packing Activities	-	-	-	-	-	-	-	-	-	-
Other Business Activities.	-	-	-	-	-	-	-	-	-	-

TABLE 13:- (CONT'D)

NATIONAL URBAN

Type of Service Business	Number and Percentage Distribution of Establishment by Accounting Year Used									
	Eth.Calender Year Sept.11-Sept.10		Eth.Fiscal Year Jul.8 - Jul.7		Gregorian Calender Jan.1 - Dec.31		Other		Total	
	No.	%	No.	%	No.	%	No.	%	No.	%
Sewage and Refuse Disposal, Sanitation and Similar Activities.	-	-	-	-	-	-	-	-	-	-
Motion Picture & Video Production and Distribution.	-	-	-	-	-	-	-	-	-	-
Motion Picture Projection.	-	-	5	0.3	-	-	-	-	5	0.3
Radio and Television Activities.	-	-	-	-	-	-	-	-	-	-
Dramatic Arts, Music and Other Areas Activities	1	0.1	-	-	-	-	-	-	1	0.1
Other Entertainment Activities n.e.s	-	-	1	0.1	-	-	-	-	1	0.1
News Agency Activities	-	-	-	-	-	-	-	-	-	-
Library and Archives Activites	-	-	-	-	-	-	-	-	-	-
Museums Activities and Preservation of Historical Sites and Buildings	-	-	-	-	-	-	-	-	-	-
Botanical and zoological Garden and Nature Reserve Activities.	-	-	-	-	-	-	-	-	-	-
Sporting Activites	2	0.1	9	0.5	1	0.1	-	-	12	0.7
Other Recreational Activities.	1	0.1	-	-	2	0.1	-	-	3	0.2
Washing and (Dry-Cleaning) of textiles and Fur Products.	-	-	42	2.4	-	-	-	-	42	2.4
Hair Dressing Hair Beauty Treatment.	15	0.9	-	-	5	0.3	-	-	20	1.2
Funeral and Related Activities	-	-	-	-	-	-	-	-	-	-
Other Service Activities	8	0.5	137	8.0	14	0.8	31	1.8	190	11.0
Total	96	5.6	1383	80.4	189	11.0	52	3.0	1720	100.0

TABLE 14:- NUMBER AND PERCENTAGE DISTRIBUTION OF WHOLESALE TRADE ESTABLISHMENTS BY TYPE OF WHOLESALE BUSINESS, INITIAL CAPITAL AND DURATION OF BUSINESS: 1996

NATIONAL URBAN

Type of Wholesale Business	Total Number	Amount Initial paid up Capital in Birr	Duration / Age of Business in Years					
			Less than 1	1 - 3	4 - 6	7 - 10	11 - 20	21 +
Wholesale and Retail Sale of Used passenger Motor Vehicles.	22	884400	-	-	-	-	-	22
Maintenance and Repair of Motor Vehicles.	1448	87021848	357	402	154	88	271	177
Sales of Motor Vehicles Parts and Accessories.	729	30505113	90	226	198	44	51	119
Sales, Maintenance and Repair of Motor Cycles and Related Parts and Accessories.	51	966711	-	48	3	-	-	-
Wholesale on Fee or Contract Basis	42	424700	-	22	20	-	-	-
Agricultural Raw Materials and Live Animals.	3038	174971768	321	939	926	442	234	176
Food, Beverage and Tobacco	1319	68387576	127	626	305	35	139	87
Textiles, Clothing and Foot Wear	288	8010286	41	33	26	37	75	75
Solid, Liquid and Gaseous Fuels and Related Product. Metals and Metal Ores.	147	65893292	11	49	34	28	8	16
Construction Materials, Hardware Plumbing, Heating Equipment and Supplies.	42	998061156	-	1	-	-	-	41
Other Intermediate Products, Waste and Scrap	13	54210	-	-	5	-	-	8
Machinery Equipments and Supplies.	147	10213083	58	5	-	5	52	28
Other Wholesale n.e.s.	70	1303165	7	1	41	7	12	1
	49	4977820	-	31	14	-	-	4
	377	38346818	40	148	20	43	63	62
Total	7782	1490021946	1052	2531	1746	729	905	816
Percent	100.0		13.5	32.5	22.4	9.4	11.6	10.5

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TABLE 15:- NUMBER AND PERCENTAGE DISTRIBUTION OF RETAIL TRADE ESTABLISHMENTS BY TYPE OF RETAIL BUSINESS, INITIAL CAPITAL AND DURATION OF BUSINESS: 1996

NATIONAL URBAN

Type of Retail Business	Total Number	Amount Initial paid up Capital in Birr	Duration / Age of Business in Years					
			Less than 1	1 - 3	4 - 6	7 - 10	11 - 20	21 +
Non-specialized Stores With Food, Beverages or Tobacco Predominating	2561	1232758594	563	1137	150	43	421	246
Other Retail sale in Non-specialized store	630	7819977	7	98	167	98	242	18
Food, Beverages and Tobacco in Specialized Store	22220	136689715	3196	7037	4617	1312	2868	3191
Pharmaceutical and Medical Goods, Cosmetics and Toilet Articles	1977	34218218	45	407	885	32	245	364
Textiles, Clothing, Foot wear and Leather Goods	17453	1384435101	2394	4089	3384	2614	2363	2609
Household Appliances, Articles and Equipments	3376	50841698	493	758	823	354	629	319
Hardware Paints and Glass	2504	52874058	306	673	867	186	299	174
Other Retail Sale in Specialized Store	3582	82989167	661	1184	521	334	623	260
Retail Sale of Second Hand Goods in Store	4780	5591055	284	1381	2560	136	280	139
Retail Sale Via Mail Order Houses	-	-	-	-	-	-	-	-
Retail Sale Via Stores and Markets	644	4899	6	-	546	-	46	46
Other Non-store Retail Sale	-	-	-	-	-	-	-	-
Repair of Personal and Household Goods	3635	12420741	893	1089	821	309	275	248
Kiosk	54033	279069214	12574	21549	10168	2794	3800	3147
Retail Sales of Automotive Fuel	651	50691457	64	100	53	-	-	433
Other Retail Sale n.e.s	5683	42003867	527	2424	1193	523	755	260
Total	123729	3372407761	22013	41926	26755	8735	12846	11454
Percent	100.0		17.8	33.9	21.6	7.1	10.4	9.3

TABLE 16:- NUMBER AND PERCENTAGE DISTRIBUTION OF SERVICE TRADE ESTABLISHMENTS BY TYPE OF SERVICE BUSINESS, INITIAL CAPITAL AND DURATION OF BUSINESS: 1996

NATIONAL URBAN

Type of Service Business	Total Number	Amount Initial Paid up Capital in Birr	Duration / Age of Business in Years					
			Less than 1	1 - 3	4 - 6	7 - 10	11 - 20	21 +
Hotel Camping Site and Other Provision of Short Stay Accommodation.	15055	2901320038	568	2530	2050	2423	4607	2877
Restaurants, Bars and Canteen.	49323	476017000	9141	15584	10978	5042	6138	2440
Real Estate Activity With Own or Leased Properties	200	87649739	22	37	108	10	2	20
Real Estate on a Fee or Contract Basis	-	-	-	-	-	-	-	-
Renting of Land Transport Equipment.	-	-	-	-	-	-	-	-
Renting of Water Transport Equipment	-	-	-	-	-	-	-	-
Renting of Air Transport Equipment	-	-	-	-	-	-	-	-
Renting of Agricultural Machinery and Equipment.	-	-	-	-	-	-	-	-
Renting of Construction and Engineering Machinery and Equipment	-	-	-	-	-	-	-	-
Renting Office Machinery and Equipment (including) Computer.	6	48960	-	-	6	-	-	-
Renting of Other Machinery and Equipment n.e.s.	-	-	-	-	-	-	-	-
Renting of Personal and Household Goods n.e.s.	130	953007	7	21	95	-	8	-
Hardware Consultancy	-	-	-	-	-	-	-	-
Software Consultancy and Supply.	-	-	-	-	-	-	-	-
Data Processing.	273	161871	-	148	112	-	-	12
Data Base Alliterate	-	-	-	-	-	-	-	-
Maintenance and Repair of Office Accounting and Computing Machinery	53	4176927	28	26	-	-	-	-
Other Computer Related Activities.	-	-	-	-	-	-	-	-
Research and Experimental Development on Natural Science and Engineering n.e.s.	-	-	-	-	-	-	-	-
Research and Experimental Development on Social Service and Humanities.	-	-	-	-	-	-	-	-
Architectural and Engineering Activities and Related Technical Consultancy	-	-	-	-	-	-	-	-
Technical testing and Analysis	-	-	-	-	-	-	-	-
Advertising	23	8198695	-	20	2	-	-	-
Labour Requirement and Provision of Personnel	79	267662	-	79	-	-	-	-
Building Cleaning activities	-	-	-	-	-	-	-	-
Photographic Activities.	1130	15325079	271	355	156	95	163	90
Packing Activities	-	-	-	-	-	-	-	-
Other Business Activities.	32	1368891	4	25	-	3	-	-

TABLE 16:- (CONT'D)

NATIONAL URBAN

Type of Service Business	Total Number	Amount Initial Paid up Capital in Birr	Duration / Age of Business in Years					
			Less than 1	1 - 3	4 - 6	7 - 10	11 - 20	21 +
Sewage and Refuse Disposal, Sanitation and Similar Activities	-	-	-	-	-	-	-	-
Motion Picture & Video Production and Distribution	1	55	-	-	-	-	-	1
Motion Picture Projection	721	14072311	167	378	56	-	119	1
Radio and Television Activities	-	-	-	-	-	-	-	-
Dramatic Arts, Music and Other Areas Activities	48	2294267	39	4	-	3	1	1
Other Entertainment Activities n.e.s	4	172055	1	-	1	-	1	1
News Agency Activities	-	-	-	-	-	-	-	-
Library and Archives Activities	-	-	-	-	-	-	-	-
Museums Activities and Preservation of Historical Sites and Buildings	-	-	-	-	-	-	-	-
Botanical and zoological Garden and Nature Reserves Activities	-	-	-	-	-	-	-	-
Sporting Activities	119	14036050	3	78	26	1	7	4
Other Recreational Activities	11	2697339	3	6	-	1	-	-
Washing and (Dry-Cleaning) of Textiles and For Products	2624	24630980	267	447	1243	243	269	156
Hair Dressing Hair Beauty Treatment	4196	13155447	1215	1084	766	589	301	241
Funeral and Related Activities	-	-	-	-	-	-	-	-
Other Service n.e.s	7131	381296897	714	787	2213	653	1625	1139
Total	81159	3947843270	12450	21609	17812	9063	13241	6983
Percent	100.0		15.3	26.6	21.9	11.2	16.3	8.6

TABLE 17A:- NUMBER AND PERCENTAGE DISTRIBUTION OF WHOLESALE TRADE ESTABLISHMENTS WHICH HAD INTERRUPTED THEIR BUSINESS ACTIVITIES FOR A CERTAIN PERIOD DURING THE REFERENCE PERIOD BY TYPE OF BUSINESS AND TYPE OF FIRST MAJOR REASONS: 1996

NATIONAL URBAN

Type of Wholesale Business	First Major Reasons for Interrupting Business Activities																		
	Business New		Shortage of Goods Commodities		Luck of Market		Shortage of Working Capital		Government Regulation		Seasonal Type of Business		Family Problem		Other		Total Estab.		
	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	
Wholesale and Retail Sale of Used passenger Motor Vehicles	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Maintenance and Repair of Motor Vehicles.	175	5.7	50	1.6	16	0.5	5	0.2	38	1.2	7	0.2	35	1.1	258	8.4	584	19.0	
Sales of Motor Vehicles Parts and Accessories	86	2.8	-	-	-	-	-	-	-	-	-	-	5	0.2	74	2.4	165	5.4	
Sales, Maintenance and Repair of Motor Cycles and Related Parts and Accessories	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Wholesale on Fee or Contract Bases.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Agricultural Raw Materials and Live Animals	313	10.2	132	4.3	7	0.2	52	1.7	1	-	353	11.5	521	16.9	174	5.6	1553	50.4	
Food, Beverage and Tobacco.	115	3.7	111	3.6	-	-	17	0.6	100	3.2	2	0.1	5	0.2	118	3.8	468	15.2	
Textiles, Clothing and Foot Wear.	47	1.5	-	-	5	0.2	4	0.1	-	-	-	-	13	0.4	38	1.2	107	3.5	
Wholesale of Other Household Goods.	11	0.4	-	-	-	-	-	-	-	-	-	-	-	-	15	0.5	26	0.8	
Soild, Liquid and Gaseous Fuels and Related Product	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Metals and Metal Ores	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Construction Materials, Hardware Plumbing, Heating Equipment and Supplies	58	1.9	-	-	-	-	-	-	-	-	-	-	-	-	-	-	58	1.9	
Other Intermediate Products, Waste and Scrap.	7	0.2	-	-	-	-	-	-	-	-	-	-	1	-	-	-	8	0.3	
Machinery Equipments and Supplies	20	0.6	-	-	-	-	-	-	-	-	-	-	-	-	5	0.2	25	0.8	
Other Wholesale n.e.s	40	1.3	2	0.1	2	0.1	-	-	-	-	43	1.4	-	-	-	-	87	2.8	
Total.	872	28.3	295	9.6	30	1.0	78	2.5	139	4.5	405	13.1	580	18.8	682	22.1	3081	100.0	

TABLE 17B:- NUMBER AND PERCENTAGE DISTRIBUTION OF WHOLESALE TRADE ESTABLISHMENTS WHICH HAD INTERRUPTED THEIR BUSINESS ACTIVITIES FOR A CERTAIN PERIOD DURING THE REFERENCE PERIOD BY TYPE OF BUSINESS AND TYPE OF SECOND MAJOR REASONS: 1996

NATIONAL URBAN

Type of Wholesale Business	Second Major Reasons for Interrupting Business Activities																	
	Business New		Shortage of Goods Commodities		Luck of Market		Shortage of Working Capital		Government Regulation		Seasonal Type of Business		Family Problem		Other		Total Estab.	
	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%
Wholesale and Retail Sale of Used passenger Motor Vehicles	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Maintenance and Repair of Motor Vehicles.	-	-	4	1.0	29	7.6	-	-	-	-	-	-	12	3.1	11	2.9	56	14.7
Sales of Motor Vehicles Parts and Accessories	-	-	-	-	2	0.5	-	-	-	-	-	-	-	-	1	0.3	3	0.8
Sales, Maintenance and Repair of Motor Cycles and Related Parts and Accessories	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Wholesale on Fee or Contract Bases.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Agricultural Raw Materials and Live Animals	3	0.8	-	-	45	11.8	64	16.8	-	-	93	24.3	1	0.3	1	0.3	207	54.2
Food, Beverage and Tobacco.	-	-	-	-	-	-	-	-	-	-	6	1.6	2	0.5	79	20.7	87	22.8
Textiles, Clothing and Foot Wear.	-	-	-	-	5	1.3	5	1.3	-	-	-	-	-	-	1	0.3	11	2.9
Wholesale of Other Household Goods.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Soild, Liquid and Gaseous Fuels and Related Product	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Metals and Metal Ores	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Construction Materials, Hardware Plumbing, Heating Equipment and Supplies	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Intermediate Products, Waste and Scrap.	-	-	-	-	-	-	1	0.3	-	-	-	-	-	-	-	-	1	0.3
Machinery Equipments and Supplies	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Wholesale n.e.s	-	-	9	2.4	-	-	2	0.5	4	1.0	-	-	2	0.5	-	-	17	4.5
Total.	3	0.8	13	3.4	81	21.2	72	18.8	4	1.0	99	25.9	17	4.5	93	24.3	382	100.0

TABLE 17C:- NUMBER AND PERCENTAGE DISTRIBUTION OF WHOLESALE TRADE ESTABLISHMENTS WHICH HAD INTERRUPTED THEIR BUSINESS ACTIVITIES FOR A CERTAIN PERIOD DURING THE REFERENCE PERIOD BY TYPE OF BUSINESS AND TYPE OF THIRD MAJOR REASONS: 1996

NATIONAL URBAN

Type of Wholesale Business	Third Major Reasons for Interrupting Business Activities																		
	Business New		Shortage of Goods Commodities		Luck of Market		Shortage of Working Capital		Government Regulation		Seasonal Type of Business		Family Problem		Other		Total Estab.		
	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	
Wholesale and Retail Sale of Used passenger Motor Vehicles	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Maintenance and Repair of Motor Vehicles.	-	-	2	1.3	-	-	20	13.4	-	-	-	-	-	-	-	-	-	22	14.8
Sales of Motor Vehicles Parts and Accessories	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sales, Maintenance and Repair of Motor Cycles and Related Parts and Accessories	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Wholesale on Fee or Contract Bases.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Agricultural Raw Materials and Live Animals	-	-	3	2.0	-	-	-	-	96	64.4	18	12.1	-	-	-	-	-	117	78.5
Food, Beverage and Tobacco.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Textiles, Clothing and Foot Wear.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	5	3.4	-	5	3.4
Wholesale of Other Household Goods.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Solid, Liquid and Gaseous Fuels and Related Product Metals and Metal Ores	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Construction Materials, Hardware Plumbing, Heating Equipment and Supplies	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Intermediate Products, Waste and Scrap.	-	-	-	-	1	0.7	-	-	-	-	-	-	-	-	-	-	-	1	0.7
Machinery Equipments and Supplies	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Wholesale n.e.s	-	-	-	-	-	-	-	-	-	-	-	-	4	2.7	-	-	-	4	2.7
Total	-	-	5	3.4	1	0.7	20	13.4	96	64.4	18	12.1	4	2.7	5	3.4	149	100.0	

TABLE 18A:- NUMBER AND PERCENTAGE DISTRIBUTION OF RETAIL TRADE ESTABLISHMENTS WHICH HAD INTERRUPTED THEIR BUSINESS ACTIVITIES FOR A CERTAIN PERIOD DURING THE REFERENCE PERIOD BY TYPE OF BUSINESS AND TYPE OF FIRST MAJOR REASONS: 1996

NATIONAL URBAN

Type of Retail Business	First Major Reasons for Interrupting Business Activities																	
	Business New		Shortage of Goods Commodities		Luck of Market		Shortage of Working Capital		Government Regulation		Seasonal Type of Business		Family Problem		Other		Total	
	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%
Non-specialized Stores With Food, Beverages or Tobacco Predominating	593	1.4	-	-	114	0.3	-	-	-	-	-	-	42	0.1	124	0.3	873	2.0
Other Retail Sale in Non-specialized Store . . .	7	-	-	-	-	-	-	-	-	-	-	-	208	0.5	-	-	215	0.5
Food, Beverages and Tobacco in Specialized Store	2957	6.8	178	0.4	924	2.1	221	0.5	50	0.1	529	1.2	1540	3.5	1214	2.8	7613	17.4
Pharmaceutical and Medical Goods, Cosmetics and Toilet Articles	42	0.1	79	0.2	-	-	-	-	4	-	-	-	37	0.1	151	0.3	313	0.7
Textiles, Clothing, Foot Wear and Leather Goods.	2180	5.0	17	-	170	0.4	381	0.9	70	0.2	18	-	532	1.2	999	2.3	4367	10.0
Household Appliances, Articles and Equipment . .	461	1.1	45	0.1	-	-	25	0.1	6	-	-	-	288	0.7	197	0.5	1022	2.3
Hardware Paints and Glass	250	0.6	46	0.1	53	0.1	-	-	-	-	-	-	76	0.2	209	0.5	634	1.4
Other Retail Sale in Specialized Store	580	1.3	83	0.2	44	0.1	11	-	5	-	-	-	119	0.3	399	0.9	1241	2.8
Retail Sale Of Second Hand Goods in Store. . . .	23	0.1	260	0.6	9	-	-	-	-	-	-	-	372	0.9	-	-	664	1.5
Retail Sale Via Mail Order Houses.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Retail Sale Via Stores and Markets	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	6	-
Other Non-store Retail Sale.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Repair of Personal and Household Goods	798	1.8	6	-	190	0.4	60	0.1	-	-	39	0.1	363	0.8	304	0.7	1760	4.0
Kiosk.	11754	26.9	400	0.9	846	1.9	869	2.0	554	1.3	78	0.2	4202	9.6	3562	8.1	22265	50.9
Retail Sales of Automotive Fuel.	59	0.1	-	-	-	-	-	-	-	-	-	-	-	114	0.3	173	0.4	
Other Retail Trade n.e.s	452	1.0	105	0.2	329	0.8	61	0.1	134	0.3	340	0.8	758	1.7	403	0.9	2582	5.9
Total	20162	46.1	1219	2.8	2679	6.1	1628	3.7	823	1.9	1004	2.3	8537	19.5	7676	17.6	43728	100.0

TABLE 188:- NUMBER AND PERCENTAGE DISTRIBUTION OF RETAIL TRADE ESTABLISHMENTS WHICH HAD INTERRUPTED THEIR BUSINESS ACTIVITIES FOR A CERTAIN PERIOD DURING THE REFERENCE PERIOD BY TYPE OF BUSINESS AND TYPE OF SECOND MAJOR REASONS: 1996

NATIONAL URBAN

Type of Retail Business	Second Major Reasons for Interrupting Business Activities																		
	Business New		Shortage of Goods Commodities		Luck of Market		Shortage of Working Capital		Government Regulation		Seasonal Type of Business		Family Problem		Other		Total		
	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	
Non-specialized Stores With Food, Beverages or Tobacco Predominating	-	-	-	-	-	-	114	1.5	-	-	-	-	-	-	-	-	-	114	1.5
Other Retail Sale in Non-specialized Store . . .	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Food, Beverages and Tobacco in Specialized Store	25	0.3	209	2.8	406	5.5	255	3.5	47	0.6	216	2.9	414	5.6	396	5.4	1968	26.6	
Pharmaceutical and Medical Goods, Cosmetics and Toilet Articles	-	-	1	-	76	1.0	-	-	2	-	-	-	-	-	26	0.4	105	1.4	
Textiles, Clothing, Foot Wear and Leather Goods	-	-	43	0.6	180	2.4	127	1.7	51	0.7	84	1.1	55	0.7	367	5.0	907	12.3	
Household Appliances, Articles and Equipment . .	5	0.1	51	0.7	8	0.1	-	-	4	0.1	-	-	3	-	92	1.2	163	2.2	
Hardware Paints and Glass	26	0.4	4	0.1	26	0.4	-	-	-	-	-	-	-	-	18	0.2	74	1.0	
Other Retail Sale in Specialized Store	-	-	-	-	21	0.3	61	0.8	5	0.1	45	0.6	29	0.4	-	-	161	2.2	
Retail Sale Of Second Hand Goods in Store	-	-	9	0.1	-	-	-	-	-	-	-	-	-	-	-	-	9	0.1	
Retail Sale Via Mail Order Houses	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Retail Sale Via Stores and Markets	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Other Non-store Retail Sale	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Repair of Personal and Household Goods	-	-	-	-	58	0.8	59	0.8	7	0.1	-	-	6	0.1	96	1.3	226	3.1	
Kiosk	4	0.1	215	2.9	762	10.3	697	9.4	139	1.9	11	0.1	1051	14.2	285	3.9	3164	42.8	
Retail Sales of Automotive Fuel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Other Retail Trade n.e.s	-	-	43	0.6	75	1.0	141	1.9	20	0.3	-	-	8	0.1	208	2.8	495	6.7	
Total	60	0.8	575	7.8	1612	21.8	1454	19.7	275	3.7	356	4.8	1566	21.2	1488	20.1	7386	100.0	

TABLE 18C:- NUMBER AND PERCENTAGE DISTRIBUTION OF RETAIL TRADE ESTABLISHMENTS WHICH HAD INTERRUPTED THEIR BUSINESS ACTIVITIES FOR A CERTAIN PERIOD DURING THE REFERENCE PERIOD BY TYPE OF BUSINESS AND TYPE OF THIRD MAJOR REASONS: 1996

NATIONAL URBAN

Type of Retail Business	Third Major Reasons for Interrupting Business Activities																		
	Business New		Shortage of Goods Commodities		Luck of Market		Shortage of Working Capital		Government Regulation		Seasonal Type of Business		Family Problem		Other		Total		
	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	
Non-specialized Stores With Food, Beverages or Tobacco Predominating.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Retail Sale in Non-specialized Store	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Food, Beverages and Tobacco in Specialized Store	-	-	89	6.2	65	4.5	60	4.2	67	4.6	114	7.9	38	2.6	9	0.6	442	30.6	
Pharmaceutical and Medical Goods, Cosmetics and Toilet Articles	-	-	-	-	-	-	1	0.1	-	-	-	-	-	-	-	-	1	0.1	
Textiles, Clothing, Foot Wear and Leather Goods.	-	-	30	2.1	30	2.1	49	3.4	87	6.0	-	-	-	-	43	3.0	239	16.6	
Household Appliances, Articles and Equipment	-	-	-	-	63	4.4	-	-	-	-	-	-	-	-	-	-	63	4.4	
Hardware Paints and Glass.	-	-	-	-	-	-	26	1.8	-	-	-	-	-	-	-	-	26	1.8	
Other Retail Sale in Specialized Store	-	-	-	-	5	0.3	-	-	-	-	-	-	-	-	14	1.0	19	1.3	
Retail Sale Of Second Hand Goods in Store.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Retail Sale Via Mail Order Houses.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Retail Sale Via Stores and Markets	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Other Non-store Retail Sale.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Repair of Personal and Household Goods	-	-	2	0.1	4	0.3	3	0.2	-	-	-	-	-	-	3	0.2	12	0.8	
Kiosk.	4	0.3	64	4.4	66	4.6	248	17.2	56	3.9	19	1.3	112	7.8	41	2.8	610	42.2	
Retail Sales of Automotive Fuel.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Other Retail Trade n.e.s	-	-	-	-	-	-	32	2.2	-	-	-	-	-	-	-	-	32	2.2	
Total.	4	0.3	185	12.8	233	16.1	419	29.0	210	14.5	133	9.2	150	10.4	110	7.6	1444	100.0	

TABLE 19A:- NUMBER AND PERCENTAGE DISTRIBUTION OF SERVICE TRADE ESTABLISHMENTS WHICH HAD INTERRUPTED THEIR BUSINESS ACTIVITIES FOR A CERTAIN PERIOD DURING THE REFERENCE PERIOD BY TYPE OF BUSINESS AND TYPE OF FIRST MAJOR REASONS: 1996

NATIONAL URBAN

Type of Service Business	First Major Reasons for Interrupting Business Activities																	
	Business New		Shortage of Goods Commodities		Luck of Market		Shortage of Working Capital		Government Regulation		Seasonal Type of Business		Family Problem		Other		Total	
	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%
Hotel Camping Site and Other Provision of Short Stay Accommodation.	561	2.0	-	-	261	0.9	1	-	188	0.7	2	-	423	1.5	426	1.5	1862	6.7
Restaurants, Bars and Canteen.	8365	29.9	35	0.1	2405	8.6	367	1.3	224	0.8	140	0.5	4825	17.3	2847	10.2	19208	68.7
Real Estate Activities With Own or Leased Property	22	0.1	-	-	-	-	-	-	-	-	-	-	43	0.2	-	-	65	0.2
Real Estate Activities on a Fee or Contract Basis.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Land Transport Equipment.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Water Transport Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Air Transport Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Agricultural Machinery and Equipment.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Construction and Civil Engineering Machinery and Equipment.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting Office Machinery and Equipment (including) Computer.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Other Machinery and Equipment n.e.s.	-	-	-	-	-	-	-	-	-	-	3	-	-	-	-	-	-	-
Renting of Personal and Household Goods n.e.s.	7	-	-	-	-	-	-	-	-	-	-	2	-	-	-	-	12	-
Hardware Consultancy	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Software Consultancy and Supply.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Data Processing.	-	-	-	-	92	0.3	-	-	-	-	-	-	-	-	-	-	92	0.3
Data Base Alliterate	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Maintenance and Repair of Office Accounting and Computing Machinery	28	0.1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	28	0.1
Other Computer Related Activities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Research and Experimental Development on Natural Science and Engineering n.e.s	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Research and Experimental Development on Social Service and Humanities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Architectural and Engineering Activities and Related Technical Consultancy	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Technical testing and Analysis	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Advertising	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Labour Requirement and Provision of Personel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Building Cleaning activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Photographic Activities.	269	1.0	-	-	49	0.2	-	-	-	-	-	-	104	0.4	84	0.3	506	1.8
Packing Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Business Activities.	4	-	-	-	-	-	-	-	-	-	1	-	-	-	-	-	5	-

TABLE 19A:- (CONT'D)

NATIONAL URBAN

Type of Service Business	First Major Reasons for Interrupting Business Activities																		
	Business New		Shortage of Goods Commodities		Luck of Market		Shortage of Working Capital		Government Regulation		Seasonal Type of Business		Family Problem		Other		Total		
	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	
Sewage and Refuse Disposal, Sanitation and Similar Activities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Motion Picture & Video Production and Distribution	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Motion Picture Projection.	166	0.6	-	-	-	-	62	0.2	78	0.3	-	-	52	0.2	211	0.8	569	2.0	
Radio and Television Activities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Dramatic Arts, Music and Other Areas Activities.	39	0.1	-	-	-	-	-	-	-	-	1	-	3	-	-	-	-	43	0.2
Other Entertainment Activities n.e.s.	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-
News Agency Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Library and Archives Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Museums Activities and Preservation of Historical Sites and Buildings	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Botanical and Zoological Garden and Nature Reserve Activities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sporting Activities	2	-	1	-	-	-	1	-	-	-	3	-	-	-	3	-	-	10	-
Other Recreational Activities.	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	3	-
Washing And (Dry-Cleaning) of textiles and Fur Products.	252	0.9	-	-	476	1.7	-	-	-	-	-	-	91	0.3	412	1.5	1231	4.4	
Hair Dressing Hair Beauty Treatment.	1066	3.8	-	-	164	0.6	-	-	17	0.1	1	-	415	1.5	317	1.1	1980	7.1	
Funeral and Related Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Service n.e.s.	729	2.6	2	-	105	0.4	219	0.8	52	0.2	28	0.1	38	0.1	1177	4.2	2350	8.4	
Total.	11514	41.2	38	0.1	3552	12.7	650	2.3	559	2.0	179	0.6	5996	21.4	5477	19.6	27965	100.0	

TABLE 19B:- NUMBER AND PERCENTAGE DISTRIBUTION OF SERVICE TRADE ESTABLISHMENTS WHICH HAD INTERRUPTED THEIR BUSINESS ACTIVITIES FOR A CERTAIN PERIOD DURING THE REFERENCE PERIOD BY TYPE OF BUSINESS AND TYPE OF SECOND MAJOR REASONS: 1996

NATIONAL URBAN

Type of Service Business	Second Major Reasons for Interrupting Business Activities																	
	Business New		Shortage of Goods Commodities		Lack of Market		Shortage of Working Capital		Government Regulation		Seasonal Type of Business		Family Problem		Other		Total	
	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%
Hotel Camping Site and Other Provision of Short Stay Accommodation.	-	-	-	-	10	0.3	26	0.7	-	-	-	-	23	0.6	208	5.4	267	6.9
Restaurants, Bars and Canteen.	37	1.0	77	2.0	838	21.8	792	20.6	50	1.3	332	8.6	540	14.0	318	8.3	2984	77.5
Real Estate Activities With Own or Leased Property	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Real Estate Activities on a Fee or Contract Basis.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Land Transport Equipment.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Water Transport Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Air Transport Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Agricultural Machinery and Equipment. .	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Construction and Civil Engineering Machinery and Equipment.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting Office Machinery and Equipment (including) Computer.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Other Machinery and Equipment n.e.s.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Personal and Household Goods n.e.s.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Hardware Consultancy	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Software Consultancy and Supply.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Data Processing.	-	-	-	-	-	-	36	0.9	-	-	-	-	56	1.5	-	-	92	2.4
Data Base Alliterate	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Maintenance and Repair of Office Accounting and Computing Machinery	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Computer Related Activities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Research and Experimental Development on Natural Science and Engineering n.e.s	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Research and Experimental Development on Social Service and Humanities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Architectural and Engineering Activities and Related Technical Consultancy	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Technical testing and Analysis	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Advertising	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Labour Requirement and Provision of Personnel . . .	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Building Cleaning activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Photographic Activities.	-	-	-	-	-	-	-	-	-	-	11	0.3	49	1.3	-	-	60	1.6
Packing Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Business Activities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

TABLE 19B:- (CONT'D)

NATIONAL URBAN

Type of Service Business	Second Major Reasons for Interrupting Business Activities																		
	Business New		Shortage of Goods Commodities		Luck of Market		Shortage of Working Capital		Government Regulation		Seasonal Type of Business		Family Problem		Other		Total		
	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	
Sewage and Refuse Disposal, Sanitation and Similar Activities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Motion Picture & Video Production and Distribution	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Motion Picture Projection.	-	-	-	-	11	0.3	-	-	3	0.1	-	-	-	-	-	-	-	14	0.4
Radio and Television Activities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Dramatic Arts, Music and Other Areas Activities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Entertainment Activities n.e.s.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
News Agency Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Library and Archives Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Museums Activities and Preservation of Historical Sites and Buildings	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Botanical and Zoological Garden and Nature Reserve Activities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sporting Activities	-	-	-	-	-	-	1	-	-	-	-	-	-	-	-	-	-	1	-
Other Recreational Activities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Washing And (Dry-Cleaning) of textiles and Fur Products.	-	-	-	-	3	0.1	-	-	-	-	-	21	0.5	-	-	-	-	24	0.6
Hair Dressing Hair Beauty Treatment.	-	-	-	-	66	1.7	-	-	-	-	31	0.8	33	0.9	80	2.1	210	5.5	
Funeral and Related Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Service n.e.s.	-	-	2	0.1	23	0.6	2	0.1	46	1.2	5	0.1	12	0.3	107	2.8	197	5.1	
Total.	37	1.0	79	2.1	951	24.7	857	22.3	99	2.6	379	9.8	734	19.1	713	18.5	3849	100.0	

TABLE 19C:- NUMBER AND PERCENTAGE DISTRIBUTION OF SERVICE TRADE ESTABLISHMENTS WHICH HAD INTERRUPTED THEIR BUSINESS ACTIVITIES FOR A CERTAIN PERIOD DURING THE REFERENCE PERIOD BY TYPE OF BUSINESS AND TYPE OF THIRD MAJOR REASONS: 1996

NATIONAL URBAN

Type of Service Business	Third Major Reasons for Interrupting Business Activities																		
	Business New		Shortage of Goods Commodities		Luck of Market		Shortage of Working Capital		Government Regulation		Seasonal Type of Business		Family Problem		Other		Total		
	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	
Hotel Camping Site and Other Provision of Short Stay Accommodation.	-	-	-	-	3	0.5	-	-	-	-	-	-	-	-	-	-	-	-	-
Restaurants, Bars and Canteen.	-	-	14	2.4	194	33.0	172	29.3	17	2.9	70	11.9	51	8.7	18	3.1	536	91.3	
Real Estate Activities With Own or Leased Property	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Real Estate Activities on a Fee or Contract Basis.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Land Transport Equipment.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Water Transport Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Air Transport Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Agricultural Machinery and Equipment.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Construction and Civil Engineering Machinery and Equipment.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting Office Machinery and Equipment (including) Computer.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Other Machinery and Equipment n.e.s.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Personal and Household Goods n.e.s.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Hardware Consultancy	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Software Consultancy and Supply.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Data Processing.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Data Base Alliterate	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Maintenance and Repair of Office Accounting and Computing Machinery	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Computer Related Activities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Research and Experimental Development on Natural Science and Engineering n.e.s	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Research and Experimental Development on Social Service and Humanities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Architectural and Engineering Activities and Related Technical Consultancy	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Technical testing and Analysis	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Advertising	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Labour Requirement and Provision of Personnel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Building Cleaning activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Photographic Activities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Packing Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Business Activities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

TABLE 19C:- (CONT'D)

NATIONAL URBAN

Type of Service Business	Third Major Reasons for Interrupting Business Activities																		
	Business New		Shortage of Goods Commodities		Luck of Market		Shortage of Working Capital		Government Regulation		Seasonal Type of Business		Family Problem		Other		Total		
	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	
Sewage and Refuse Disposal, Sanitation and Similar Activities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Motion Picture & Video Production and Distribution	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Motion Picture Projection.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Radio and Television Activities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Dramatic Arts, Music and Other Areas Activities. .	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Entertainment Activities n.e.s.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
News Agency Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Library and Archives Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Museums Activities and Preservation of Historical Sites and Buildings	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Botanical and Zoological Garden and Nature Reserve Activities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sporting Activities	1	0.2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	0.2
Other Recreational Activities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Washing And (Dry-Cleaning) of textiles and Fur Products.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Hair Dressing Hair Beauty Treatment.	-	-	-	-	-	-	-	-	-	-	38	6.5	5	0.9	1	0.2	44	7.5	
Funeral and Related Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Service n.e.s.	-	-	-	-	2	0.3	-	-	-	-	-	-	-	-	-	-	2	0.3	
Total.	1	0.2	14	2.4	199	33.9	172	29.3	17	2.9	108	18.4	57	9.7	19	3.2	587	100.0	

TABLE 20:- NUMBER AND PERCENTAGE DISTRIBUTION OF ESTABLISHMENTS BY KIND OF ESTABLISHMENT, SHARE OF OWNERSHIP OF CAPITAL AND NATIONALITY: 1996

Kind of Establishment	ETHIOPIANS				FOREIGNERS				OTHERS		TOTAL	
	All		51% and above		All		51% and above					
	NO.	%	NO.	%	NO.	%	NO.	%	NO.	%	NO.	%
	Wholesale . . .	7488	3.5	21	-	183	0.1	54	-	36	-	7782
Retail	121909	57.3	301	0.1	1194	0.6	2	-	323	0.2	123729	58.2
Service	79991	37.6	32	-	947	0.4	-	-	189	0.1	81159	38.2
Total	209388	98.5	354	0.2	2324	1.1	56	-	548	0.3	212670	100.0

TABLE 21:- NUMBER AND PERCENTAGE DISTRIBUTION OF PERSONS ENGAGED BY WORK STATUS, NATIONALITY AND SEX FOR WHOLESALE TRADE ESTABLISHMENT: 1996

Work Status	Nationality and Sex								Man Months For Temporary Workers		
	Ethiopians						Foreigners			Total	
	Male	%	Female	%	Total	%	Foreigners	%		Total	%
Partners/Share Holders . . .	6458	17.1	649	1.7	7107	18.8	245	0.6	7352	19.4	
- Paid	178	0.5	50	0.1	228	0.6	98	0.3	326	0.9	
- Unpaid	6280	16.6	599	1.6	6879	18.2	147	0.4	7026	18.6	
Unpaid Family Workers	5567	14.7	1080	2.9	6647	17.6	47	0.1	6694	17.7	
Permanent Employees	13768	36.4	3952	10.4	17720	46.8	113	0.3	17833	47.1	
Contract Workers	1641	4.3	371	1.0	2012	5.3	-	-	2012	5.3	
Apprentices Paid	1156	3.1	6	-	1162	3.1	-	-	1162	3.1	
Unpaid Apprentices	2771	7.3	23	0.1	2794	7.4	-	-	2794	7.4	
Total	31361	82.9	6081	16.1	37442	98.9	405	1.1	37847	100.0	
Temporary Workers											

34370 *

* - Man months is calculated by multiplying the total number of seasonal and temporary workers engaged by the number of months they worked.

TABLE 22:- NUMBER AND PERCENTAGE DISTRIBUTION OF PERSONS ENGAGED BY WORK STATUS, NATIONALITY AND SEX
FOR RETAIL TRADE ESTABLISHMENT: 1996
NATIONAL URBAN

Work Status	Nationality and Sex										Man Months For Temporary Workers
	Ethiopians										
	Male	%	Female	%	Total	%	Foreigners	%	Total	%	
Partners/Share Holders.	82921	35.4	30766	13.1	113687	48.5	1029	0.4	114716	48.9	
- Paid	1004	0.4	192	0.1	1196	0.5	76	-	1272	0.5	
- Unpaid	81917	34.9	30574	13.0	112491	48.0	953	0.4	113444	48.4	
Unpaid Family Workers	54663	23.3	37850	16.1	92513	39.4	288	0.1	92801	39.6	
Permanent Employees	17915	7.6	5265	2.2	23180	9.9	218	0.1	23398	10.0	
Contract Workers.	2062	0.9	681	0.3	2743	1.2	-	-	2743	1.2	
Apperntices Paid.	449	0.2	104	-	553	0.2	-	-	553	0.2	
Unpaid Apprentices.	335	0.1	5	-	340	0.1	-	-	340	0.1	
Total	158345	67.5	74671	31.8	233016	99.3	1535	0.7	234551	100.0	
Temporary Workers											32557 *

* - Man months is calculated by multiplying the total number of seasonal and temporary workers engaged by the number of months they worked.

TABLE 23:- NUMBER AND PERCENTAGE DISTRIBUTION OF PERSONS ENGAGED BY WORK STATUS, NATIONALITY AND SEX
FOR SERVICE TRADE ESTABLISHMENT: 1996
NATIONAL URBAN

Work Status	Nationality and Sex										Man Months For Temporary Workers
	Ethiopians										
	Male	%	Female	%	Total	%	Foreigners	%	Total	%	
Partners/Share Holders.	27210	9.7	43934	15.7	71144	25.5	920	0.3	72064	25.8	
- Paid	1181	0.4	900	0.3	2081	0.7	-	-	2081	0.7	
- Unpaid	26029	9.3	43034	15.4	69063	24.7	920	0.3	69983	25.1	
Unpaid Family Workers	29457	10.5	48196	17.3	77653	27.8	73	-	77726	27.8	
Permanent Employees	64274	23.0	48804	17.5	113078	40.5	298	0.1	113376	40.6	
Contract Workers.	9179	3.3	5753	2.1	14932	5.3	-	-	14932	5.3	
Apperntices Paid.	205	0.1	125	-	330	0.1	-	-	330	0.1	
Unpaid Apprentices.	117	-	776	0.3	893	0.3	-	-	893	0.3	
Total	130442	46.7	147588	52.8	278030	99.5	1291	0.5	279321	100.0	
Temporary Workers											185090 *

* - Man months is calculated by multiplying the total number of seasonal and temporary workers engaged by the number of months they worked.

TABLE 24:- ESTIMATE OF NUMBER OF PERSONS ENGAGED EXCLUDING FOREIGNERS BY TYPE OF WHOLESALE BUSINESS, WORK STATUS AND SEX: 1996

NATIONAL URBAN

Type of Wholesale Business	No. of Business Estab.	Work Status												Man Month
		Partners		Family Workers		Permanent Employees		Contract Workers		Apprentices		Total		
		M	F	M	F	M	F	M	F	M	F	M	F	
Wholesale and Retail Sale of Used passenger Motor Vehicles.	22	-	-	-	-	66	111	-	-	-	-	66	111	-
Maintenance and Repair of Motor Vehicles	1448	1337	90	1020	81	3712	290	868	18	3637	29	10574	508	3225
Sales of Motor Vehicles Parts and Accessories.	729	408	152	430	160	2019	490	37	2	58	1	2952	805	90
Sales, Maintenance and Repair of Motor Cycles and Related Parts and Accessories.	51	99	-	1	-	2	48	-	-	192	-	294	48	-
Wholesale on Fee or Contract Bases	42	42	-	-	-	224	85	-	-	-	-	266	85	-
Agricultural Raw Materials and Live Animals.	3038	2701	111	2910	394	1103	200	169	4	34	-	6917	709	21420
Food, Beverage and Tobacco	1319	1062	152	620	194	1278	407	92	-	1	-	3053	753	4072
Textiles, Clothing and Foot Wear	288	166	21	215	102	257	63	23	-	-	-	661	186	231
Wholesale of Other Household Goods	147	114	19	113	70	271	102	-	-	-	-	498	191	617
Solid, Liquid and Gaseous Fuels and Related Product. Metals and Metal Ores.	42	22	-	-	-	2363	1344	41	-	-	-	2426	1344	-
Construction Materials, Hardware Plumbing, Heating Equipment and Supplies.	13	13	-	-	-	161	21	-	-	-	-	174	21	42
Other Intermediate Products, Waste and Scrap	147	155	7	136	9	375	156	102	59	-	-	768	231	48
Machinery Equipments and Supplies.	70	103	83	39	48	10	5	-	-	4	-	156	136	-
Other Wholesale.	49	60	-	4	2	170	33	8	25	-	-	242	60	204
Total	377	176	12	80	22	1755	598	302	265	-	-	2313	897	4421
Total	7782	6458	647	5568	1082	13766	3953	1642	373	3926	30	31360	6085	34370 *

* - Man months is calculated by multiplying the total number of seasonal and temporary workers engaged by the number of months they worked.

TABLE 25:- ESTIMATE OF NUMBER OF PERSONS ENGAGED EXCLUDING FOREIGNERS BY TYPE OF RETAIL BUSINESS, WORK STATUS AND SEX: 1996

NATIONAL URBAN

Type of Retail Business	No. of Business Estab.	Work Status												Man Month
		Partners		Family Workers		Permanent Employees		Contract Workers		Apprentices		Total		
		M	F	M	F	M	F	M	F	M	F	M	F	
Non-Specialized Stores With Food, Beverages or Tobacco Predominating.	2561	1065	397	1330	938	1147	577	-	114	-	-	3542	2026	-
Other Retail sale in Non-specialized store	630	363	216	134	156	151	116	18	-	-	-	666	488	-
Food, Beverages and Tobacco in Specialized Store	22220	13551	7735	9055	6255	3481	1376	411	195	20	-	26518	15561	14541
Pharmaceutical and Medical Goods, Cosmetics and Toilet Articles	1977	1504	140	368	751	1878	970	165	51	10	5	3925	1917	122
Textiles, Clothing, Foot Wear and Leather Goods.	17453	14129	1693	9654	4717	1128	208	116	77	-	-	25104	6618	2030
Household Appliances, Articles and Equipments.	3376	2044	790	2469	1033	987	363	42	19	358	104	5900	2309	978
Hardware Paints and Glass.	2504	1901	498	1723	601	424	134	11	4	-	-	4059	1237	1815
Other Retail Sale in Specialized Store	3582	2001	1182	1302	1507	2287	421	345	-	65	-	6000	3110	6182
Retail Sale Of Second Hand Goods in Store.	4780	4438	356	362	11	85	-	-	-	-	-	4885	367	-
Retail Sale Via Mail Order Houses.	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Retail Sale Via Stores and Markets	644	3	616	92	310	-	-	-	-	-	-	95	926	-
Other Non-store Retail Sale.	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Repair of Personal and Household Goods	3635	3571	75	1355	150	613	-	333	-	135	-	6007	225	1019
Kiosk.	54033	34747	15038	24176	19895	2709	351	341	298	106	-	62079	35582	3525
Retail Sales of Automotive Fuel.	651	499	79	258	-	2415	75	79	-	-	-	3251	154	234
Other Retail Trade n.e.s	5683	3106	1951	2384	1527	609	674	201	-	13	-	6313	4152	2109
Total	123729	82922	30766	54662	37851	17914	5265	2062	681	784	109	158344	74672	32555 *

* - Man months is calculated by multiplying the total number of seasonal and temporary workers engaged by the number of months they worked.

TABLE 26:- ESTIMATE OF NUMBER OF PERSONS ENGAGED EXCLUDING FOREIGNERS BY TYPE OF SERVICE BUSINESS, WORK STATUS AND SEX: 1996

NATIONAL URBAN

Type of Service Business	No. of Business Estab.	Work Status												Man Month
		Partners		Family Workers		Permanent Employees		Contract Workers		Apprentices		Total		
		M	F	M	F	M	F	M	F	M	F	M	F	
Hotel Camping Site and Other Provision of Short Stay Accommodation	15055	5743	7400	7307	12097	39113	32082	2297	2556	69	198	54529	54333	81728
Restaurants, Bars and Canteen	49323	12450	33596	13904	32343	9548	11061	1407	1370	10	71	37319	78441	81834
Real Estate Activities With Own or Leased Property.	200	122	43	128	24	2337	1576	3706	1384	-	-	6293	3027	3133
Real Estate Activities on a Fee or Contract Basis	-	-	-	-	-	-	-	-	-	-	-	-	-	1018
Renting of Land Transport Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Water Transport Equipment.	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Air Transport Equipment.	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Agricultural Machinery and Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Construction and Engineering Machinery and Equipment.	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting Office Machinery and Equipment (including) Computer	6	-	6	-	-	-	6	-	-	-	-	-	12	-
Renting of Other Machinery and Equipment n.e.s	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Personal and Household Goods n.e.s	130	123	3	221	4	-	-	-	-	23	-	367	7	2
Hardware Consultancy.	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Software Consultancy and Supply	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Data Processing	273	377	8	-	72	-	112	-	-	-	-	377	192	-
Data Base Alliterate.	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Maintenance and Repair of Office Accounting and Computing Machinery.	53	59	-	-	21	-	-	166	83	87	-	312	104	-
Other Computer Related Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Research and Experimental Development on Natural Science and Engineering n.e.s.	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Research and Experimental Development on Social Service and Humanities	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Architectural and Engineering Activities and Related Technical Consultancy.	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Technical testing and Analysis.	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Advertising.	23	2	-	-	-	1389	1099	41	20	-	-	1432	1119	-
Labour Requirement and Provision of Personnel.	79	79	-	-	79	-	-	-	-	-	-	79	79	-
Building Cleaning activities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Photographic Activities	1130	848	108	742	364	221	117	80	6	-	17	1891	612	4482
Packing Activities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Business Activities	32	8	3	10	23	-	-	68	2	-	-	86	28	-

TABLE 26:- (CONT'D)

NATIONAL URBAN

Type of Service Business	No. of Business Estab.	Work Status												Man Month	
		Partners		Family Workers		Permanent Employees		Contract Workers		Apprentices		Total			
		M	F	M	F	M	F	M	F	M	F	M	F		
Sewage and Refuse Disposal, Sanitation and Similar Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Motion Picture & Video Production and Distribution.	1	-	-	-	-	76	38	26	12	-	-	102	50	108	
Motion Picture Projection	721	331	129	639	26	583	424	44	20	-	1	1597	600	476	
Radio and Television Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Dramatic Arts, Music and Other Areas Activities	48	3	3	13	6	183	105	26	8	27	14	252	136	24	
Other Entertainment Activities n.e.s.	4	-	-	-	-	37	54	-	3	-	-	37	57	34	
News Agency Activities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Library and Archives Activities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Museums Activities and Preservation of Historical Sites and Buildings.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Botanical and Zoological Garden and Nature Reserve Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Sporting Activities.	119	97	1	119	48	102	35	31	9	-	6	349	99	560	
Other Recreational Activities	11	14	1	-	-	26	9	19	24	-	-	59	34	-	
Washing and (Dry-Cleaning) of Textiles and Fur Products	2624	1413	1038	623	451	740	439	19	25	-	-	2795	1953	400	
Hair Dressing Hair Beauty Treatment	4196	3084	555	541	816	783	823	188	91	81	51	4677	2336	1319	
Funeral and Related Activities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Other Service n.e.s.	7131	2458	1040	5210	1820	9135	824	1062	139	25	544	17890	4367	13990	
Total	81159	27211	43934	29457	48194	64273	48804	9180	5752	322	902	130443	147586	185090 *	

* - Man months is calculated by multiplying the total number of seasonal and temporary workers engaged by the number of months they worked.

TABLE 27:- NUMBER AND PERCENTAGE OF ESTABLISHMENTS BY KIND OF ESTABLISHMENT AND SIZE OF PERSONS ENGAGED: 1996

NATIONAL URBAN

Kind of Establishment	Size of Persons Engaged																				
	1 - 4		5 - 9		10 - 19		20 - 49		50 - 99		100 - 199		200 - 499		500 and Above		Total				
	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%			
Wholesale. . .	7600	3.6	106	-	35	-	15	-	5	-	20	-	-	-	-	-	-	-	-		
Retail	122712	57.7	856	0.4	91	-	70	-	-	-	-	-	-	-	-	-	-	-	7781	3.7	
Service. . . .	79606	37.4	942	0.4	260	0.1	261	0.1	37	-	49	-	5	-	-	-	-	-	123729	58.2	
Total.	209918	98.7	1904	0.9	386	0.2	346	0.2	42	-	69	-	5	-	-	-	-	-	81160	38.2	
																				212670	100.0

TABLE 28:- NUMBER AND PERCENTAGE OF WHOLESALE TRADE ESTABLISHMENTS BY SIZE OF PERSONS ENGAGED AND TYPE OF OWNERSHIP: 1996

NATIONAL URBAN

Size Of Persons Engaged	No. of Wholesale Estab.	Type of Ownership															
		Individual Proprietor		Partnership		Share Company		Pvt. Ltd. Company		Publicly Owned		Cooperatives		Others			
		No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%		
1 - 4	7600	6971	98.2	416	98.8	29	100.0	-	-	159	93.5	25	38.5	-	-	-	-
5 - 9	106	96	1.4	5	1.2	-	-	-	-	5	7.7	-	-	-	-	-	-
10 - 19	34	18	0.3	-	-	-	-	11	6.5	5	7.7	-	-	-	-	-	-
20 - 49	16	11	0.2	-	-	-	-	-	-	5	7.7	-	-	-	-	-	-
50 - 99	5	-	-	-	-	-	-	-	-	5	7.7	-	-	-	-	-	-
100 - 199	20	-	-	-	-	-	-	-	-	5	7.7	-	-	-	-	-	-
200 - 499	-	-	-	-	-	-	-	-	-	20	30.8	-	-	-	-	-	-
500 And Above	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total.	7781	7096	100.0	421	100.0	29	100.0	170	100.0	65	100.0	-	-	-	-	-	-

TABLE 29:- NUMBER AND PERCENTAGE OF RETAIL TRADE ESTABLISHMENTS BY SIZE OF PERSONS ENGAGED AND TYPE OF OWNERSHIP: 1996

NATIONAL URBAN

Size of Persons Engaged	No. of Retail Estab.	Type of Ownership													
		Individual Proprietor		Partnership		Share Company		Pvt. Ltd. Company		Publicly Owned		Cooperatives		Others	
		No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%
1 - 4	122711	118590	99.8	3172	99.2	27	48.2	118	80.3	109	24.0	111	55.2	584	71.7
5 - 9	856	256	0.2	25	0.8	-	-	29	19.7	277	60.9	90	44.8	179	22.0
10 - 19	91	-	-	-	-	-	-	-	-	69	15.2	-	-	22	2.7
20 - 49	70	12	-	-	-	29	51.8	-	-	-	-	-	-	29	3.6
50 - 99	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
100 - 199	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
200 - 499	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
500 And Above	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total	123728	118858	100.0	3197	100.0	56	100.0	147	100.0	455	100.0	201	100.0	814	100.0

TABLE 30:- NUMBER AND PERCENTAGE OF SERVICE TRADE ESTABLISHMENTS BY SIZE OF PERSONS ENGAGED AND TYPE OF OWNERSHIP: 1996

NATIONAL URBAN

Size of Persons Engaged	No. of Service Estab.	Type of Ownership													
		Individual Proprietor		Partnership		Share Company		Pvt. Ltd. Company		Publicly Owned		Cooperatives		Others	
		No.	%	No.	%	No.	%	No.	%	No.	%	No.	%	No.	%
1 - 4	79606	77429	99.2	1123	96.2	3	75.0	819	96.6	71	13.9	2	1.7	159	32.4
5 - 9	943	507	0.6	41	3.5	-	-	24	2.8	183	35.7	57	48.7	131	26.7
10 - 19	259	73	0.1	-	-	1	25.0	1	0.1	14	2.7	17	14.5	153	31.2
20 - 49	261	8	-	-	-	-	-	2	0.2	165	32.2	39	33.3	47	9.6
50 - 99	36	4	-	3	0.3	-	-	2	0.2	27	5.3	-	-	-	-
100 - 199	49	-	-	-	-	-	-	-	-	49	9.6	-	-	-	-
200 - 499	5	-	-	-	-	-	-	-	-	3	0.6	2	1.7	-	-
500 And Above	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total	81159	78021	100.0	1167	100.0	4	100.0	848	100.0	512	100.0	117	100.0	490	100.0

TABLE 31:- NUMBER OF WHOLESALE TRADE ESTABLISHMENTS AND AMOUNT OF INITIAL PAID UP CAPITAL BY TYPE BUSINESS AND TYPE OF OWNERSHIP: 1996

NATIONAL URBAN

Capital in Birr

Type of Wholesale Business	Type of Ownership															
	Individual Proprietor		Partnership		Share Company		Pvt. Ltd. Company		Publicly Owned		Cooperative		Others		Total	
	No.	Initial Paid up Capital	No.	Initial Paid up Capital	No.	Initial Paid up Capital	No.	Initial Paid up Capital	No.	Initial Paid up Capital	No.	Initial Paid up Capital	No.	Initial Paid up Capital	No.	Initial Paid up Capital
Wholesale and Retail Sale of Used passenger Motor Vehicles	-	-	-	-	-	-	22	884400	-	-	-	-	-	-	22	884400
Maintenance and Repair of Motor Vehicles.	1251	84699437	196	2322412	-	-	-	-	-	-	-	-	-	-	1447	87021849
Sales of Motor Vehicles Parts and Accessories	638	17677553	11	331980	28	442080	52	12053500	-	-	-	-	-	-	729	30505113
Sales, Maintenance and Repair of Motor Cycles and Related Parts and Accessories.	3	4511	48	962200	-	-	-	-	-	-	-	-	-	-	51	966711
Wholesale on Fee or Contract Basis.	42	424700	-	-	-	-	-	-	-	-	-	-	-	-	42	424700
Agricultural Raw Materials and Live Animals	3002	132554666	5	117197	1	2340000	24	28495013	5	11464893	-	-	-	-	3037	174971769
Food, Beverage and Tobacco.	1220	52252714	69	1805293	-	-	22	13488196	8	841373	-	-	-	-	1319	68387576
Textiles, Clothing and Foot Wear.	283	7964486	5	45800	-	-	-	-	-	-	-	-	-	-	288	8010286
Wholesale of Other Household Goods.	117	3750732	25	61423500	-	-	5	719060	-	-	-	-	-	-	147	65893292
Solid, Liquid & Gaseous Fuels & Related Product	22	421156	-	-	-	-	-	-	-	-	-	-	-	-	42	998061156
Metals and Metal Ores	13	54210	-	-	-	-	-	-	20	997640000	-	-	-	-	13	54210
Construction Materials, Hardware Plumbing, Heating Equipment and Supplies	95	9508483	48	475600	-	-	5	229000	-	-	-	-	-	-	148	10213083
Other Intermediate Products, Waste and Scrap.	70	1303165	-	-	-	-	-	-	-	-	-	-	-	-	70	1303165
Machinery Equipments and Supplies	25	1951913	-	-	-	-	20	1628800	4	1397107	-	-	-	-	49	4977820
Other Wholesale n.e.s.	314	19020951	14	11674340	-	-	20	1527000	28	6124527	-	-	-	-	376	38346818
Total.	7095	331588677	421	79158322	29	2782080	170	59024969	65	1017467900	-	-	-	-	7780	1490021948
Percent.	91.2	22.3	5.4	5.3	0.4	0.2	2.2	4.0	0.8	68.3	-	-	-	-	100.0	100.0

TABLE 32:- NUMBER OF RETAIL TRADE ESTABLISHMENTS AND AMOUNT OF INITIAL PAID UP CAPITAL BY TYPE BUSINESS AND TYPE OF OWNERSHIP: 1996

NATIONAL URBAN

Capital in Birr

Type of Retail Business	Type of Ownership												Total			
	Individual Proprietor		Partnership		Share Company		Pvt. Ltd. Company		Publicly Owned		Cooperative		Others		No.	Initial Paid up Capital
	No.	Initial Paid up Capital	No.	Initial Paid up Capital	No.	Initial Paid up Capital	No.	Initial Paid up Capital	No.	Initial Paid up Capital	No.	Initial Paid up Capital	No.	Initial Paid up Capital		
Non-specialized Stores With Food, Beverages or Tobacco Predominating	2400	13372739	55	229756	-	-	-	-	-	-	-	-	106	1219156098	2561	1232758593
Other Retail sale in Non-specialized store.	590	7695099	-	-	-	-	-	18	14328	-	-	22	110550	630	7819977	
Food, Beverages and Tobacco in Specialized Store	21537	117774542	507	2006577	-	-	-	95	15528246	32	386280	49	994070	22220	136689715	
Pharmaceutical and Medical Goods, Cosmetics and Toilet Articles.	1770	24263862	32	661390	-	-	20	1984000	110	4409315	-	-	47	2899650	1979	34218217
Textiles, Clothing, Foot Wear and Leather Goods	17123	163284095	218	2037784	29	1218420000	-	-	-	-	83	693222	-	17453	1384435101	
Household Appliances, Articles and Equipments	3212	29891591	143	10194295	-	-	20	10745000	-	-	-	-	2	10812	3377	50841698
Hardware Paints and Glass	2436	52749507	68	124551	-	-	-	-	-	-	-	-	-	-	2504	52874058
Other Retail Sale in Specialized Store.	3221	41698056	161	1721060	23	1526368	52	6869400	125	31174283	-	-	-	-	3582	82989167
Retail Sale Of Second Hand Goods in Store	4335	5506954	-	-	-	-	31	1225	-	-	-	-	414	82876	4780	5591055
Retail Sale Via Mail Order Houses	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Retail Sale Via Stores and Markets.	644	4899	-	-	-	-	-	-	-	-	-	-	-	644	4899	
Other Non-store Retail Sale	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Repair of Personal and Household Goods.	3301	10084159	308	1573082	-	-	25	763500	-	-	-	-	-	3634	12420741	
Kiosk	52134	269760866	1597	3372911	2	379168	-	-	108	1464125	86	1972155	107	2119990	54034	279069215
Retail Sales of Automotive Fuel	644	31525148	-	-	2	173800	-	-	-	-	-	-	5	18992509	651	50691457
Other Retail Trade n.e.s.	5513	39800661	109	1077393	-	-	-	-	-	-	-	-	60	1125813	5682	42003867
Total	118860	807412178	3198	22998799	56	1220499336	148	20363125	456	52590297	201	3051657	812	1245492368	123731	3372407760
Percent	96.1	23.9	2.6	0.7	-	36.2	0.1	0.6	0.4	1.6	0.2	0.1	0.7	36.9	100.0	100.0

TABLE 33:- NUMBER OF SERVICE TRADE ESTABLISHMENTS AND AMOUNT OF INITIAL PAID UP CAPITAL BY TYPE OF BUSINESS AND TYPE OF OWNERSHIP: 1996

NATIONAL URBAN

Capital in Birr

Type of Service Business	Type of Ownership															
	Individual Proprietor		Partnership		Share Company		Pvt. Ltd. Company		Publicly Owned		Cooperative		Others		Total	
	No.	Initial Paid up Capital	No.	Initial Paid up Capital	No.	Initial Paid up Capital	No.	Initial Paid up Capital	No.	Initial Paid up Capital	No.	Initial Paid up Capital	No.	Initial Paid up Capital	No.	Initial Paid up Capital
Hotel Camping Site and Other Provision of Short Stay Accommodation.	13941	1812679618	118	6878925	3	44020180	807	993799883	144	40928517	3	2167825	39	845091	15055	2901320039
Restaurants, Bars and Canteen.	48517	404614975	365	1311437	-	-	-	-	48	3736967	105	4744978	289	61608643	49324	476017000
Real Estate Activities With Own or Leased Property	159	647448	-	-	-	-	18	5562122	23	81440169	-	-	-	-	200	87649739
Real Estate Activities on a Fee or Contract Basis.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Land Transport Equipment.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Water Transport Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Air Transport Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Agricultural Machinery and Equipment.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Construction and Civil Engineering Machinery and Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting Office Machinery and Equipment (including) Computer.	6	48960	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Other Machinery and Equipment n.e.s.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	6	48960
Renting of Personal and Household Goods n.e.s.	130	953007	-	-	-	-	-	-	-	-	-	-	-	-	130	953007
Hardware Consultancy	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Software Consultancy and Supply.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Data Processing.	273	161871	-	-	-	-	-	-	-	-	-	-	-	-	273	161871
Data Base Alliterate	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Maintenance and Repair of Office Accounting and Computing Machinery	26	32427	28	4144500	-	-	-	-	-	-	-	-	-	-	-	-
Other Computer Related Activities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	54	4176927
Research and Experimental Development on Natural Science and Engineering n.e.s	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Research and Experimental Development on Social Service and Humanities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Architectural and Engineering Activities and Related Technical Consultancy	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Technical testing and Analysis	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Advertising	2	54695	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Labour Requirement and Provision of Personel	79	267662	-	-	-	-	-	-	20	8144000	-	-	-	-	22	8198695
Building Cleaning Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	79	267662
Photogarphic Activities.	1106	15213769	23	111310	-	-	-	-	-	-	-	-	-	-	-	-
Packing Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1129	15325079
Other Business Activities.	32	1368891	-	-	-	-	-	-	-	-	-	-	-	-	32	1368891

TABLE 33:- (CONT'D)

NATIONAL URBAN

Capital in Birr

Type of Service Business	Type of Ownership															
	Individual Proprietor		Partnership		Share Company		Pvt. Ltd. Company		Publicly Owned		Cooperative		Others		Total	
	No.	Initial Paid up Capital	No.	Initial Paid up Capital	No.	Initial Paid up Capital	No.	Initial Paid up Capital	No.	Initial Paid up Capital	No.	Initial Paid up Capital	No.	Initial Paid up Capital	No.	Initial Paid up Capital
Sewage and Refuse Disposal, Sanitation and Similar Activities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Motion Picture & Video Production and Distribution	-	-	-	-	-	-	-	1	55	-	-	-	-	-	1	55
Motion Picture Projection.	590	9261536	9	97680	-	-	-	122	4713095	-	-	-	-	-	721	14072311
Radio and Television Activities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Dramatic Arts, Music and Other Areas Activities	43	706936	-	-	-	-	-	4	1540331	-	-	1	47000	48	2294267	
Other Entertainment Activities n.e.s.	-	-	-	-	-	-	-	3	162055	-	-	1	10000	4	172055	
News Agency Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Library and Archives Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Museums Activities and Preservation of Historical Sites and Buildings	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Botanical and zoological Garden and Nature Reserve Activities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sporting Activities	79	749742	23	46160	-	-	-	16	13239478	-	-	1	670	119	14036050	
Other Recreational Activities.	5	721415	1	14544	1	750000	-	3	1211380	-	-	-	-	10	2697339	
Washing and (Dry-Cleaning) of Textiles and Fur Products.	2584	23571961	15	1814	-	-	-	22	1020754	-	-	2	36450	2623	24630979	
Hair Dressing and Hair Beauty Treatment.	3848	11669089	347	1469171	-	-	-	-	-	1	17187	-	-	4196	13155447	
Funeral and Related Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Service n.e.s.	6600	355807727	238	8332579	-	-	21	3459948	107	5586607	8	497240	156	7612797	7130	381296898
Total	78020	2638531729	1167	22408120	4	44770180	846	1002821953	513	161723408	117	7427230	489	70160651	81156	3947843271
Percent	96.1	66.8	1.4	-	-	1.1	1.0	25.4	0.6	4.1	0.1	0.2	0.6	1.8	100.0	100.0

TABLE 34:- NUMBER OF PERSONS ENGAGED BY TYPE OF WHOLESALE BUSINESS, NATIONALITY, WORK STATUS, AND SEX FOR WHOLESALE ESTABLISHMENT: 1996

NATIONAL URBAN

Type of Wholesale Business	No. of Business Estab.	Number of Ethiopians Engaged															Total Foreigners
		Working Proprietor & Active Partners			Permanent Employees			Unpaid Family Workers			Others			Total			
		M	F	T	M	F	T	M	F	T	M	F	T	M	F	T	
Wholesale and Retail Sale of Used passenger Motor Vehicles	22	-	-	-	66	111	177	-	-	-	-	-	-	66	111	177	66
Maintenance and Repair of Motor Vehicles.	1448	1337	90	1427	3712	290	4002	1020	81	1101	4505	46	4551	10574	507	11081	148
Sales of Motor Vehicles Parts and Accessories	729	408	152	560	2019	490	2509	430	160	590	95	3	98	2952	805	3757	119
Sales, Maintenance and Repair of Motor Cycles and Related Parts and Accessories.	51	99	-	99	2	48	50	1	-	1	192	-	192	294	48	342	-
Wholesale on Fee or Contract Bases.	42	42	-	42	224	85	309	-	-	-	-	-	-	266	85	351	-
Agricultural Raw Materials and Live Animals	3038	2701	111	2812	1103	200	1303	2910	394	3304	203	4	207	6917	709	7626	-
Food, Beverage and Tobacco.	1319	1062	152	1214	1278	407	1685	620	194	814	93	-	93	3053	753	3806	10
Textiles, Clothing and Foot Wear.	288	166	21	187	257	63	320	215	102	317	23	-	23	661	186	847	-
Wholesale of Other Household Goods.	147	114	19	133	271	102	373	113	70	183	-	-	-	498	191	689	15
Soild, Liquid and Gaseous Fuels and Related Product	42	22	-	22	2363	1344	3707	-	-	-	41	-	41	2426	1344	3770	-
Metals and Metal Ores	13	13	-	13	161	21	182	-	-	-	-	-	-	174	21	195	-
Construction Materials, Hardware Plumbing, Heating Equipment and Supplies	147	155	7	162	375	156	531	136	9	145	102	59	161	768	231	999	-
Other Intermediate Products, Waste and Scrap.	70	103	83	186	10	5	15	39	48	87	4	-	4	156	136	292	-
Machinery Equipments and Supplies	49	60	-	60	170	33	203	4	2	6	8	25	33	242	60	302	-
Other Wholesale n.e.s	377	176	12	188	1755	598	2353	80	22	102	302	265	567	2313	897	3210	47
Total.	7782	6458	647	7105	13766	3953	17719	5568	1082	6650	5568	402	5970	31360	6084	37444	405

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TABLE 35:- NUMBER OF PERSONS ENGAGED BY TYPE OF RETAIL BUSINESS, NATIONALITY, WORK STATUS AND SEX FOR RETAIL ESTABLISHMENT: 1996

NATIONAL URBAN

Type of Retail Business	No. of Business Estab.	Number of Ethiopians Engaged															Total Foreigners
		Working Proprietor & Active Partners			Permanent Employees			Unpaid Family Workers			Others			Total			
		M	F	T	M	F	T	M	F	T	M	F	T	M	F	T	
Non-specialized Stores With Food, Beverages or Tobacco Predominating	2561	1065	397	1462	1147	577	1724	1330	938	2268	-	114	114	3542	2026	5568	-
Other Retail sale in Non-specialized store. . .	630	363	216	579	151	116	267	134	156	290	18	-	18	666	488	1154	-
Food, Beverages and Tobacco in Specialized Store	22220	13551	7735	21286	3481	1376	4857	9055	6255	15310	432	195	627	26519	15561	42080	-
Pharmaceutical and Medical Goods, Cosmetics and Toilet Articles.	1977	1504	140	1644	1878	970	2848	368	751	1119	174	56	230	3924	1917	5841	16
Textiles, Clothing, Foot wear and Leather Goods	17453	14129	1693	15822	1128	208	1336	9654	4717	14371	193	-	193	25104	6618	31722	353
Household Appliances, Articles and Equipments .	3376	2044	790	2834	987	363	1350	2469	1033	3502	400	123	523	5900	2309	8209	278
Hardware Paints and Glass	2504	1901	498	2399	424	134	558	1723	601	2324	11	4	15	4059	1237	5296	-
Other Retail Sale in Specialized Store.	3582	2001	1182	3183	2287	421	2708	1302	1507	2809	409	-	409	5999	3110	9109	56
Retail Sale Of Second Hand Goods in Store . . .	4780	4438	356	4794	85	-	85	362	11	373	-	-	-	4885	367	5252	-
Retail Sale Via Mail Order Houses	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Retail Sale Via Stores and Markets.	644	3	616	619	-	-	-	92	310	402	-	-	-	95	926	1021	-
Other Non-store Retail Sale	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Repair of Personal and Household Goods.	3635	3571	75	3646	613	-	613	1355	150	1505	468	-	468	6007	225	6232	78
Kiosk	54033	34747	15038	49785	2709	351	3060	24176	19895	44071	447	298	745	62079	35582	97661	695
Retail Sales of Automotive Fuel	651	499	79	578	2415	75	2490	258	-	258	79	-	79	3251	154	3405	59
Other Retail Trade n.e.s.	5683	3106	1951	5057	609	674	1283	2384	1527	3911	215	-	215	6314	4152	10466	-
Total.	123729	82922	30766	113688	17914	5265	23179	54662	37851	92513	2846	790	3636	158344	74672	233016	1535

TABLE 36:- NUMBER OF PERSONS ENGAGED BY TYPE OF SERVICE BUSINESS, NATIONALITY, WORK STATUS AND SEX FOR SERVICE ESTABLISHMENT: 1996

NATIONAL URBAN

Type of Service Business	No. of Business Estab.	Number of Ethiopians Engaged															Total Foreigners
		Working Proprietor & Active Partners			Permanent Employees			Unpaid Family Workers			Others			Total			
		M	F	T	M	F	T	M	F	T	M	F	T	M	F	T	
Hotel Camping Site and Other Provision of Short Stay Accommodation.	15055	5743	7400	13143	39113	32082	71195	7307	12097	19404	2366	2754	5120	54529	54333	108862	16
Restaurants, Bars and Canteen.	49323	12450	33596	46046	9548	11061	20609	13904	32343	46247	1417	1440	2857	37319	78440	115759	951
Real Estate Activities With Own or Leased Property	200	122	43	165	2337	1576	3913	128	24	152	3706	1384	5090	6293	3027	9320	-
Real Estate Activities on a Fee or Contract basis.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Land Transport Equipment.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Water Transport equipment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Air Transport Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Agricultural Machinery and Equipment. .	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Construction and Engineering Machinery and Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting Office Machinery and Equipment (including) Computer.	6	-	6	6	-	6	6	-	-	-	-	-	-	-	12	12	-
Renting of Other Machinery and Equipment n.e.s.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Personal and Household Goods n.e.s. . .	130	123	3	126	-	-	-	221	4	225	23	-	23	367	7	374	-
Hardware Consultancy	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Software Consultancy and Supply.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Data Processing.	273	377	8	385	-	112	112	-	72	72	-	-	-	377	192	569	-
Data Base Alliterate	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Maintenance and Repair of Office Accounting and Computing Machinery	53	59	-	59	-	-	-	-	21	21	253	83	336	312	104	416	-
Other Computer Related Activities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Research and Experimental Development on Natural Science and Engineering n.e.s.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Research and Experimental Development on Social Service and Humanities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Architectural and Engineering Activities and Related Technical Consultancy	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Technical testing and Analysis	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Advertising	23	2	-	2	1389	1099	2488	-	-	-	41	20	61	1432	1119	2551	-
Labour Requirement and Provision of Personnel . .	79	79	-	79	-	-	-	-	79	79	-	-	-	79	79	158	-
Building Cleaning activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Photographic Activities.	1130	848	108	956	221	117	338	742	364	1106	80	23	103	1891	612	2503	-
Packing Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Business Activities.	32	8	3	11	-	-	-	10	23	33	68	2	70	86	28	114	-

TABLE 36:- (CONT'D)

NATIONAL URBAN

Type of Service Business	No. of Business Estab.	Number of Ethiopians Engaged															Total Foreigners	
		Working Proprietor & Active Partners			Permanent Employees			Unpaid Family Workers			Others			Total				
		M	F	T	M	F	T	M	F	T	M	F	T	M	F	T		
Sewage and Refuse Disposal, Sanitation and Similar Activities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Motion Picture & Video Production and Distribution	1	-	-	-	76	38	114	-	-	-	26	12	38	102	50	152	-	
Motion Picture Projection.	721	331	129	460	583	424	1007	639	26	665	44	21	65	1597	600	2197	-	
Radio and Television Activities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Dramatic Arts, Music and Other Areas Activities. . .	48	3	3	6	183	105	288	13	6	19	53	22	75	252	136	388	-	
Other Entertainment Activities n.e.s.	4	-	-	-	37	54	91	-	-	-	-	3	3	37	57	94	-	
News Agency Activities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Library and Archives Activities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Museums Activities and Preservation of Historical Sites and Buildings.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Botanical and zoological Garden and Nature Reserve Activities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Sporting Activities.	119	97	1	98	102	35	137	119	48	167	31	15	46	349	99	448	-	
Other Recreational Activities.	11	14	1	15	26	9	35	-	-	-	19	24	43	59	34	93	-	
Washing And (Dry-Cleaning) of textiles and Fur Products.	2624	1413	1038	2451	740	439	1179	623	451	1074	19	25	44	2795	1953	4748	85	
Hair Dressing and Hair Beauty Treatment.	4196	3084	555	3639	783	823	1606	541	816	1357	269	142	411	4677	2336	7013	1	
Funeral and Related Activities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Other Service n.e.s.	7131	2458	1040	3498	9135	824	9959	5210	1820	7030	1087	683	1770	17890	4367	22257	238	
Total.	81159	27211	43934	71145	64273	48804	113077	29457	48194	77651	9502	6653	16155	130443	147585	278028	1291	

TABLE 37:- TOTAL NUMBER OF PERMANENT (PAID) EMPLOYEES BY NATIONALITY, SEX AND SALARY GROUP FOR WHOLESALE ESTABLISHMENT: 1996

NATIONAL URBAN

Nationality and Sex	Gross Salary Group (in Birr)						Total
	Under 150	150 - 349	350 - 549	550 - 749	750 - 949	950 +	
Ethiopians	4337	6543	2250	1471	1122	2224	17947
Male	3638	4786	1616	1122	857	1925	13944
Female	699	1757	634	349	265	299	4003
Foreigners	-	46	39	-	-	125	210
Total	4337	6589	2289	1471	1122	2349	18157

TABLE 38:- TOTAL NUMBER OF PERMANENT (PAID) EMPLOYEES BY NATIONALITY, SEX AND SALARY GROUP FOR RETAIL ESTABLISHMENT: 1996

NATIONAL URBAN

Nationality and Sex	Gross Salary Group (in Birr)						Total
	Under 150	150 - 349	350 - 549	550 - 749	750 - 949	950 +	
Ethiopians	12509	8392	2186	583	234	472	24376
Male	9730	6616	1470	442	232	453	18943
Female	2779	1776	716	141	2	19	5433
Foreigners	59	118	25	-	-	93	295
Total	12568	8510	2211	583	234	565	24671

TABLE 39:- TOTAL NUMBER OF PERMANENT (PAID) EMPLOYEES BY NATIONALITY, SEX AND SALARY GROUP FOR SERVICE ESTABLISHMENT: 1996

NATIONAL URBAN

Nationality and Sex	Gross Salary Group (in Birr)						Total
	Under 150	150 - 349	350 - 549	550 - 749	750 - 949	950 +	
Ethiopians	59319	41941	8063	2899	761	2175	115158
Male	28224	26836	6146	2510	679	1236	65631
Female	31095	15105	1917	389	82	939	49527
Foreigners	-	298	-	-	-	-	298
Total	59319	42239	8063	2899	761	2175	115456

TABLE 40:- AMOUNT OF EMPLOYEE BENEFITS PAID BY KIND OF ESTABLISHMENT AND TYPE OF BENEFIT: 1996

NATIONAL URBAN

Kind of Establishemnts	No. of Estab.	Employee Benefits (in Birr)			
		Commissions, Bonuses, Professional and Hardship Allowances	Food, Loding Medical and other Related Benefits	Pension, Life and Casualty Insurance	Other Benefits
Wholesale	592	8394602	3652921	3292354	7241994
Retail.	2977	1682038	4066598	50934	22309
Service	9976	35438773	43913467	1068586	1490005
Total	13545	45515413	51632986	4411874	8754308

TABLE 41:- ESTIMATE OF SALES AND OTHER RECEIPTS (INCOME) BY TYPE OF BUSINESS AND TYPE OF INCOME FOR WHOLESALE TRADE: 1996

NATIONAL URBAN

Type of Wholesale Business	Sales (Birr)			Total (Excluding on the account of others)
	Own Account	On the Account of Others	Commission Received	
Wholesale and Retail Sale of Used passenger Motor Vehicles	62031904	-	-	62031904
Maintenance and Repair of Motor Vehicls.	46763871	-	-	46763871
Sales of Motor Vehicles Parts and Accessories	477321441	973631	7071698	484393139
Sales, Maintenance and Repair of Motor Cycles and Related Parts and Accessories.	362052	-	-	362052
Wholesale on Fee or Contract Bases.	6714362	1446834	-	6714362
Agricultural Raw Materials and Live Animals	994521455	42022705	-	994521455
Food, Beverage and Tobacco.	965113170	-	-	965113170
Textiles, Clothing and Foot Wear.	83487941	-	-	83487941
Wholesale of Other Household goods.	151264142	-	-	151264142
Soild, Liquid and Gaseous Fuels and Related Product	27225744698	-	-	27225744698
Metals and Metal Ores	48220269	-	-	48220269
Construction Materials, Hardware Plumbing, Heating Equipment and Supplies	288984930	-	-	288984930
Other Intermediate Products, Waste and Scrap.	3681781	-	-	3681781
Machinery Equipments and Supplies	5400581	-	5725	5406306
Other Wholesale n.e.s	993235409	36143	1057112	994292521
Total	31352848006	44479313	8134535	31360982541

TABLE 42:- ESTIMATE OF SALES AND OTHER RECEIPTS (INCOME) BY TYPE OF BUSINESS AND TYPE OF INCOME FOR RETAIL TRADE: 1996

NATIONAL URBAN

Type of Retail Business	Sales (Birr)		
	Own Account	Commission Received	Total
Non-specialized Stores With Food, Beverages or Tobacco Predominating.	68732418	-	68732418
Other Retail sale in Non-specialized store . .	33555362	-	33555362
Food, Beverages and Tobacco in Specialized Store	1065946946	839	1065947785
Pharmaceutical and Medical Goods, Cosmetics and Toilet Articles	153831243	-	153831243
Textiles, Clothing, Foot wear and Leather Goods	619138495	-	619138495
Household Appliances, Articles and Equipments.	177590311	14416	177604727
Hardware Paints and Glass.	146372816	-	146372816
Other Retail Sale in Specialized Store	1254181227	11700	1254192927
Retail Sale of Second Hand Goods in Store. . .	48522985	20900	48543885
Retail Sale Via Mail Order Houses.	-	-	-
Retail Sale Via Stores and Markets	691608	-	691608
Other Non-store Retail Sale.	-	-	-
Repair of Personal and Household Goods	16725987	5066	16731053
Kiosk.	980835670	3014	980838684
Retail Sales of Automotive Fuel.	788923637	-	788923637
Other Retail Trade n.e.s	262076916	-	262076916
Total.	5617125621	55935	5617181556

TABLE 43:- ESTIMATE OF SALES AND OTHER RECEIPTS (INCOME) BY TYPE OF BUSINESS AND TYPE OF INCOME
FOR SERVICE TRADE: 1996

NATIONAL URBAN

Type of Service Business	Sales (Birr)		
	Own Account	Commission Received	Total
Hotel Camping Site and Other Provision of Short Stay Accommodation	2369120341	13200	2369133541
Restaurants, Bars and Canteens.	684907361	134	684907495
Real Estate Activities With Own or Leased Property	198364942	-	198364942
Real Estate Activities on a Fee or Contract Basis	-	-	-
Renting of Land Transport Equipment	-	-	-
Renting of Water Transport equipment.	-	-	-
Renting of Air Transport Equipment.	-	-	-
Renting of Agricultural Machinery and Equipment	-	-	-
Renting of Construction and Civil Engineering Machinery and Equipment.	-	-	-
Renting Office Machinery and Equipment (including) Computer	105062	-	105062
Renting of Other Machinery and Equipment n.e.s	-	-	-
Renting of Personal and Household Goods n.e.s .	696009	-	696009
Hardware Consultancy.	-	-	-
Software Consultancy and Supply	-	-	-
Data Processing	784306	-	784306
Data Base Activities.	-	-	-
Maintenance and Repair of Office Accounting and Computing Machinery.	2046300	-	2046300
Other Computer Related Activities.	-	-	-
Research and Experimental Development on Natural Science and Engineering n.e.s.	-	-	-
Research and Experimental Development on Social Service and Humanities	-	-	-
Architectural and Engineering Activities and Related Technical Consultancy.	-	-	-
Technical testing and Analysis.	-	-	-
Adevertising.	36095490	-	36095490
Labour Requirement and Provision of Personnel. .	851472	-	851472
Building Cleaning activities.	-	-	-
Photogarphic Activities	15645170	-	15645170
Packing Activities.	-	-	-
Other Business Activities	182777	-	182777

TABLE 43:- (CONT'D)

NATIONAL URBAN

Type of Service Business	Sales (Birr)		
	Own Account	Commission Received	Total
Sewage and Refuse Disposal, Sanitation and Similar Activities	-	-	-
Motion Picture & Video Production and Distribution	481496	-	481496
Motion Picture Projection	8703433	-	8703433
Radio and Television Activities	-	-	-
Dramatic Arts, Music and Other Areas Activities.	1010058	-	1010058
Other Entertainment Activities n.e.s.	773081	-	773081
News Agency Activities.	-	-	-
Library and Archives Activities	-	-	-
Museums Activities and Preservation of Historical Sites and Buildings.	-	-	-
Botanical and zoological Garden and Nature Reserve Activities	-	-	-
Sporting Activities.	3293565	-	3293565
Other Recreational Activities	355425	-	355425
Washing And (Dry-Cleaning) of textiles and Fur Products	14956140	-	14956140
Hair Dressing Hair Beauty Treatment	17283608	-	17283608
Funeral and Related Activities.	-	-	-
Other Service n.e.s	183474875	10241	183485115
Total	3539130911	23575	3539154485

TABLE 44:- OCCUPANCY RATES OF HOTELS, PENSIONS...ETC. BY TYPE OF SERVICE ESTABLISHMENTS: 1996

NATIONAL URBAN

Type of Service	No. of Service	No. of Seats	Average No. of Show	No. of Bed Rooms	No. of Beds	Average No. of Night/Day Occupied	No. of Admissions
Hotel	55347	-	-	145458	147709	364	17358944
Pension	4160	-	-	9220	9706	297	2023901
Hostel	-	-	-	-	-	-	-
Lodge	-	-	-	-	-	-	-
Guest House	-	-	-	-	-	-	-
Others	781	-	-	1212	1212	168	113734
Cinema / Theater	738	51926	190	-	-	129	2334660
Music Show	2207	-	-	-	-	53	5796267
Orchestra Service	10	-	-	-	-	100	179635
Sport Activities	126	-	-	-	-	322	229724
Others	5018	-	-	4467	4350	111	4640007
Total	68387	51926	190	160357	162977	1544	32676872

TABLE 45:- ESTIMATES OF PURCHASES OF GOODS INTENDED FOR SALE BY TYPE OF BUSINESS AND SOURCE OF PURCHASE FOR WHOLESALE: 1996

NATIONAL URBAN

Value in Birr

Type of Wholesale Business	Source				
	Wholesale	Producer	Retail	Others	Total
Wholesale and Retail Sale of Used passenger Motor Vehicles	-	-	-	22127909	22127909
Maintenance and Repair of Motor Vehicles	3290243	639755	7907836	41077	11878911
Sales of Motor Vehicles Parts and Accessories	82847919	483414	24954433	51187869	159473635
Sales, Maintenance and Repair of Motor Cycles and Related Parts and Accessories	57732	-	5280	-	63012
Wholesale on Fee or Contract Bases	-	-	-	-	-
Agricultural Raw Materials and Live Animals	120125279	588180546	79926314	5031743	793263882
Food, Beverage and Tobacco	201629523	292213152	2798129	35555874	532196678
Textiles, Clothing and Foot wear	67609513	4166190	1218228	2932889	75926820
Wholesale of Other Household Goods	77200299	9216302	-	12829101	99245702
Soild, Liquid and Gaseous Fuels and Related Product	27750846800	84188600	-	-	27835035400
Metals and Metal ores	44325397	-	-	-	44325397
Construction Materials, Hardware Plumbing, Heating Equipment and Supplies	184555129	13359721	6053055	1832000	205799905
Other Intermediate Products, Waste and Scrap	2083144	-	1950	684255	2769349
Machinery Equipments and Supplies	52242711	-	-	-	52242711
Other Wholesale n.e.s	139537424	63914754	1718449	4527	205175154
Total	28726351113	1056362434	124583674	132227244	30039524465
Percent	95.6	3.5	0.4	0.4	100.0

TABLE 46:- ESTIMATES OF PURCHASES OF GOODS INTENDED FOR SALE BY TYPE OF BUSINESS AND SOURCE OF PURCHASE FOR RETAIL: 1996

NATIONAL URBAN

Value in Birr

Type of Retail Business	Source				
	Wholesale	Producer	Retail	Others	Total
Non-Specialized Stores With Food, Beverages or Tobacco Predominating	5490424	1874795	18147689	27123882	52636790
Other Retail sale in Non-Specialized Store . .	5983351	930074	21433605	-	28347030
Food, Beverages and Tobacco in Specialized Store	204142274	383272986	212294349	29644331	829353940
Pharmaceutical and Medical Goods, Cosmetics and Toilet Articles	101034170	8008604	6206921	3543689	118793384
Textiles, Clothing, Foot wear and Leather Goods	214739540	50820925	166597366	7911091	440068922
Household Appliances, Articles and Equipments.	74059461	7079582	34814097	29852090	145805230
Hardware Paints and Glass.	66446985	13048760	39543450	933408	119972603
Other Retail Sale in Specialized Store	696275705	62865646	33560679	136455	792838485
Retail Sale of Second Hand Goods in Store. . .	2474012	-	32391083	581692	35446787
Retail Sale Via Mail Order Houses.	-	-	-	-	-
Retail Sale Via Stores and Markets	66768	-	127401	-	194169
Other Non-Store Retail Sale.	-	-	-	-	-
Repair of Personal and Household Goods	328823	82915	4447189	84928	4943855
Kiosk.	380010402	18061184	374623982	9766946	782462514
Retail Sales of Automotive Fuel.	641695411	-	2930568	-	644625979
Other Retail Trade n.e.s	66904635	111766956	41437899	806703	220916193
Total	2459651961	657812427	988556278	110385215	4216405881
Percent.	58.3	15.6	23.4	2.6	100.0

TABLE 47:- ESTIMATES OF PURCHASES OF GOODS INTENDED FOR SALE BY TYPE OF BUSINESS AND SOURCE OF PURCHASE FOR SERVICE: 1996

NATIONAL URBAN

Value in Birr

Type of Service Business	Source				
	Wholesale	Producer	Retail	Others	Total
Hotel Camping Site and Other Provision of Short Stay Accommodation	692911411	65528461	478530996	25059807	1262030675
Restaurants, Bars and Canteens	77078239	129535254	213128383	3901901	423643777
Real Estate Activities With Own or Leased Property.	-	-	7956016	-	7956016
Real Estate Activities on a Fee or Contract Basis .	-	-	-	-	-
Renting of Land Transport Equipment	-	-	-	-	-
Renting of Water Transport equipment.	-	-	-	-	-
Renting of Air Transport Equipment.	-	-	-	-	-
Renting of Agricultural Machinery and Equipment . .	-	-	-	-	-
Renting of Construction and Civil Engenering Machinery and Equipment.	-	-	-	-	-
Renting Office Machinery and Equipment (including) Computer	-	-	3456	-	3456
Renting of Other Machinery and Equipment n.e.s . .	-	-	-	-	-
Renting of Personal and Household Goods n.e.s . .	-	-	218527	169564	388091
Hardware Consultancy.	-	-	-	-	-
Software Consultancy and Supply	-	-	-	-	-
Data Processing	-	-	50396	-	50396
Data Base Activities.	-	-	-	-	-
Maintenance and Repair of Office Accounting and Computing Machinery.	-	-	31301	1243350	1274651
Other Computer Related Activities.	-	-	-	-	-
Research and Experimental Development on Natural Science and Engineering n.e.s.	-	-	-	-	-
Research and Experimental Development on Social Service and Humanities	-	-	-	-	-
Architectural and Engineering Activities and Related Technical Consultancy.	-	-	-	-	-
Technical testing and Analysis.	-	-	-	-	-
Advertising.	12428	9563296	-	-	9575724
Labour Requirement and Provision of Personel. . . .	371336	-	75686	-	447022
Building Cleaning activities.	-	-	-	-	-
Photogarphic Activities	1716727	-	3105753	-	4822480
Packing Activities.	-	-	-	-	-
Other Business Activities	13115	-	84714	1752	99581

TABLE 47:- (CONT'D)

NATIONAL URBAN

Value in Birr

Type of Service Business	Source				
	Wholesale	Producer	Retail	Others	Total
Sewage and Refuse Disposal, Sanitation and Similar Activities	-	-	-	-	-
Motion Picture & Video Production and Distribution.	-	-	-	-	-
Motion Picture Projection	531146	120	441152	256957	1229375
Radio and Television Activities	-	-	-	-	-
Dramatic Arts, Music and Other Areas Activities . .	153848	3000	227816	5103	389767
Other Entertainment Activities n.e.s.	118724	157241	149495	5296	430756
News Agency Activities.	-	-	-	-	-
Library and Archives Activites.	-	-	-	-	-
Museums Activities and Preservation of Historical Sites and Buildings.	-	-	-	-	-
Botanical and Zoological Garden and Nature Reserve Activities	-	-	-	-	-
Sporting Activites.	35896	34106	111427	201241	382670
Other Recreational Activities	68327	12022	104179	-	184528
Washing and (Dry-Cleaning) of textiles and Fur Products	741764	50340	2616559	101424	3510087
Hair Dressing Hair Beauty Treatment	243397	44410	2009780	5348	2302935
Funeral and Related Activities.	-	-	-	-	-
Other Service n.e.s	6094294	27139	15216032	529870	21867335
Total	780090652	204955389	724061668	31481613	1740589322
Percent	44.8	11.8	41.6	1.8	100.0

TABLE 48:- ESTIMATED VALUE OF OPERATING COST BY TYPE OF OPERATING COST AND KIND OF ESTABLISHMENT: 1996

NATIONAL URBAN

Type of Operating Cost	Kinds of Establishment			
	Wholesale	Retail	Service	Total
Electricity	5236150	11371988	93850848	110458986
Other Fuels Purchased	1083598	2461179	43007277	46552054
Water	1782004	1721250	26647822	30151076
Repair & Maintenance.	7424278	10388180	23015571	40828029
Tel., Telex, etc.	30620713	12436393	128264313	171321419
Advertisement.	12928866	1350859	12088325	26368050
Stationary.	21272270	9731699	121658522	152662491
Transport	59951006	48818885	27382192	136152083
Accounting and Legal.	3275726	352062	662271	4290059
Machines & the like	17533989	60425873	71455684	149415546
Insurance	5577850	2123178	10859179	18560207
Other Expenditure	101561653	9424887	71442650	182429190
Total	268248103	170606433	630334654	1069189190
Percent	25.1	16.0	59.0	100.0

TABLE 49:- ESTIMATE OF ACCOUNTS PAYABLE AND RECEIVABLE BY KIND OF ESTABLISHMENT: 1996

NATIONAL URBAN

Kinds of Establishment	No. of Estab.	Payable in (Birr)	Receivable in (Birr)
Wholesale	2466	394723925	528096185
Retail.	28491	179397074	170722050
Service	14953	1440430077	2479664986
Total	45910	2014551076	3178483221

TABLE 50:- ESTIMATES OF VALUE OF FIXED ASSETS (BEGINNING OF THE YEAR) OF ESTABLISHMENTS (IN BIRR) BY KIND OF ESTABLISHMENT AND TYPE OF FIXED ASSETS: 1996

NATIONAL URBAN

Kind of Establishment	No. of Estab.	Type of Fixed Assets					
		Residential and Non Residential Houses	Other Construction Works	Machinery and Equipments	Vehicles	Others	Total
Wholesale . . .	7782	340790840	6326722	38256707	256480169	837559177	1479413615
Retail	123728	820922918	2225081	63713803	54392545	1185082444	2126336791
Service	81159	4001332045	27985729	531272378	176635791	5981143992	10718369935
Total	212669	5163045803	36537532	633242888	487508505	8003785613	14324120341
Percent		36.0	0.3	4.4	3.4	55.9	100.0

TABLE 51:- ESTIMATES OF NET FIXED CAPITAL FORMATION BY TYPE OF FIXED ASSETS AND KIND OF ESTABLISHMENT: 1996

NATIONAL URBAN

Type of Assets	Wholesale				Retail				Service			
	New Capital Expenditure	Sold and Disposed	Depreciation	Net Fixed Capital Formation	New Capital Expenditure	Sold and Disposed	Depreciation	Net Fixed Capital Formation	New Capital Expenditure	Sold and Disposed	Depreciation	Net Fixed Capital Formation
Residential Bld. & Non-Resd. Buildings	19532877	-	17039536	343284181	98770147	693519	41012483	878056888	641268065	1357444	200074153	4441168513
Other Construction Works	1895634	99840	316336	7806180	4988771	6830	111063	7095958	7170746	314219	1385431	33456826
Machinery and Equipments	9265950	4691319	4571414	39917724	7956395	1714468	7924533	62080306	114011632	4309853	64310146	576664030
Vehicles	18890844	9791133	49337827	216242053	5774512	728550	10762569	48675938	21419007	287436	35271783	162495579
Others	4983815	1488351	9636538	91711296	12964422	368269	12166982	122389965	227434326	1789660	62470520	789495257
Total	54569120	16070643	80901651	698961434	130454247	3511636	71977630	1118299055	1011303776	8058612	363512033	6003280205

TABLE 52:- ESTIMATES OF AMOUNT OF INVESTMENT DURING THE YEAR BY KIND OF ESTABLISHMENT, TYPE OF INVESTMENT AND SOURCE: 1996

NATIONAL URBAN

Kind of Establishment	No. of Estab.	Fixed Assets (in Birr)					Working Capital (in Birr)					Grand Total
		Domestic			Foreign	Total	Domestic			Foreign	Total	
		Own	Loan	Other			Own	Loan	Other			
Wholesale . . .	7782	39632313	11996601	2654905	285300	54569119	3276986	564340	9941321	-	13782647	68351766
Retail	123728	114660332	11119458	4603575	70880	130454245	11934108	9358681	202952	-	21495741	151949986
Service	81159	346131757	470506725	192986753	1678542	1011303777	73530863	1490029	308807	-	75329699	1086633476
Total	212669	500424402	493622784	200245233	2034722	1196327141	88741957	11413050	10453080	-	110608087	1306935228
Percent		38.3	37.8	15.3	0.2	91.5	6.8	0.9	0.8	-	8.5	100.0

TABLE 53:- GROSS MARGIN BY TYPE OF BUSINESS FOR WHOLESALE TRADE: 1996

NATIONAL URBAN

Type of Wholesale Business	No. of Business Estab.	Total Sales (Including Commission) (in Birr)	Gross Cost of Goods Sold (in Birr)			Gross Margin (in Birr)
			Value Purchased Intended for Sale	Stock Change (Intended for Sale)	Total	
Wholesale and Retail Sale of Used passenger Motor Vehicles	22	62031904	22127909	-16092940	6034969	55996935
Maintenance and Repair of Motor Vehicles	1448	46763871	11878911	-254478	11624433	35139438
Sales of Motor Vehicles Parts and Accessories	729	485366771	159473635	-50208283	109265352	376101419
Sales, Maintenance and Repair of Motor Cycles and Related Parts and Accessories	51	362052	63012	67	63079	298973
Wholesale on Fee or Contract Bases	42	8161196	-	-	-	8161196
Agricultural Raw Materials and Live Animals	3038	1036544160	793263883	1347099	794610982	241933178
Food, Beverage and Tobacco	1319	965113170	532196677	27440465	559637142	405476028
Textiles, Clothing and Foot Wear	288	83487941	75926819	38657197	114584016	-31096075
Wholesale of Other Household Goods	147	151264142	99245702	-38367883	60877819	90386323
Soild, Liquid and Gaseous Fuels and Related Product. Metals and Metal Ores	42	27225744698	27835035400	53268710	27888304110	-662559412
Construction Materials, Hardware Plumbing, Heating Equipment and Supplies	13	48220269	44325397	18333295	62658692	-14438423
Other Intermediate Products, Waste and Scrap	147	288984930	205799905	58710866	264510771	24474159
Machinery Equipments and Supplies	70	3681781	2769349	-24607	2744742	937039
Other Wholesale n.e.s.	49	5406306	52242711	7604482	59847193	-54440887
Total	377	994328664	205175154	145680508	350855662	643473002
Total	7782	31405461855	30039524464	246094498	30285618962	1119842893

TABLE 54:- GROSS MARGIN BY TYPE OF BUSINESS FOR RETAIL TRADE: 1996

NATIONAL URBAN

Type of Retail Sale Business	No. of Business Estab.	Total Sales (Including Commission) (in Birr)	Gross Cost of Goods Sold (in Birr)			Gross Margin (in Birr)
			Value Purchased Intended for Sale	Stock Change (Intended for Sale)	Total	
Non-Specialized Stores With Food, Beverages or Tobacco Predominating	2561	68732418	52636790	22807375	75444165	-6711747
Other Retail sale in Non-specialized store.	630	33555362	28347030	1289868	29636898	3918464
Food, Beverages and Tobacco in Specialized Store.	22220	1065947785	829353939	27833947	857187886	208759899
Pharmaceutical and Medical Goods, Cosmetics and Toilet Articles.	1977	153831243	118793385	9010255	127803640	26027603
Textiles, Clothing, Foot wear and Leather Goods	17453	619138495	440068921	75910771	515979692	103158803
Household Appliances, Articles and Equipments	3376	177604727	145805231	-9232911	136572320	41032407
Hardware Paints and Glass	2504	146372816	119972603	13175434	133148037	13224779
Other Retail Sale in Specialized Store.	3582	1254192927	792838485	17501188	810339673	443853254
Retail Sale Of Second Hand Goods In Store	4780	48543885	35446787	5092980	40539767	8004118
Retail Sale Via Mail Order Houses	-	-	-	-	-	-
Retail Sale Via Stores and Markets.	644	691608	194168	1804	195972	495636
Other Non-store Retail Sale	-	-	-	-	-	-
Repair of Personal and Household Goods.	3635	16731053	4943855	332469	5276324	11454729
Kiosk	54033	980838684	782462514	-37232733	745229781	235608903
Retail Sales of Automotive Fuel	651	788923637	644625979	10655716	655281695	133641942
Other Retail Trade n.e.s.	5683	262076916	220916193	2019677	222935870	39141046
Total	123729	5617181556	4216405880	139165840	4355571720	1261609836

TABLE 55:- GROSS MARGIN BY TYPE OF BUSINESS FOR SERVICE TRADE: 1996

NATIONAL URBAN

Type of Service Trade Business	No. of Business Estab.	Total Sales (Including Commission) (in Birr)	Gross Cost of Goods Sold (in Birr)			Gross Margin (in Birr)
			Value Purchased Intended for Sale	Stock Change (Intended for Sale)	Total	
Hotel Camping Site and Other Provision of Short Stay Accommodation.	15055	2369133541	1262030676	-7375017	1254655659	1114477882
Restaurants, Bars and Canteen.	49323	684907495	423643776	3198226	426842002	258065493
Real Estate Activity With Own or Leased Properties	200	198364942	7956016	-517918	7438098	190926844
Real Estate Activities on a Fee or Contract basis	-	-	-	-	-	-
Renting of Land Transport Equipment.	-	-	-	-	-	-
Renting of Water Transport Equipment	-	-	-	-	-	-
Renting of Air Transport Equipment	-	-	-	-	-	-
Renting of Agricultural Machinery and Equipment.	-	-	-	-	-	-
Renting of Construction and Engineering Machinery and Equipment	-	-	-	-	-	-
Renting Office Machinery and Equipment (including) Computer.	6	105062	3456	-	3456	101606
Renting of Other Machinery and Equipment n.e.s.	-	-	-	-	-	-
Renting of Personal and Household Goods n.e.s.	130	696009	388091	32899	420990	275019
Hardware Consultancy	-	-	-	-	-	-
Software Consultancy and Supply.	-	-	-	-	-	-
Data Processing.	273	784306	50396	129	50525	733781
Data Base Alliterate	-	-	-	-	-	-
Maintenance and Repair of Office Accounting and Computing Machinery	53	2046300	1274651	-645	1274006	772294
Other Computer Related Activities.	-	-	-	-	-	-
Research and Experimental Development on Natural Science and Engineering n.e.s.	-	-	-	-	-	-
Research and Experimental Development on Social Service and Humanities	-	-	-	-	-	-
Architectural and Engineering Activities and Related Technical Consultancy.	-	-	-	-	-	-
Technical testing and Analysis	-	-	-	-	-	-
Advertising	23	36095490	9575724	120	9575844	26519646
Labour Requirement and Provision of Personnel	79	851472	447023	23652	470675	380797
Building Cleaning activities.	-	-	-	-	-	-
Photographic Activities.	1130	15645170	4822480	631600	5454080	10191090
Packing Activities	-	-	-	-	-	-
Other Business Activities.	32	182777	99581	2500	102081	80696

NATIONAL URBAN

Type of Service Trade Business	No. of Business Estab.	Total Sales (Including Commission) (in Birr)	Gross Cost of Goods Sold (in Birr)			Gross Margin (in Birr)
			Value Purchased Intended for Sale	Stock Change (Intended for Sale)	Total	
Sewage and Refuse Disposal, Sanitation and Similar Activities.	-	-	-	-	-	-
Motion Picture & Video Production and Distribution	1	481496	-	-	-	481496
Motion Picture Projection.	721	8703433	1229375	4014	1233389	7470044
Radio and Television Activities.	-	-	-	-	-	-
Dramatic Arts, Music and Other Areas Activities	48	1010058	389767	-1725	388042	622016
Other Entertainment Activities n.e.s	4	773081	430756	4012	434768	338313
News Agency Activities	-	-	-	-	-	-
Library and Archives Activities	-	-	-	-	-	-
Museums Activities and Preservation of Historical Sites and Buildings	-	-	-	-	-	-
Botanical and Zoological Garden and Nature Reserve Activities.	-	-	-	-	-	-
Sporting Activities.	119	3293565	382670	2059	384729	2908836
Other Recreational Activities.	11	355425	184528	15773	200301	155124
Washing and (Dry-Cleaning) of textiles and Fur Products.	2624	14956140	3510087	156096	3666183	11289957
Hair Dressing and Hair Beauty Treatment.	4196	17283608	2302936	191714	2494650	14788958
Funeral and Related Activities	-	-	-	-	-	-
Other Service n.e.s.	7131	183485115	21867336	4687707	26555043	156930072
Total.	81159	3539154485	1740589325	1055196	1741644521	1797509964

TABLE 56:- VALUE ADDED(NATIONAL ACCOUNT) AT FACTOR COST BY KIND OF ESTABLISHMENT: 1996

NATIONAL URBAN

Kind of Estab.	Gross Margin	Rental Income	Other Income	Total Gross Value of Income	Subsidies Received	Cost of Intermediate Inputs		Value Added at Factor Cost
						Total Operating Cost	Indirect Tax	
Wholesale	1119842893	274973	382810495	1502928361	63145	268248103	8407540	1226335863
Retail.	1261609834	2445612	67942324	1331997770	1214635	170606432	10989395	1151616578
Service	1797509968	4813384	36338392	1838661744	2023146	630334655	80859798	1129490437
Total	4178962695	7533969	487091211	4673587875	3300926	1069189190	100256733	3507442878

TABLE 57A:- NUMBER OF ESTABLISHMENTS BY KIND OF ESTABLISHMENT AND MAJOR PROBLEMS (DIFFICULTIES) FACED WHEN STARTING THE BUSSINESS (FIRST MAJOR PROBLEM): 1996

NATIONAL URBAN

Kind of Estab.	First Major Problems when starting the Business										
	Lack of Premises or Space	Access to Raw Material	Lack of Extension (information Service)	Price of Goods/ Commodities Very Expensive	Government Regulations	Inadequate Skill	Lack of Sufficient Own Capital	Lack of Credit from Banks / Financial Institutions	Other Problems	No Problem Faced	Total
Wholesale .	1314	299	39	125	656	339	2119	78	882	1932	7783
Retail . . .	19943	4726	1008	2437	7329	3990	52516	839	5689	25252	123729
Service . . .	10863	1837	422	982	5083	2305	34850	333	7002	17482	81159
Total . . .	32120	6862	1469	3544	13068	6634	89485	1250	13573	44666	212671
Percent . . .	15.1	3.2	0.7	1.7	6.1	3.1	42.1	0.6	6.4	21.0	100.0

TABLE 57B:- NUMBER OF ESTABLISHMENTS BY KIND OF ESTABLISHMENT AND MAJOR PROBLEMS(DIFFICULTIES) FACED WHEN STARTING THE BUSINESS (SECOND MAJOR PROBLEM): 1996

NATIONAL URBAN

Kind of Estab.	Second Major Problems when starting the Business										
	Lack of Premises or Space	Access to Raw Material	Lack of Extension (information Service)	Price of Goods/ Commodities Very Expensive	Government Regulations	Inadequate Skill	Lack of Sufficient Own Capital	Lack of Credit from Banks / Financial Institutions	Other Problems	No Problem Faced	Total
Wholesale .	645	388	150	215	784	188	1302	164	371	3	4210
Retail . . .	13888	7919	998	6810	5242	4829	24764	6078	5129	128	75785
Service . . .	11694	2208	1214	2578	3921	3374	14025	3345	3777	213	46349
Total . . .	26227	10515	2362	9603	9947	8391	40091	9587	9277	344	126344
Percent . . .	20.8	8.3	1.9	7.6	7.9	6.6	31.7	7.6	7.3	0.3	100.0

NATIONAL URBAN

Kind of Estab.	Third Major Problems when starting the Business										Total
	Lack of Premises or Space	Access to Raw Material	Lack of Extension (information Service)	Price of Goods/ Commodities Very Expensive	Government Regulations	Inadequate Skill	Lack of Sufficient Own Capital	Lack of Credit from Banks / Financial Institutions	Other Problems	No Problem Faced	
Wholesale .	95	96	211	54	244	10	477	275	233	-	1695
Retail . . .	4476	4020	1008	3489	2082	1408	4408	4735	2659	304	28589
Service . . .	1518	1020	725	1715	1266	1050	2408	2990	1262	348	14302
Total . . .	6089	5136	1944	5258	3592	2468	7293	8000	4154	652	44586
Percent . . .	13.7	11.5	4.4	11.8	8.1	5.5	16.4	17.9	9.3	1.5	100.0

TABLE 58A:- NUMBER OF ESTABLISHMENTS BY MAJOR CURRENT OPERATING DIFFICULTIES (FIRST MAJOR DIFFICULTIES) AND KIND OF ESTABLISHMENT: 1996

NATIONAL URBAN

Type of First Major Operating Difficulties	Kind of Establishment							
	Wholesale		Retail		Service		Total	
	No.	%	No.	%	No.	%	No.	%
Inadequate Skill	8	-	433	0.2	281	0.1	722	0.3
Problem with Workers	39	-	203	0.1	648	0.3	890	0.4
Lack of Information Service	148	0.1	400	0.2	374	0.2	922	0.4
State Harassment	501	0.2	8234	3.9	4036	1.9	12771	6.0
Shortage of Working Capital	2312	1.1	50424	23.7	25318	11.9	78054	36.7
Lack of Clarity of Regulation	411	0.2	908	0.4	918	0.4	2237	1.1
Not Profitable	634	0.3	6649	3.1	4536	2.1	11819	5.6
Lack of (Limited) Market	1703	0.8	36301	17.1	34206	16.1	72210	34.0
Lack of Working Place	299	0.1	4192	2.0	2578	1.2	7069	3.3
Restriction on Movement of Goods & Services	151	0.1	881	0.4	21	-	1053	0.5
Bureaucratic Problems to Obtain License	137	0.1	745	0.4	256	0.1	1138	0.5
Low Cultural Regard to Activate by Others	-	-	32	-	-	-	32	-
Limited Capacity	24	-	641	0.3	888	0.4	1553	0.7
Shortage of Goods or Commodities	175	0.1	2420	1.1	889	0.4	3484	1.6
Others	517	0.2	6521	3.1	4145	1.9	11183	5.3
No problem Faced	724	0.3	4744	2.2	2063	1.0	7531	3.5
Total	7783	3.7	123728	58.2	81157	38.2	212668	100.0

TABLE 58B:- NUMBER OF ESTABLISHMENTS BY MAJOR CURRENT OPERATING DIFFICULTIES (SECOND MAJOR DIFFICULTIES) AND KIND OF ESTABLISHMENT: 1996

NATIONAL URBAN

Type of Second Major Operating Difficulties	Kind of Establishment							
	Wholesale		Retail		Service		Total	
	No.	%	No.	%	No.	%	No.	%
Inadequate Skill.	144	0.1	277	0.2	94	0.1	515	0.3
Problem with Workers.	6	-	430	0.2	773	0.4	1209	0.7
Lack of Information Service	4	-	623	0.4	260	0.1	887	0.5
State Harassment.	439	0.3	4336	2.5	3598	2.1	8373	4.8
Shortage of Working Capital	658	0.4	16713	9.6	13701	7.8	31072	17.8
Lack of Clarity of Regulation	157	0.1	2079	1.2	824	0.5	3060	1.8
Not Profitable.	510	0.3	9851	5.6	7991	4.6	18352	10.5
Lack of (Limited) Market.	1803	1.0	40134	23.0	24783	14.2	66720	38.2
Lack of Working Place	315	0.2	7577	4.3	4689	2.7	12581	7.2
Restriction on Movement of Goods & Services	239	0.1	1685	1.0	25	-	1949	1.1
Bureaucratic Problems to Obtain License .	176	0.1	1065	0.6	727	0.4	1968	1.1
Low Cultural Regard to Activate by Others	-	-	62	-	362	0.2	424	0.2
Limited Capacity.	266	0.2	6159	3.5	5313	3.0	11738	6.7
Shortage of Goods or Commodities.	456	0.3	6715	3.8	1928	1.1	9099	5.2
Others.	377	0.2	3512	2.0	2390	1.4	6279	3.6
No problem Faced.	4	-	66	-	266	0.2	336	0.2
Total	5554	3.2	101284	58.0	67724	38.8	174562	100.0

TABLE 58C:- NUMBER OF BUSINESS ESTABLISHMENTS BY MAJOR CURRENT OPERATING DIFFICULTIES (THIRD MAJOR DIFFICULTIES) AND KIND OF ESTABLISHMENT: 1996

NATIONAL URBAN

Type of Third Major Operating Difficulties	Kind of Establishment							
	Wholesale		Retail		Service		Total	
	No.	%	No.	%	No.	%	No.	%
Inadequate Skill	5	-	138	0.2	126	0.1	269	0.3
Problem with Workers	4	-	59	0.1	176	0.2	239	0.3
Lack of Information Service	-	-	127	0.1	40	-	167	0.2
State Harassment	101	0.1	2119	2.4	1863	2.1	4083	4.6
Shortage of Working Capital	124	0.1	5188	5.9	3704	4.2	9016	10.2
Lack of Clarity of Regulation	71	0.1	1150	1.3	341	0.4	1562	1.8
Not Profitable	230	0.3	6258	7.1	3319	3.8	9807	11.1
Lack of (Limited) Market	597	0.7	12254	13.9	7336	8.3	20187	22.9
Lack of Working Place	362	0.4	4702	5.3	3301	3.7	8365	9.5
Restriction on Moment of Goods & Services	76	0.1	1075	1.2	54	0.1	1205	1.4
Bureaucratic Problems to Obtain License .	112	0.1	1436	1.6	715	0.8	2263	2.6
Low Cultural Regard to Activate by Others	-	-	4	-	113	0.1	117	0.1
Limited Capacity	101	0.1	9000	10.2	6420	7.3	15521	17.6
Shortage of Goods or Commodities	202	0.2	6292	7.1	2854	3.2	9348	10.6
Others	456	0.5	3404	3.9	1872	2.1	5732	6.5
No problem Faced	-	-	127	0.1	109	0.1	236	0.3
Total	2441	2.8	53333	60.5	32343	36.7	88117	100.0

TABLE 59:- NUMBER AND PERCENTAGE DISTRIBUTION OF BUSINESS ESTABLISHMENT BY KIND OF ESTABLISHMENT AND FUTURE PLAN: 1996

NATIONAL URBAN

Kind of Establishment	Planned to Change		Not Planned to Change		Not Known		Total	
	No.	%	No.	%	No.	%	No.	%
Wholesale	7721	3.6	55	-	6	-	7782	3.7
Retail	122964	57.8	381	0.2	383	0.2	123728	58.2
Service	80299	37.8	474	0.2	386	0.2	81159	38.2
Total	210984	99.2	910	0.4	775	0.4	212669	100.0

TABLE 60:- ESTIMATE OF BUSINESS ESTABLISHMENTS WHICH PLANNED TO CHANGE THE TYPE OF BUSINESS BY KINDS OF ESTABLISHMENT AND MAJOR REASONS FOR CHANGING: 1996

NATIONAL URBAN

Kind of Establishment	Major Reason for Changing Business					
	To Shift to A better Kind of Business	Not Profitable Business	Lack of Market	Working Place not Suitable	Other	Total
Wholesale	599	494	105	36	6487	7721
Retail	11458	6477	6261	1349	97419	122964
Service	10432	3937	5217	1374	59339	80299
Total	22489	10908	11583	2759	163245	210984
Percent	10.7	5.2	5.5	1.3	77.4	100.0

TABLE 61:- ESTIMATES OF ESTABLISHMENTS BY KIND OF ESTABLISHMENT AND MAJOR OBSTACLE OF EXPANSION: 1996

NATIONAL URBAN

Kind of Estab.	Type of Obstacles												Total
	No Problem	High Govern. Tax	Government Regulation and Rules	Unfair Competition from Large Enterprises	Competition from Smaller Enterprises	Shortage/Lack of Goods or Commodities	Lack of Working Place	Lack of Production Machinery	Shortage of Working Capital	Lack of Credit Service	Lack of Market	Other	
Wholesale	425	753	376	733	265	171	650	53	2570	21	1248	518	7783
Retail	2195	5751	4318	2786	2235	2447	6339	120	67122	1175	26039	3202	123729
Service	897	3242	2011	633	1040	526	6161	70	37724	588	24456	3811	81159
Total	3517	9746	6705	4152	3540	3144	13150	243	107416	1784	51743	7531	212671
Percent	1.7	4.6	3.2	2.0	1.7	1.5	6.2	0.1	50.5	0.8	24.3	3.5	100.0

TABLE 62A:- ESTIMATES OF ESTABLISHMENTS BY KIND OF ESTABLISHMENT AND TYPE OF ASSISTANCE NEEDED FROM THE GOVERNMENT (FIRST PRIORITY): 1996
NATIONAL URBAN

Kind of Estab.	First Priority of Assistance Needed										
	Access to a Plot of Land	Access to a Rented House	Assistance With Marketing	Better Access to Bank Loan	Favorable Government Rules and Regulation	A Right to Work and Property	Improved Availability of Goods (Services)	Technical Training	Training in Accounting (Business Method)	Other	Total
Wholesale .	1360	234	767	2552	978	192	306	191	22	1180	7782
Retail. . .	19758	2719	17688	50168	13095	1573	8447	351	487	9442	123728
Service . .	12240	3539	14529	27643	9402	1446	4933	217	173	7036	81158
Total . . .	33358	6492	32984	80363	23475	3211	13686	759	682	17658	212668
Percent . .	15.7	3.1	15.5	37.8	11.0	1.5	6.4	0.4	0.3	8.3	100.0

TABLE 62B:- ESTIMATES OF ESTABLISHMENTS BY KIND OF ESTABLISHMENT AND TYPE OF ASSISTANCE NEEDED FROM THE GOVERNMENT (SECOND PRIORITY): 1996
NATIONAL URBAN

Kind of Estab.	Second Priority of Assistance Needed										
	Access to a Plot of Land	Access to a Rented House	Assistance With Marketing	Better Access to Bank Loan	Favorable Government Rules and Regulation	A Right to Work and Property	Improved Availability of Goods (Services)	Technical Training	Training in Accounting (Business Method)	Other	Total
Wholesale .	409	150	1503	1025	1445	383	795	84	69	512	6375
Retail. . .	15096	4280	16241	21094	14626	4882	19169	1229	1290	5146	103053
Service . .	8609	3023	11352	14460	7589	3870	8663	1104	681	3964	63315
Total . . .	24114	7453	29096	36579	23660	9135	28627	2417	2040	9622	172743
Percent . .	14.0	4.3	16.8	21.2	13.7	5.3	16.6	1.4	1.2	5.6	100.0

TABLE 62C:- ESTIMATES OF ESTABLISHMENT BY KIND OF ESTABLISHMENT AND TYPE OF ASSISTANCE NEEDED FROM THE GOVERNMENT (THIRD PRIORITY): 1996
NATIONAL URBAN

Kind of Estab.	Third Priority of Assistance Needed										
	Access to a Plot of Land	Access to a Rented House	Assistance With Marketing	Better Access to Bank Loan	Favorable Government Rules and Regulation	A Right to Work and Property	Improved Availability of Goods (Services)	Technical Training	Training in Accounting (Business Method)	Other	Total
Wholesale .	229	36	317	156	763	309	496	195	145	144	2790
Retail. . .	3092	1719	5992	5312	8192	3542	12838	679	2191	3372	46929
Service . .	2054	921	3633	3915	3493	1511	5962	913	655	1511	24568
Total . . .	5375	2676	9942	9383	12448	5362	19296	1787	2991	5027	74287
Percent . .	7.2	3.6	13.4	12.6	16.8	7.2	26.0	2.4	4.0	6.8	100.0

Annex I: Estimation procedures of Total, Ratio and Sampling Errors

i) Estimate of domain total \hat{Y}_h in category I is given by:

$$\hat{Y}_h = \sum_{i=1}^{n_h} \frac{M_h D_{hi}}{n_h M_{hi} d_{hi}} \sum_{j=1}^{d_{hi}} Y_{hij} \quad (1)$$

$$= \sum_{i=1}^{n_h} \sum_{j=1}^{h_i} W_{hi} Y_{hij}$$

where: $W_{hi} = \frac{M_h D_{hi}}{n_h M_{hi} d_{hi}}$ is the sampling weight

$D_{hi} = H_{hi}$ for wholesale establishments

R_{hi} for retail establishments

S_{hi} for service establishments

and

$d_{hi} = h_{hi}$ for wholesale establishments

r_{hi} for retail establishments

for service establishments

ii) The estimate of domain total \hat{Y}_h in category II is given by:

$$\hat{Y}_h = \sum_{i=1}^{n_h} \frac{M_h}{n_h n_{hi}} \sum_{j=1}^{n_{hi}} \frac{D_{hij}}{M_{hij} d_{hij}} \sum_{k=1}^{h_{hij}} Y_{hijk} \quad (2)$$

$$\sum_{i=1}^{n_h} \sum_{j=1}^{n_{hi}} \sum_{k=1}^{h_{hij}} W_{hij} Y_{hijk}$$

$$W_{hij} = \frac{M_h D_{hij}}{n_h n_{hi} M_{hi} d_{hij}} \text{ is the sampling weight}$$

where: $D_{hij} = H_{hij}$ for wholesale establishments

for retail establishments

S_{hij} for service establishments

and

$d_{hij} = h_{hij}$ for wholesale establishments

r_{hij} for retail establishments

s_{hij} for service establishments

Where:

M_{hi} = Total number of distributive trade and service establishments in EA i (categories I) or in urban center/PSU i (category II), stratum h obtained from the sampling frame

$$M_h = \sum_{i=1}^{N_h} M_{hi}$$

Total number of distributive trade and

service establishments in stratum h obtained from the sampling frame

n_h = Number of sample EAs (category I) or urban centers (category II) sampled and successfully covered in stratum h

H_{hi} = Total number of wholesale establishments identified during the survey listing in EA i stratum h (category I)

R_{hi} = Total number of retail trade establishments identified during the survey listing in EA i stratum h (category I)

S_{hi} = Total number of service establishments identified during the survey listing in EA i stratum h (category I)

h_{hi} = Number of wholesale establishments successfully covered in EA i stratum h (category I)

r_{hi} = Number of retail trade establishments sampled and successfully covered in EA i stratum h (category I)

s_{hi} = Number of service establishments sampled and successfully covered in EA i stratum h (category I)

M_{hij} = Total number of distributive trade and service establishments in SSU j, urban center/PSU i and stratum h obtained from the sampling frame (category II)

n_{hi} = Number of sample EAs sampled and successfully covered in urban center/PSU i stratum h (category II)

H_{hij} = Total number of wholesale establishments identified during the survey listing in EA/SSU j, urban center/PSU i and

stratum h (category II)

R_{hij} = Total number of retail trade establishments identified during the survey listing in EA/SSU j, urban center/PSU i and stratum h (category II)

S_{hij} = Total number of service establishments identified during the survey listing in EA/SSU j, urban center/PSU i and stratum h (category II)

h_{hij} = Number of wholesale establishments successfully covered in EA /SSU j, urban center/PSU i and stratum h (category II)

r_{hij} = Number of retail trade establishments sampled and successfully covered in EA/SSU j, urban center/PSU i and stratum h (category II)

s_{hij} = Number of service establishments sampled and successfully covered in EA /SSU j, urban center/PSU i and stratum h (category II)

y_{hij} = The observed value of characteristic y for establishment j in EA/PSU i stratum h (category I)

y_{hijk} = The observed value of characteristic y for establishment k in EA/SSU j, urban center/PSU i and stratum h (category II)

Note: Estimate of total, \hat{Y} , at country or regional level in category III, is obtained by summing up the corresponding strata/domains total estimates.

$$\hat{Y} = \sum_h \hat{Y}_h \quad (3)$$

iii) Sampling error of estimates:

The variance of domain total estimate is:

$$V(\hat{Y}_h) = \frac{n_h}{n_h - 1} \left[\sum_{i=1}^{n_h} \hat{Y}_{hi}^2 - \frac{\hat{Y}_h^2}{n_h} \right] \quad (4)$$

in which $\hat{Y}_{hi} = W_{hi} \sum_{j=1}^{d_{hi}} Y_{hij}$ (category I)

and $\hat{Y}_{hi} = \sum_{j=1}^{n_{hi}} W_{hij} \sum_{k=1}^{d_{hij}} Y_{hijk}$ (category II)

Note: Estimate of variance, $V(\hat{Y})$, at country or regional level in category III, is obtained by summing up the corresponding strata/domains variance estimates.

$$V(\hat{Y}) = \sum_h V(\hat{Y}_h) \quad (5)$$

$$SE(\hat{Y}_h) = \sqrt{\text{Var}(\hat{Y}_h)} \quad (6)$$

Percentage Coefficient of variation (CV) of domain total:

$$CV(\hat{Y}_h) = \frac{\sqrt{\text{Var}(\hat{Y}_h)}}{\hat{Y}_h} \times 100 \quad (7)$$

Ninety-five confidence interval (CI) of domain total:

$$\hat{Y}_h \pm 1.96 \times SE(\hat{Y}_h) \quad (8)$$

ii) Estimator of ratio:

$$\hat{R}_h = \frac{\hat{Y}_h}{\hat{X}_h} \quad \text{and} \quad \hat{R} = \frac{\hat{Y}}{\hat{X}} \quad (9)$$

Where the numerator and the denominator are estimates of domain totals of characteristics y and x , respectively.

$$\text{Var}(\hat{R}_h) = \frac{1}{\hat{X}_h^2} [\text{Var}(\hat{Y}_h) + \hat{R}_h^2 \text{Var}(\hat{X}_h) - 2\hat{R}_h \text{Cov}(\hat{Y}_h, \hat{X}_h)] \quad (10)$$

in which

$$\text{Cov}(\hat{Y}_h, \hat{X}_h) = \frac{n_h}{n_h - 1} \left[\sum_{i=1}^{n_h} \hat{Y}_{hi} \hat{X}_{hi} - \frac{\hat{Y}_h \hat{X}_h}{n_h} \right]$$

Estimates of standard error, coefficient of variation and confidence interval for the ratio estimate can be calculated by adopting formulas 6, 7 and 8.

$$CV(\hat{Y}_R) = \frac{\sqrt{Var(\hat{Y}_R)}}{\hat{Y}_R} \times 100$$

95% five confidence interval (CI) of domain total

$$\hat{Y}_R \pm 1.96 SE(\hat{Y}_R)$$

(I) Estimator of ratio

$$\hat{Y}_R = \frac{\sum Y_i}{\sum X_i} \quad \text{and} \quad \hat{R} = \frac{\sum Y_i}{\sum X_i}$$

level estimator is given by $\hat{Y}_R = \frac{\sum Y_i}{\sum X_i}$ where the numerator and the denominator are estimator of domain total of character class Y and X respectively.

$$Var(\hat{Y}_R) = \frac{1}{N^2} (Var(\sum Y_i) + R^2 Var(\sum X_i) - 2R Cov(\sum Y_i, \sum X_i))$$

in which
$$Cov(\sum Y_i, \sum X_i) = \sum_{i=1}^N (Y_i X_i) - \frac{(\sum Y_i)(\sum X_i)}{N}$$

ANNEX II: Sumplying Errors for Selected Characteristics

Note :- Users of the data are advised to use estimates with coefficient of variation in the range 35% - 50% coutiously. Estimates with coefficient of variation more than 50% are not warranted to be reasonably reliable. High Percentages of the coefficient of variations are mainly due to the rarity of the events coupled with the survey's sample size.

TABLE 1 : - ESTIMATES OF ESTABLISHMETS BY URBAN CENTERS AND KIND OF ESTABLISHMENT : 1996

Urban Centers	Wholesale			Retail			Service			Total		
	Total Estimate	Standard Error	C.V. (%)	Total Estimate	Standard Error	C.V. (%)	Total Estimate	Standard Error	C.V. (%)	Total Estimate	Standard Error	C.V. (%)
MEKELE	115	30	25.97	1,354	330	24.36	551	102	18.47	2,020	351	17.36
AYSAYITA	14	4	30.56	517	29	5.56	237	19	7.93	769	28	3.60
GONDAR	197	132	67.07	2,174	743	34.17	909	181	19.94	3,280	1,013	30.88
BAHIR DAR	142	76	53.39	1,032	130	12.57	595	79	13.35	1,770	196	11.10
DESSIE	43	13	30.56	1,069	171	16.00	882	135	15.34	1,993	233	11.68
JIMMA	83	49	58.81	767	123	16.07	617	95	15.38	1,467	176	12.02
NAZARETH	178	54	30.39	1,799	275	15.28	1,036	207	19.94	3,013	408	13.56
DEBRE ZEIT	21	16	76.70	498	73	14.58	299	73	24.45	817	139	17.01
JIJIGA	54	19	34.14	1,143	273	23.89	457	70	15.36	1,654	305	18.42
ASOSA	6	3	61.85	364	36	9.80	279	36	12.84	649	1	.10
AWASA	41	11	26.65	768	105	13.70	467	50	10.71	1,275	140	11.01
GAMBELLA	14	6	40.63	448	130	28.98	302	117	38.83	764	226	29.57
HARAR	43	12	27.46	839	105	12.52	316	49	15.44	1,198	147	12.26
ADDIS ABABA	1,950	413	21.17	30,111	3,410	11.32	12,343	1,559	12.63	44,404	4,085	9.20
DIRE DAMA	228	85	37.40	1,568	337	21.50	510	95	18.52	2,307	385	16.71
AMHARA OTHER URBAN	1,070	289	27.04	14,824	2,744	18.51	14,589	3,101	21.26	30,482	4,798	15.74
OROMIYA OTHER URBAN	2,198	1,098	49.94	32,269	6,196	19.20	26,855	5,057	18.83	61,323	10,614	17.31
SNNPR OTHER URBAN	499	167	33.45	12,942	1,914	14.79	9,227	1,478	16.02	22,668	3,111	13.73
OTHER URBAN N.E.S	886	240	27.05	19,243	6,337	32.93	10,688	3,018	28.24	30,817	7,715	25.03
Total	7,782	1,258	16.17	123,728	10,119	8.18	81,159	7,005	8.63	212,669	14,945	7.03

ANNEX II:

TABLE 21:- NUMBER AND PERCENTAGE DISTRIBUTION OF PERSONS ENGAGED BY WORK STATUS, NATIONALITY AND SEX FOR WHOLESALE TRADE ESTABLISHMENT: 1996

Work Status	Nationality and Sex												Man Months For Temporary					
	Ethiopians						Foreigners		Workers Total									
	Male		Female		Total													
	Total Estimate	Standard Error	C.V. (%)	Total Estimate	Standard Error	C.V. (%)	Total Estimate	Standard Error	C.V. (%)	Total Estimate	Standard Error	C.V. (%)						
Partners/Share Holders	6,458	1,220	18.89	649	133	20.52	7,107	1,242	17.47	244	103	42.33	7,351	1,252	17.04			
- Paid	178	88	49.65	50	30	61.01	228	96	42.35	98	62	62.95	325	138	42.36			
- Unpaid	6,280	1,202	19.14	599	120	20.07	6,879	1,221	17.75	147	72	49.02	7,026	1,224	17.42			
Unpaid Family Workers	5,567	1,920	34.49	1,080	227	20.97	6,647	2,049	30.83	47	25	52.91	6,694	2,050	30.63			
Permanent Employees	13,768	4,460	32.39	3,952	2,070	52.39	17,720	6,481	36.57	113	55	48.77	17,833	6,488	36.38			
Contract Workers	1,641	449	27.37	371	286	77.21	2,011	685	34.04	-	-	-	2,011	685	34.04			
Apperntices Paid	1,156	356	30.84	6	4	55.43	1,162	357	30.75	-	-	-	1,162	357	30.75			
Unpaid Apprentices	2,771	601	21.71	23	19	81.35	2,794	606	21.68	-	-	-	2,794	606	21.68			
Total	31,360	6,206	19.79	6,081	2,384	39.21	37,441	8,313	22.20	405	149	36.80	37,845	8,350	22.06			
Temporary Workers																34,370*	14,735	42.87

* - Man months is calculated by multiplying the total number of seasonal and temporary workers engaged by the number of months they worked.

TABLE 22:- NUMBER AND PERCENTAGE DISTRIBUTION OF PERSONS ENGAGED BY WORK STATUS, NATIONALITY AND SEX
FOR RETAIL ESTABLISHMENT: 1996

Work Status	Nationality and Sex												Man Months For Temporary					
	Ethiopians						Foreigners			Workers Total								
	Male			Female			Total											
	Total Estimate	Standard Error	C.V. (%)	Total Estimate	Standard Error	C.V. (%)	Total Estimate	Standard Error	C.V. (%)	Total Estimate	Standard Error	C.V. (%)	Total Estimate	Standard Error	C.V. (%)	Total Estimate	Standard Error	C.V. (%)
Partners/Share Holders	82,921	7,231	8.72	30,766	3,492	11.35	113,687	9,396	8.26	1,029	441	42.82	114,716	9,432	8.22			
- Paid	1,004	376	37.47	192	105	54.49	1,196	401	33.50	76	75	98.45	1,272	433	34.07			
- Unpaid	81,917	7,229	8.82	30,574	3,484	11.39	112,491	9,389	8.35	953	434	45.57	113,443	9,422	8.31			
Unpaid Family Workers	54,663	4,292	7.85	37,850	3,290	8.69	92,513	6,758	7.30	288	192	66.65	92,801	6,766	7.29			
Permanent Employees	17,915	2,640	14.74	5,265	1,009	19.17	23,180	3,432	14.81	218	177	81.05	23,398	3,439	14.70			
Contract Workers	2,062	469	22.73	681	252	36.93	2,743	584	21.30	-	-	-	2,743	584	21.30			
Apperntices Paid	449	308	68.66	104	100	96.08	553	406	73.49	-	-	-	553	406	73.49			
Unpaid Apperntices	335	100	29.70	5	4	90.54	340	100	29.53	-	-	-	340	100	29.53			
Total	158,345	11,652	7.36	74,672	6,421	8.60	233,016	16,131	6.92	1,535	742	48.36	234,552	16,190	6.90			
Temporary Workers																32,557*	8,060	24.76

* - Man months is calculated by multiplying the total number of seasonal and temporary workers engaged by the number of months they worked.

TABLE 23:- NUMBER AND PERCENTAGE DISTRIBUTION OF PERSONS ENGAGED BY WORK STATUS, NATIONALITY AND SEX FOR SERVICE ESTABLISHMENT: 1996

Work Status	Nationality and Sex												Man Months For Temporary				
	Ethiopians									Foreigners				Workers Total			
	Male			Female			Total										
	Total Estimate	Standard Error	C.V. (%)	Total Estimate	Standard Error	C.V. (%)	Total Estimate	Standard Error	C.V. (%)	Total Estimate	Standard Error	C.V. (%)		Total Estimate	Standard Error	C.V. (%)	
Partners/Share Holders	27,210	2,825	10.38	43,933	4,640	10.56	71,144	6,463	9.08	920	416	45.22	72,064	6,503	9.02		
- Paid	1,181	775	65.58	900	765	84.98	2,081	1,531	73.54	-	-	-	2,081	1,531	73.54		
- Unpaid	26,029	2,723	10.46	43,034	4,586	10.66	69,062	6,301	9.12	920	416	45.22	69,982	6,342	9.06		
Unpaid Family Workers	29,457	3,569	12.12	48,196	5,819	12.07	77,653	8,331	10.73	73	59	80.20	77,726	8,332	10.72		
Permanent Employees	64,274	20,812	32.38	48,804	12,515	25.64	113,078	33,122	29.29	298	189	63.17	113,376	33,125	29.22		
Contract Workers	9,179	3,945	42.98	5,753	1,668	28.99	14,932	5,540	37.10	-	-	-	14,932	5,540	37.10		
Apperntices Paid	205	94	45.89	125	69	55.09	330	118	35.80	-	-	-	330	118	35.80		
Unpaid Apperntices	117	68	58.29	776	546	70.38	893	550	61.65	-	-	-	893	550	61.65		
Total	130,442	24,066	18.45	147,588	18,016	12.21	278,030	40,544	14.58	1,292	579	44.83	279,321	40,563	14.52		
Temporary Workers															185,090*	36,875	19.92

* - Man months is calculated by multiplying the total number of seasonal and temporary workers engaged by the number of months they worked.

TABLE 34:- NUMBER OF PERSONS ENGAGED BY TYPE OF WHOLESALE BUSINESS, NATIONALITY, WORK STATUS, AND SEX FOR WHOLESALE ESTABLISHMENT: 1996

Type of Wholesale Business	No. of Business Establishments			Number of Ethiopians Engaged																	
				Working Proprietor and Active Partners									Permanent Employees								
	Male			Female			Total			Male			Female			Total					
	Total Estim	Stand Error	C.V. (%)	Total Estim	Stand Error	C.V. (%)	Total Estim	Stand Error	C.V. (%)	Total Estim	Stand Error	C.V. (%)	Total Estim.	Stand Error	C.V. (%)	Total Estim	Stand Error	C.V. (%)	Total Estim.	Stand Error	C.V. (%)
Wholesale and Retail Sale of Used Passenger Motor Vehicles	22	22	98.45	-	-	-	-	-	-	-	-	-	66	65	98.45	111	109	98.45	177	174	98.45
Maintenance and Repair of Motor Vehicls.	1,448	231	15.96	1,337	318	23.81	90	43	47.71	1,427	325	22.75	3,712	785	21.15	290	102	35.12	4,002	852	21.29
Sales of Motor Vehicles Parts and Accessories.	729	152	20.81	408	106	26.06	152	49	32.15	560	134	23.90	2,019	1,191	58.97	490	309	63.02	2,509	1,497	59.66
Sales, Maintenance and Repair of Motor Cycles & Related Parts & Accessories	51	48	93.91	99	95	96.30	-	-	-	99	95	96.30	2	2	85.63	48	48	98.86	50	48	94.79
Wholesale on Fee or Contract Bases . .	42	29	68.62	42	29	68.62	-	-	-	42	29	68.62	224	220	98.45	85	58	68.62	309	263	85.11
Agricultural Raw Materials and Live Animals.	3,038	1,051	34.59	2,701	1,061	39.29	111	60	53.79	2,812	1,059	37.66	1,103	362	32.84	200	170	85.17	1,303	474	36.40
Food, Beverage and Tobacco	1,319	335	25.39	1,062	303	28.49	152	47	31.05	1,215	311	25.61	1,278	664	51.93	407	203	49.82	1,685	854	50.69
Textiles, Clothing and Foot Wear . . .	288	83	28.89	166	55	33.30	21	10	48.28	187	64	34.05	257	147	57.16	63	32	51.30	320	168	52.72
Wholesale of Other Household Goods . .	147	61	41.55	114	46	40.00	19	12	63.90	133	55	41.55	271	167	61.55	102	69	67.51	374	236	63.06
Soild, Liquid and Gaseous Fuels and Related Product	42	40	95.25	22	20	92.34	-	-	-	22	20	92.34	2,363	2,325	98.40	1,344	1,323	98.45	3,707	3,648	98.42
Metals and Metal Ores.	13	9	71.65	13	9	71.65	-	-	-	13	9	71.65	-	-	-	21	17	79.58	-	-	-
Construction Materials, Hardware Plumbing, Heating Equip. & Supplies.	147	63	43.09	155	89	57.48	7	7	98.45	163	90	55.18	375	246	65.61	156	76	48.65	531	307	57.80
Other Intermediate Products, Waste and Scrap.	70	41	58.47	103	71	69.25	83	69	82.82	186	139	75.06	10	9	91.84	5	5	98.45	14	14	93.90
Machinery Equipments and Supplies. . .	49	23	46.56	60	41	68.47	-	-	-	60	41	68.47	170	117	68.76	33	18	54.04	203	133	65.58
Other Wholesale n.e.s.	377	123	32.56	176	61	34.59	12	6	47.66	188	61	32.60	1,755	917	52.24	598	412	68.88	2,354	1,309	55.62
Total	7,782	1,112	14.29	6,458	1,148	17.78	649	124	19.16	7,107	1,157	16.28	13,768	4,286	31.13	3,952	2,039	51.60	17,720	6,281	35.45

TABLE 34:-(Cont'd)

Type of Wholesale Business	Number of Ethiopians Engaged																	
	Unpaid Family Workers									Others								
	Male			Female			Total			Male			Female			Total		
	Total Estim.	Stand. Error	C.V. (%)	Total Estim.	Stand. Error	C.V. (%)	Total Estim.	Stand. Error	C.V. (%)	Total Estim.	Stand. Error	C.V. (%)	Total Estim.	Stand. Error	C.V. (%)	Total Estim.	Stand. Error	C.V. (%)
Wholesale and Retail Sale of Used Passenger Motor Vehicles	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Maintenance and Repair of Motor Vehicles	1,020	311	30.48	81	33	41.17	1,101	317	28.76	4,505	826	18.33	46	23	50.42	4,551	830	18.24
Sales of Motor Vehicles Parts and Accessories	430	115	26.87	160	45	28.30	589	147	24.99	95	54	56.51	3	2	64.45	98	54	54.86
Sales, Maintenance and Repair of Motor Cycles & Related Parts & Accessories	1	-	25.00	-	-	-	1	-	25.00	192	190	98.86	-	-	-	192	190	98.86
Wholesale on Fee or Contract Bases . .	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Agricultural Raw Materials and Live Animals	2,910	1,865	64.11	394	187	47.47	3,304	1,977	59.84	203	167	82.26	4	3	91.05	206	167	80.93
Food, Beverage and Tobacco	620	150	24.25	194	64	33.29	814	183	22.45	93	39	42.36	-	-	-	93	39	42.36
Textiles, Clothing and Foot Wear . . .	215	89	41.60	102	38	37.46	316	118	37.31	23	23	98.45	-	-	-	23	23	98.45
Wholesale of Other Household Goods . .	113	71	63.32	70	45	64.49	183	115	62.79	-	-	-	-	-	-	-	-	-
Soild, Liquid and Gaseous Fuels and Related Product	-	-	-	-	-	-	-	-	-	41	40	98.45	-	-	-	41	40	98.45
Metals and Metal Ores	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Construction Materials, Hardware Plumbing, Heating Equip. & Supplies.	136	93	68.29	9	9	98.45	145	97	66.75	102	71	69.41	59	58	98.45	160	122	75.97
Other Intermediate Products, Waste and Scrap	39	37	93.33	48	37	78.48	87	74	84.55	4	3	91.51	-	-	-	4	3	91.51
Machinery Equipments and Supplies . .	4	3	90.54	2	2	90.54	6	5	90.54	8	2	25.00	25	20	81.86	33	20	61.77
Other Wholesale n.e.s.	80	48	60.38	22	17	79.31	101	61	60.42	302	226	75.04	265	261	98.45	566	484	85.43
Total	5,567	1,891	33.97	1,080	220	20.41	6,647	2,012	30.27	5,567	909	16.33	400	285	71.10	5,967	1,044	17.49

TABLE 34:-(Cont'd)

Type of Wholesale Business	Number of Ethiopians Engaged									Total Foreigners		
	Total											
	Male			Female			Total					
	Total Estim.	Stand. Error	C.V. (%)	Total Estim.	Stand. Error	C.V. (%)	Total Estim.	Stand. Error	C.V. (%)	Total Estim.	Stand. Error	C.V. (%)
Wholesale and Retail Sale of Used Passenger Motor Vehicles	66	65	98.45	111	109	98.45	177	174	98.45	66	65	98.45
Maintenance and Repair of Motor Vehicles	10,573	1,756	16.60	508	124	24.51	11,081	1,837	16.58	148	92	62.07
Sales of Motor Vehicles Parts and Accessories	2,951	1,256	42.55	805	323	40.07	3,756	1,570	41.80	119	84	70.58
Sales, Maintenance and Repair of Motor Cycles & Related Parts & Accessories	294	285	96.98	48	48	98.86	342	333	97.24	-	-	-
Wholesale on Fee or Contract Bases . .	266	241	90.40	85	58	68.62	351	286	81.45	-	-	-
Agricultural Raw Materials and Live Animals	6,917	2,930	42.36	708	257	36.24	7,625	3,058	40.11	-	-	-
Food, Beverage and Tobacco	3,054	877	28.71	752	227	30.19	3,806	1,069	28.10	10	9	98.45
Textiles, Clothing and Foot Wear . . .	661	220	33.21	185	57	30.95	847	266	31.39	-	-	-
Wholesale of Other Household Goods . .	498	233	46.72	192	98	50.88	690	328	47.46	15	15	98.45
Solid, Liquid and Gaseous Fuels and Related Product	2,426	2,385	98.34	1,344	1,323	98.45	3,769	3,708	98.38	-	-	-
Metals and Metal Ores	174	150	86.10	-	-	-	196	167	85.33	-	-	-
Construction Materials, Hardware Plumbing, Heating Equip. & Supplies.	768	367	47.86	231	122	52.67	998	443	44.40	-	-	-
Other Intermediate Products, Waste and Scrap	156	91	58.33	135	85	63.05	291	176	60.45	-	-	-
Machinery Equipments and Supplies . .	242	130	53.78	59	26	44.26	302	152	50.47	-	-	-
Other Wholesale n.e.s.	2,313	1,155	49.94	897	667	74.36	3,210	1,800	56.07	47	39	84.19
Total	31,360	5,757	18.36	6,081	2,327	38.26	37,441	7,817	20.88	405	147	36.25

TABLE 35:- NUMBER OF PERSONS ENGAGED BY TYPE OF RETAIL BUSINESS, NATIONALITY, WORK STATUS AND SEX FOR RETAIL ESTABLISHMENT: 1996

Type of Retail Business	No. of Business Establishments			Number of Ethiopians Engaged																	
				Working Proprietor and Active Partners									Permanent Employees								
	Male			Female			Total			Male			Female			Total					
	Total Estim.	Stand Error	C.V. (%)	Total Estim.	Stand Error	C.V. (%)	Total Estim.	Stand Error	C.V. (%)	Total Estim.	Stand Error	C.V. (%)	Total Estim.	Stand Error	C.V. (%)	Total Estim.	Stand Error	C.V. (%)	Total Estim.	Stand Error	C.V. (%)
Non-specialized Stores With Food, Beverages or Tobacco Predominating	2,561	941	36.74	1,065	388	36.42	397	167	42.10	1,462	461	31.51	1,147	727	63.43	577	376	65.08	1,724	1,101	63.85
Other Retail Sale in Non-specialized Store	630	317	50.26	363	253	69.89	216	173	79.99	578	315	54.51	151	88	58.41	116	82	71.07	267	158	59.29
Food, Beverages and Tobacco in Specialized Store	22,220	3,261	14.68	13,551	1,879	13.87	7,735	1,981	25.60	21,286	3,355	15.76	3,481	763	21.93	1,376	309	22.47	4,857	956	19.68
Pharmaceutical and Medical Goods, Cosmetics and Toilet Articles	1,977	404	20.44	1,504	364	24.22	140	49	35.36	1,643	367	22.35	1,878	511	27.23	970	317	32.64	2,848	780	27.37
Textiles, Clothing, Foot Wear and Leather Goods	17,453	2,286	13.10	14,129	2,075	14.69	1,693	331	19.57	15,822	2,146	13.56	1,128	548	48.60	208	200	96.24	1,336	738	55.25
Household Appliances, Articles and Equipment	3,376	583	17.26	2,044	404	19.78	790	218	27.59	2,833	528	18.64	987	515	52.12	363	159	43.76	1,350	618	45.75
Hardware Paints and Glass	2,504	533	21.29	1,901	476	25.04	498	214	42.85	2,399	581	24.19	424	150	35.34	134	69	51.47	558	204	36.59
Other Retail Sale in Specialized Stores	3,582	492	13.72	2,001	400	19.97	1,182	263	22.26	3,183	472	14.83	2,287	936	40.91	421	136	32.21	2,709	985	36.35
Retail Sale of Second hand Goods in Store	4,780	3,704	77.50	4,438	3,694	83.24	356	267	75.00	4,794	3,705	77.29	85	55	64.61	-	-	-	85	55	64.61
Retail Sale Via Mail Order Houses	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Retail Sale Via Stores and Markets	644	527	81.80	3	2	89.21	-	-	-	619	526	85.01	-	-	-	-	-	-	-	-	-
Other Non-store Retail Sale	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Repair of Personal & Household Goods	3,635	690	18.98	3,571	738	20.67	75	49	65.33	3,646	743	20.38	613	180	29.32	-	-	-	613	180	29.32
Kiosk	54,033	3,324	6.15	34,747	2,412	6.94	15,038	1,481	9.85	49,785	3,211	6.45	2,709	627	23.16	351	114	32.42	3,060	645	21.08
Retail Sale of Automotive Fuel	651	190	29.25	499	175	35.15	79	79	99.37	578	181	31.38	2,415	885	36.63	75	58	77.32	2,490	926	37.20
Other Retail n.e.s	5,683	1,104	19.43	3,106	732	23.56	1,951	675	34.61	5,057	965	19.09	609	226	37.01	674	343	50.89	1,283	508	39.56
Total	123,728	8,463	6.84	82,921	6,416	7.74	30,766	3,294	10.71	113,687	8,252	7.26	17,915	2,530	14.12	5,265	976	18.54	23,180	3,284	14.17

TABLE 35:-(Cont'd)

Type of Retail Business	Number of Ethiopians Engaged																	
	Unpaid Family Workers									Others								
	Male			Female			Total			Male			Female			Total		
	Total Estim.	Stand. Error	C.V. (%)	Total Estim.	Stand. Error	C.V. (%)	Total Estim.	Stand. Error	C.V. (%)	Total Estim.	Stand. Error	C.V. (%)	Total Estim.	Stand. Error	C.V. (%)	Total Estim.	Stand. Error	C.V. (%)
Non-specialized Stores With Food, Beverages or Tobacco Predominating	1,330	493	37.05	938	583	62.13	2,269	1,005	44.30	-	-	-	114	114	99.56	114	114	99.56
Other Retail Sale in Non-specialized Store	134	86	63.93	156	99	63.38	290	158	54.49	18	18	98.45	-	-	-	18	18	98.45
Food, Beverages and Tobacco in Specialized Store	9,055	1,452	16.04	6,255	1,121	17.92	15,310	2,030	13.26	432	142	32.98	195	147	75.49	627	206	32.87
Pharmaceutical and Medical Goods, Cosmetics and Toilet Articles	368	109	29.67	751	337	44.86	1,118	364	32.56	174	73	41.62	56	25	45.39	230	84	36.55
Textiles, Clothing, Foot Wear and Leather Goods	9,654	1,455	15.07	4,717	968	20.53	14,371	2,103	14.64	193	96	50.01	-	-	-	193	96	50.01
Household Appliances, Articles and Equipment	2,469	611	24.73	1,033	263	25.49	3,502	743	21.21	400	305	76.38	123	101	82.49	523	404	77.37
Hardware Paints and Glass	1,723	403	23.41	601	172	28.67	2,324	499	21.46	11	8	75.59	4	3	61.26	15	10	65.81
Other Retail Sale in Specialized Stores	1,302	328	25.23	1,507	633	42.00	2,809	727	25.90	409	234	57.17	-	-	-	409	234	57.17
Retail Sale of Second hand Goods in Store	362	284	78.29	11	9	78.52	374	284	75.99	-	-	-	-	-	-	-	-	-
Retail Sale Via Mail Order Houses	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Retail Sale Via Stores and Markets	92	91	98.91	-	-	-	403	280	69.44	-	-	-	-	-	-	-	-	-
Other Non-store Retail Sale	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Repair of Personel & Household Goods	1,355	310	22.85	150	86	57.18	1,504	325	21.63	468	217	46.38	-	-	-	468	217	46.38
Kiosk	24,176	2,009	8.31	19,895	1,753	8.81	44,071	3,267	7.41	447	237	52.93	298	170	57.04	745	381	51.17
Retail Sale of Automotive Fuel	258	143	55.37	-	-	-	258	143	55.37	79	79	99.37	-	-	-	79	79	99.37
Other Retail n.e.s	2,384	913	38.30	1,527	374	24.47	3,912	1,154	29.49	215	137	63.63	-	-	-	215	137	63.63
Total	54,663	3,806	6.96	37,850	2,967	7.84	92,513	5,833	6.30	2,846	562	19.75	790	268	33.92	3,637	704	19.36

TABLE 35:-(Cont'd)

Type of Retail Business	Number of Ethiopians Engaged									Total Foreigners		
	Total											
	Male			Female			Total					
	Total Estim.	Stand. Error	C.V. (%)	Total Estim.	Stand. Error	C.V. (%)	Total Estim.	Stand. Error	C.V. (%)	Total Estim.	Stand. Error	C.V. (%)
Non-specialized Stores With Food, Beverages or Tobacco Predominating	3,542	1,168	32.98	2,027	807	39.83	5,569	1,836	32.96	-	-	-
Other Retail Sale in Non-specialized Store	666	337	50.59	487	280	57.41	1,153	491	42.60	-	-	-
Food, Beverages and Tobacco in Specialized Store	26,518	3,389	12.78	15,562	3,032	19.48	42,080	5,295	12.58	-	-	-
Pharmaceutical and Medical Goods, Cosmetics and Toilet Articles	3,924	712	18.15	1,915	462	24.14	5,840	1,081	18.52	16	16	98.45
Textiles, Clothing, Foot Wear and Leather Goods	25,103	3,400	13.54	6,618	1,191	18.00	31,722	4,088	12.89	353	348	98.58
Household Appliances, Articles and Equipment	5,900	1,325	22.46	2,308	462	20.01	8,208	1,655	20.17	278	202	72.46
Hardware Paints and Glass	4,059	823	20.26	1,238	359	28.99	5,297	1,087	20.53	-	-	-
Other Retail Sale in Specialized Stores	6,000	1,337	22.28	3,110	826	26.57	9,110	1,621	17.79	56	53	93.57
Retail Sale of Second hand Goods in Store	4,885	3,735	76.45	367	267	72.83	5,252	3,746	71.32	-	-	-
Retail Sale Via Mail Order Houses	-	-	-	-	-	-	-	-	-	-	-	-
Retail Sale Via Stores and Markets	95	92	96.07	-	-	-	1,022	800	78.32	-	-	-
Other Non-store Retail Sale	-	-	-	-	-	-	-	-	-	-	-	-
Repair of Personel & Household Goods	6,007	1,034	17.21	224	98	43.82	6,231	1,057	16.96	78	64	83.04
Kiosk	62,079	4,191	6.75	35,581	2,772	7.79	97,661	6,194	6.34	695	325	46.78
Retail Sale of Automotive Fuel	3,252	1,083	33.31	154	98	63.40	3,406	1,129	33.15	59	58	99.15
Other Retail n.e.s	6,315	1,612	25.53	4,152	925	22.29	10,466	2,035	19.45	-	-	-
Total	158,345	9,939	6.28	74,672	5,758	7.71	233,016	13,443	5.77	1,535	742	48.33

TABLE 36:- NUMBER OF PERSONS ENGAGED BY TYPE OF SERVICE BUSINESS, NATIONALITY, WORK STATUS AND SEX FOR SERVICE ESTABLISHMENT: 1996

Type of Service Business	No. of Business Establishments			Number of Ethiopians Engaged																	
				Working Proprietor and Active Partners									Permanent Employees								
	Male			Female			Total			Male			Female			Total					
	Total Estim.	Stand. Error	C.V. (%)	Total Estim.	Stand. Error	C.V. (%)	Total Estim.	Stand. Error	C.V. (%)	Total Estim.	Stand. Error	C.V. (%)	Total Estim.	Stand. Error	C.V. (%)	Total Estim.	Stand. Error	C.V. (%)	Total Estim.	Stand. Error	C.V. (%)
Hotel Camping Site and Provision of Short Stay Accommodation	15,055	2,208	14.67	5,743	1,139	19.83	7,400	1,365	18.45	13,143	2,383	18.13	39,113	20,254	51.78	32,082	11,897	37.08	71,194	32,025	44.98
Restaurants, Bars and Canteen.	49,323	4,988	10.11	12,450	1,843	14.80	33,596	3,855	11.47	46,046	4,807	10.44	9,548	1,918	20.09	11,061	1,491	13.48	20,609	2,967	14.40
Real Estate Activities with Own or Leased Property	200	93	46.76	122	63	51.92	43	28	66.11	165	80	48.63	2,337	2,108	90.20	1,576	1,504	95.43	3,913	3,611	92.28
Real Estate Activities on a Fee or Contract basis	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Land Transport Equipment.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Water Transport Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Air Transport Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Agricultural Machinery and Equipment.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Construction and Engineering Machinery & Equipment.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting Office Machinery and Equipment (including) Computer	6	5	91.51	-	-	-	6	5	91.51	6	5	91.51	-	-	-	6	5	91.51	6	5	91.51
Renting of Other Machinery and Equipment n.e.s.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Personal & Household Goods n.e.s.	130	92	70.16	123	91	74.30	3	3	84.27	126	91	72.46	-	-	-	-	-	-	-	-	-
Hardware Consultancy	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Software Consultancy and Supply.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Data Processing.	273	226	82.72	377	336	89.07	8	7	93.88	385	336	87.28	-	-	-	112	111	99.27	112	111	99.27
Data Base Alliterate	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Maintenance and Repair of Office Accounting & Computing Machinery	53	35	64.78	59	55	91.74	-	-	-	59	55	91.74	-	-	-	-	-	-	-	-	-
Other Computer Retailed Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Research & Experimental Dev't on Natural Science & Engineering n.e.s	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Research & Experimental Development on Social Service & Humanities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Architectural & Engineering Activity and Related Technical Consultancy.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Technical Testing and Analysis	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Advertising.	23	20	88.63	2	2	91.05	-	-	-	2	2	91.05	1,389	1,363	98.11	1,099	1,082	98.45	2,489	2,445	98.26
Labour Requirement and Provision Personnel.	79	78	99.39	79	78	99.39	-	-	-	79	78	99.39	-	-	-	-	-	-	-	-	-

TABLE 36:- (Cont'd)

Type of Service Business	No. of Business Establishments			Number of Ethiopians Engaged																	
				Working Proprietor and Active Partners									Permanent Employees								
	Male			Female			Total			Male			Female			Total					
	Total Estim.	Stand Error	C.V. (%)	Total Estim.	Stand Error	C.V. (%)	Total Estim.	Stand Error	C.V. (%)	Total Estim.	Stand Error	C.V. (%)	Total Estim.	Stand. Error	C.V. (%)	Total Estim.	Stand. Error	C.V. (%)	Total Estim.	Stand. Error	C.V. (%)
Building Cleaning Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Photographic Activities	1,130	212	18.75	848	176	20.74	108	39	36.26	957	192	20.04	221	108	49.09	117	70	59.54	338	162	47.97
Packing Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Business Activities	32	21	65.74	8	4	48.76	3	2	53.56	11	4	37.20	-	-	-	-	-	-	-	-	-
Sewage & Refuse Disposal, Sanitation and Similar Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Motion Picture & Video Production and Distribution	1	1	98.45	-	-	-	-	-	-	-	-	-	76	75	98.45	38	37	98.45	114	112	98.45
Motion Picture Projection	721	205	28.41	331	110	33.09	129	118	91.55	460	160	34.90	583	346	59.26	424	335	79.05	1,008	677	67.19
Radio and Television Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Dramatic Arts, Music & Other Area Activities	48	37	77.68	3	2	68.12	3	2	85.63	5	3	54.95	183	78	42.30	105	45	42.95	288	115	39.92
Other Entertainment Activities n.e.s	4	2	47.35	-	-	-	-	-	-	-	-	-	37	21	56.27	54	36	65.77	91	56	61.27
News Agency Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Library and Archives Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Museums Activities and Preservation of Historical Sites and Buildings	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Botanical and Zoological Garden and Natural Reserve Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sporting Activities	119	50	41.99	97	57	58.76	1	1	98.45	98	57	58.15	102	36	34.98	35	19	55.26	137	52	37.85
Other Recreational Activities	11	5	47.08	14	9	67.12	1	1	84.27	15	9	63.31	26	16	59.46	9	7	78.83	35	20	55.63
Wahing and (Dry-Cleaning) of Textile and Fur Products	2,624	886	33.79	1,413	754	53.35	1,038	447	43.02	2,451	874	35.66	740	341	46.11	439	287	65.29	1,179	606	51.39
Hair Dressing & Hair Beauty Treatment	4,196	542	12.92	3,084	554	17.97	555	124	22.43	3,639	565	15.52	783	212	27.04	823	239	29.05	1,606	384	23.87
Funeral and Related Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Service n.e.s	7,131	1,087	15.25	2,458	417	16.98	1,040	328	31.51	3,498	671	19.20	9,135	1,369	14.98	824	284	34.40	9,960	1,535	15.41
Total	81,159	6,974	8.59	27,210	2,805	10.31	43,933	4,748	10.81	71,144	6,503	9.14	64,274	20,842	32.43	48,804	12,532	25.68	113,078	33,162	29.33

TABLE 36:- (Cont'd)

Type of Service Business	Number of Ethiopians Engaged																	
	Unpaid Family Workers									Others								
	Male			Female			Total			Male			Female			Total		
	Total Estim.	Stand. Error	C.V. (%)	Total Estim.	Stand. Error	C.V. (%)	Total Estim.	Stand. Error	C.V. (%)	Total Estim.	Stand. Error	C.V. (%)	Total Estim.	Stand. Error	C.V. (%)	Total Estim.	Stand. Error	C.V. (%)
Hotel Camping Site and Provision of Short Stay Accommodation	7,307	1,403	19.20	12,097	1,969	16.28	19,404	2,899	14.94	2,366	634	26.82	2,754	584	21.21	5,120	1,095	21.38
Restaurants, Bars and Canteen.	13,904	2,051	14.75	32,343	4,561	14.10	46,247	5,903	12.76	1,417	391	27.59	1,440	345	23.93	2,857	679	23.77
Real Estate Activities with Own or Leased Property	128	83	64.54	24	23	96.71	152	100	65.48	3,706	3,648	98.45	1,384	1,363	98.45	5,090	5,011	98.45
Real Estate Activities on a Fee or Contract basis	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Land Transport Equipment.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Water Transport Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Air Transport Equipment .	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Agricultural Machinery and Equipment.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Construction and Engineering Machinery & Equipment.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting Office Machinery and Equipment (including) Computer . .	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Other Machinery and Equipment n.e.s.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Personal & Household Goods n.e.s.	221	182	82.50	4	4	88.19	225	182	80.98	23	21	90.76	-	-	-	23	21	90.76
Hardware Consultancy	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Software Consultancy and Supply. . .	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Data Processing.	-	-	-	72	58	80.29	72	58	80.29	-	-	-	-	-	-	-	-	-
Data Base Alliterate	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Maintenance and Repair of Office Accounting & Computing Machinery .	-	-	-	21	21	98.45	21	21	98.45	253	245	96.83	83	82	98.45	336	326	97.23
Other Computer Retailed Activities .	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Research & Experimental Dev't on Natural Science & Engineering n.e.s	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Research & Experimental Development on Social Service & Humanities . .	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Architectural & Engineering Activity and Related Technical Consultancy.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Technical Testing and Analysis . . .	-	-	-	-	-	-	-	-	-	41	40	98.45	20	20	98.45	61	60	98.45
Advertising.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Labour Requirement and Provision Personnel.	-	-	-	79	78	99.39	79	78	99.39	-	-	-	-	-	-	-	-	-

TABLE 36:- (Cont'd)

Type of Service Business	Number of Ethiopians Engaged																	
	Unpaid Family Workers									Others								
	Male			Female			Total			Male			Female			Total		
	Total Estim.	Stand. Error	C.V. (%)	Total Estim.	Stand. Error	C.V. (%)	Total Estim.	Stand. Error	C.V. (%)	Total Estim.	Stand. Error	C.V. (%)	Total Estim.	Stand. Error	C.V. (%)	Total Estim.	Stand. Error	C.V. (%)
Building Cleaning Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Photographic Activities.	742	180	24.23	364	108	29.66	1,106	248	22.42	80	53	67.14	23	17	73.07	103	56	54.60
Packing Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Business Activities.	10	8	72.93	23	21	88.74	34	22	65.26	68	62	91.62	2	2	88.19	70	62	88.71
Sewage & Refuse Disposal, Sanitation and Similar Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Motion Picture & Video Production and Distribution	-	-	-	-	-	-	-	-	-	26	26	98.45	12	12	98.45	38	37	98.45
Motion Picture Projection.	639	285	44.56	26	24	90.45	665	288	43.22	44	32	72.21	21	18	84.93	65	50	76.18
Radio and Television Activities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Dramatic Arts, Music & Other Area Activities	13	10	75.36	6	5	85.63	18	14	78.25	53	29	54.98	22	12	56.30	75	41	55.25
Other Entertainment Activities n.e.s	-	-	-	-	-	-	-	-	-	-	-	-	3	3	98.45	3	3	98.45
News Agency Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Library and Archives Activities.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Museums Activities and Preservation of Historical Sites and Buildings.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Botanical and Zoological Garden and Natural Reserve Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sporting Activities.	119	93	78.18	48	34	71.27	167	123	73.26	31	16	50.70	15	6	43.28	46	19	42.26
Other Recreational Activities.	-	-	-	-	-	-	-	-	-	19	11	59.25	24	15	62.20	43	23	53.21
Wahing and (Dry-Cleaning) of Textile and Fur Products	623	304	48.78	451	207	46.00	1,074	386	35.91	19	17	87.57	25	22	89.24	44	28	63.49
Hair Dressing & Hair Beauty Treatment	541	225	41.58	816	193	23.65	1,357	308	22.66	269	89	32.91	142	54	37.78	412	122	29.73
Funeral and Related Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Service n.e.s.	5,210	1,087	20.87	1,820	535	29.42	7,030	1,469	20.90	1,087	403	37.06	683	548	80.22	1,771	706	39.87
Total.	29,457	3,582	12.16	48,196	5,914	12.27	77,653	8,373	10.78	9,501	3,950	41.58	6,655	1,751	26.31	16,155	5,571	34.49

TABLE 36:- (Cont'd)

Type of Service Business	Number of Ethiopians Engaged									Total Foreigners		
	Total											
	Male			Female			Total					
	Total Estim.	Stand. Error	C.V. (%)	Total Estim.	Stand. Error	C.V. (%)	Total Estim.	Stand. Error	C.V. (%)	Total Estim.	Stand. Error	C.V. (%)
Hotel Camping Site and Provision of Short Stay Accommodation	54,529	21,392	39.23	54,332	13,576	24.99	108,860	34,620	31.80	16	14	89.21
Restaurants, Bars and Canteen.	37,318	4,569	12.24	78,441	8,160	10.40	115,759	11,235	9.71	951	462	48.54
Real Estate Activities with Own or Leased Property	6,293	5,755	91.45	3,027	2,886	95.35	9,320	8,641	92.71	-	-	-
Real Estate Activities on a Fee or Contract basis	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Land Transport Equipment.	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Water Transport Equipment	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Air Transport Equipment .	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Agricultural Machinery and Equipment.	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Construction and Engineering Machinery & Equipment.	-	-	-	-	-	-	-	-	-	-	-	-
Renting Office Machinery and Equipment (including) Computer . .	-	-	-	12	11	91.51	12	11	91.51	-	-	-
Renting of Other Machinery and Equipment n.e.s.	-	-	-	-	-	-	-	-	-	-	-	-
Renting of Personal & Household Goods n.e.s.	367	275	74.92	7	5	61.98	374	275	73.45	-	-	-
Hardware Consultancy	-	-	-	-	-	-	-	-	-	-	-	-
Software Consultancy and Supply. . .	-	-	-	-	-	-	-	-	-	-	-	-
Data Processing.	377	336	89.07	192	168	87.89	569	503	88.39	-	-	-
Data Base Alliterate	-	-	-	-	-	-	-	-	-	-	-	-
Maintenance and Repair of Office Accounting & Computing Machinery .	312	299	95.83	104	84	80.59	417	381	91.50	-	-	-
Other Computer Retailed Activities .	-	-	-	-	-	-	-	-	-	-	-	-
Research & Experimental Dev't on Natural Science & Engineering n.e.s	-	-	-	-	-	-	-	-	-	-	-	-
Research & Experimental Development on Social Science & Humanities . .	-	-	-	-	-	-	-	-	-	-	-	-
Architectural & Engineering Activity and Related Technical Consultancy.	-	-	-	-	-	-	-	-	-	-	-	-
Technical Testing and Analysis . . .	1,432	1,403	97.96	1,120	1,102	98.45	2,552	2,506	98.18	-	-	-
Advertising.	-	-	-	-	-	-	-	-	-	-	-	-
Labour Requirement and Provision Personnel.	79	78	99.39	79	78	99.39	158	157	99.39	-	-	-

TABLE 36:- (Cont'd)

Type of Service Business	Number of Ethiopians Engaged									Total Foreigners		
	Total											
	Male			Female			Total					
	Total Estim.	Stand. Error	C.V. (%)	Total Estim.	Stand. Error	C.V. (%)	Total Estim.	Stand. Error	C.V. (%)	Total Estim.	Stand. Error	C.V. (%)
Building Cleaning Activities	-	-	-	-	-	-	-	-	-	-	-	-
Photographic Activities	1,890	406	21.47	613	175	28.61	2,504	543	21.68	-	-	-
Packing Activities	-	-	-	-	-	-	-	-	-	-	-	-
Other Business Activities	86	63	73.36	29	21	72.06	115	83	72.78	-	-	-
Sewage & Refuse Disposal, Sanitation and Similar Activities	-	-	-	-	-	-	-	-	-	-	-	-
Motion Picture & Video Production and Distribution	102	100	98.45	50	49	98.45	152	150	98.45	-	-	-
Motion Picture Projection	1,598	482	30.15	600	356	59.29	2,198	799	36.37	-	-	-
Radio and Television Activities	-	-	-	-	-	-	-	-	-	-	-	-
Dramatic Arts, Music & Other Area Activities	252	98	38.78	135	56	41.57	387	147	38.04	-	-	-
Other Entertainment Activities n.e.s	37	21	56.27	57	36	63.02	94	56	59.69	-	-	-
News Agency Activities	-	-	-	-	-	-	-	-	-	-	-	-
Library and Archives Activities	-	-	-	-	-	-	-	-	-	-	-	-
Museums Activities and Preservation of Historical Sites and Buildings	-	-	-	-	-	-	-	-	-	-	-	-
Botanical and Zoological Garden and Natural Reserve Activities	-	-	-	-	-	-	-	-	-	-	-	-
Sporting Activities	348	137	39.20	99	40	40.74	448	171	38.18	-	-	-
Other Recreational Activities	59	24	40.81	34	21	61.83	93	38	41.02	-	-	-
Wahing and (Dry-Cleaning) of Textile and Fur Products	2,795	1,124	40.22	1,953	684	35.03	4,748	1,518	31.97	85	60	70.42
Hair Dressing & Hair Beauty Treatment	4,678	715	15.28	2,336	373	15.98	7,014	849	12.11	1	1	88.19
Funeral and Related Activities	-	-	-	-	-	-	-	-	-	-	-	-
Other Service n.e.s.	17,890	2,567	14.35	4,368	1,142	26.16	22,257	3,358	15.09	238	234	97.96
Total	130,442	24,097	18.47	147,588	18,153	12.30	278,030	40,551	14.59	1,292	659	51.03

TABLE 48:- ESTIMATED VALUE OF OPERATING COST BY TYPE OF OPERATING COST AND KIND OF ESTABLISHMENT: 1996

Type of Operating Cost	Kinds of Establishment											
	Wholesale			Retail			Service			Total		
	Total Estimate	Standard Error	C.V. (%)	Total Estimate	Standard Error	C.V. (%)	Total Estimate	Standard Error	C.V. (%)	Total Estimate	Standard Error	C.V. (%)
Electricity	5,236,150	2,959,476	56.52	11,371,988	884,360	7.78	93,850,848	29,460,669	31.39	110,458,986	29,758,722	26.94
Other Fuels Purchased	1,083,598	496,917	45.86	2,461,179	719,530	29.24	43,007,277	11,592,223	26.95	46,552,055	11,709,323	25.15
Water	1,782,004	1,039,770	58.35	1,721,250	261,695	15.20	26,647,822	12,053,890	45.23	30,151,075	12,091,094	40.10
Repair & Maintenance	7,424,278	3,642,813	49.07	10,388,180	2,138,070	20.58	23,015,571	5,985,587	26.01	40,828,030	8,336,397	20.42
Tel., Telex, etc	30,620,713	14,040,855	45.85	12,436,393	3,865,499	31.08	128,264,313	114,650,998	89.39	171,321,419	115,624,400	67.49
Advertisement	12,928,866	10,359,646	80.13	1,350,859	568,205	42.06	12,088,325	10,408,273	86.10	26,368,050	14,642,288	55.53
Stationary	21,272,270	14,150,009	66.52	9,731,699	1,836,957	18.88	121,658,522	114,674,897	94.26	152,662,491	115,637,827	75.75
Transport	59,951,006	21,208,038	35.38	48,818,885	8,041,769	16.47	27,382,192	15,309,047	55.91	136,152,083	29,311,894	21.53
Accounting and Legal	3,275,726	2,017,396	61.59	-	-	-	-	-	-	4,290,059	2,229,680	51.97
Machines & the like	17,533,989	5,500,298	31.37	60,425,873	5,511,557	9.12	71,455,684	19,768,491	27.67	149,415,545	22,307,198	14.93
Insurance	5,577,850	2,556,862	45.84	2,123,178	956,053	45.03	10,859,179	8,172,100	75.26	18,560,207	8,600,370	46.34
Other Expenditure	101,561,653	68,734,264	67.68	9,424,887	2,010,623	21.33	71,442,650	49,659,689	69.51	182,429,190	86,240,435	47.27
Total	268,248,103	139,698,138	52.08	170,606,432	17,604,005	10.32	630,334,655	382,418,960	60.67	1,069,189,190	410,890,005	38.43

TABLE 57A:- NUMBER OF ESTABLISHMENTS BY KIND OF ESTABLISHMENT AND MAJOR PROBLEMS (DIFFICULTIES) FACED WHEN STARTING THE BUSINESS
(FIRST MAJOR PROBLEMS) : 1996

First Major Problems When starting the Business	Kinds of Establishment											
	Wholesale			Retail			Service			Total		
	Total Estimate	Standard Error	C.V. (%)	Total Estimate	Standard Error	C.V. (%)	Total Estimate	Standard Error	C.V. (%)	Total Estimate	Standard Error	C.V. (%)
Lack of Premises or Space	1,314	242	18.42	19,943	3,248	16.28	10,863	1,466	13.50	32,120	3,826	11.91
Access to Raw Material.	299	104	34.71	4,726	782	16.55	1,837	406	22.12	6,862	895	13.04
Lack of Extension(Information Service). .	39	30	77.26	1,008	275	27.27	422	119	28.27	1,468	300	20.46
Price of Goods/Commodities Very Expensive	125	43	34.60	2,437	438	17.96	983	283	28.74	3,546	541	15.26
Government Regulations.	656	238	36.34	7,329	888	12.11	5,083	1,043	20.51	13,068	1,531	11.72
Inadequate Skill.	339	180	52.96	3,990	852	21.35	2,305	556	24.12	6,635	1,294	19.51
Lack of Sufficient Own Capital.	2,119	506	23.86	52,516	4,885	9.30	34,857	4,192	12.03	89,492	7,726	8.63
Lack of Credit from Bank/Finanical Inst.	78	38	49.57	839	266	31.71	333	117	35.20	1,249	329	26.32
Other Problems.	882	246	27.87	5,689	1,073	18.87	7,005	1,371	19.57	13,576	2,230	16.43
No Problem Faced.	1,932	358	18.54	25,252	2,716	10.76	17,483	2,519	14.41	44,667	4,494	10.06
Total.	7,782	1,258	16.17	123,728	10,119	8.18	81,171	7,005	8.63	212,682	14,945	7.03

TABLE 58A:- NUMBER OF ESTABLISHMENTS BY MAJOR CURRENT OPERATING DIFFICULTIES (FIRST MAJOR DIFFICULTIES) AND KIND OF ESTABLISHMENT: 1996

Type of First Major Operating Difficulties	Kinds of Establishment											
	Wholesale			Retail			Service			Total		
	Total Estimate	Standard Error	C.V. (%)	Total Estimate	Standard Error	C.V. (%)	Total Estimate	Standard Error	C.V. (%)	Total Estimate	Standard Error	C.V. (%)
Inadequate Skill.	8	6	71.63	433	164	37.85	281	98	34.91	722	184	25.49
Problems with Workers	39	34	87.08	203	83	40.81	648	206	31.82	891	267	30.01
Lack of Information Service	148	132	89.45	400	168	41.93	374	177	47.37	921	292	31.71
State Harassment.	501	105	20.97	8,234	1,313	15.95	4,036	719	17.80	12,771	1,535	12.02
Shortage of Working Capital	2,312	526	22.76	50,424	5,592	11.09	25,318	3,086	12.19	78,054	7,075	9.06
Lack of Clarity of Regulations.	411	137	33.26	908	237	26.07	918	358	38.97	2,237	517	23.09
Not Profitable.	634	245	38.62	6,649	915	13.76	4,536	1,210	26.68	11,818	1,902	16.09
Lack of (Limited) Market.	1,703	367	21.57	36,301	3,378	9.31	34,206	3,622	10.59	72,211	6,120	8.48
Lack of Working Place	299	70	23.34	4,192	957	22.83	2,578	540	20.94	7,069	1,078	15.25
Restriction on Movement of Goods & Services	151	105	70.08	881	262	29.70	21	8	38.74	1,053	280	26.61
Bureaucratic Problems to Obtain License .	137	58	42.57	745	311	41.69	256	92	36.14	1,138	329	28.93
Low Cultural Regard to Activate by Others	-	-	-	32	28	84.94	-	-	-	32	28	84.94
Limited Capacity.	24	14	57.36	641	180	28.12	888	291	32.73	1,554	339	21.80
Shortage of Goods or Commodities.	175	62	35.32	2,420	453	18.72	889	223	25.06	3,485	508	14.58
Others.	517	144	27.89	6,521	1,099	16.85	4,145	894	21.57	11,182	1,740	15.56
No Problem Faced.	724	187	25.89	4,744	558	11.76	2,063	313	15.15	7,531	751	9.97
Total.	7,782	1,262	16.21	123,728	9,754	7.88	81,159	6,972	8.59	212,669	14,414	6.78

TABLE 62A:- ESTIMATE OF ESTABLISHMENTS BY KIND OF ESTABLISHMENT AND TYPE OF ASSISTANCE NEEDED FROM THE GOVERNMENT (FIRST MAJOR PRIORITY) : 1996

First Priority of Assistance Needed	Kinds of Establishment											
	Wholesale			Retail			Service			Total		
	Total Estimate	Standard Error	C.V. (%)	Total Estimate	Standard Error	C.V. (%)	Total Estimate	Standard Error	C.V. (%)	Total Estimate	Standard Error	C.V. (%)
Access to a plot of Land.	1,360	272	19.99	19,758	2,142	10.84	12,240	1,469	12.00	33,358	2,875	8.62
Access to Rented House.	234	71	30.47	2,719	409	15.05	3,539	694	19.61	6,492	829	12.76
Assistance with Marketing	767	174	22.69	17,688	1,821	10.29	14,529	1,737	11.95	32,984	3,099	9.39
Better Access to Bank Loan.	2,552	606	23.74	50,168	5,000	9.97	27,643	2,960	10.71	80,364	6,953	8.65
Favorable Government Rules & Regulations.	978	160	16.34	13,095	1,526	11.65	9,402	1,428	15.19	23,475	2,247	9.57
A right to work and property.	192	113	58.84	1,573	322	20.44	1,446	364	25.18	3,211	487	15.15
Imporved availability of Goods/Services/.	306	77	25.14	8,447	1,509	17.87	4,933	1,096	22.22	13,686	2,161	15.79
Technical Training.	191	136	70.80	351	263	74.87	217	70	32.14	760	302	39.82
Training in Accounting(Business Methods).	22	10	46.85	487	168	34.50	173	69	40.09	682	182	26.75
Other	1,180	541	45.83	9,442	1,255	13.30	7,036	1,390	19.75	17,657	2,544	14.41
Total.	7,782	1,262	16.21	123,728	9,754	7.88	81,159	6,972	8.59	212,669	14,414	6.78

ANNEX III:

DISTRIBUTIVE AND SERVICE TRADE ESTABLISHMENT SURVEY, URBAN - 1996/97

Section I. Identification Particulars of the Distributive/Service Trade Establishment

1	2	3	4	5	6	7
Establishment Name	Killil	Zone	Woreda	Town	Higher	Kebele

8	9	10	11
EA Code	House No.	Serial No. of the Establishment	Selection Serial No.

Section II Basic Information of the Establishment

Ser. No.	General Questions	Choices to Answers	Skip	Code
9	10	11	12	13
1	What is the major trade type/sector of the establishment?	Wholesale trade = 1 Retail trade = 2 Service trade = 3	Skip to Q3 Skip to Q3	9 <input type="checkbox"/>
2	If the answer to Q1, is wholesale trade, what type of wholesale?	Domestic = 1 Exporter = 2 Importer = 3 Exporter/Importer = 4 Trade agent = 5 Other (specify) = 6		10 <input type="checkbox"/>
3	3.1 What are the major items sold/service provided/ by the establishment? 3.2 If more than one item sold/service provided/ which one is the major one?	_____ _____ _____		11 <input type="checkbox"/>
4	What is the kind of ownership?	Privately owned = 1 Partnership = 2 Share company = 3 Private ltd. comp. = 4 State owned = 5 Co-operative = 6 Other (specify) = 7	Skip to Q6 Skip to Q6 Skip to Q6 Skip to Q6 Skip to Q6 Skip to Q6	12 <input type="checkbox"/>

Ser. No.	General Questions	Choices to Answers	Skip	Code
9	10	11	12	13
5	If the establishment is privately owned what is the gender of the owner ?	Male = 1 Female = 2		13 <input type="checkbox"/>
6	Does the establishment keep book of accounts?	Yes complete = 1 Yes but not comp. = 2 No = 3	Skip to Q8 Skip to Q8	14 <input type="checkbox"/>
7	If the establishment keeps a complete book of accounts, which calendar does it follow?	Eth. calendar year (Sept. 11 - Sept. 10) = 1 Eth. fiscal year (July 8 - July 7) = 2 Gregorian Calendar (Jan. 1 - Dec. 31) = 3 Other(specify) = 4		15 <input type="checkbox"/>
8	How long ago did the establishment start business?	Month_____ Year_____		16 M Y <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>
9	Number of days operated by the establishment during the year	_____		17 <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>
10	If the establishment was not operational during the year, what were the reasons. Give three major reasons in order of importance?	Business new = 1 Shortage of goods/ commodities = 2 Lack of market = 3 Shortage of working capital = 4 Gov't regulations = 5 Seasonal type of business = 6 Family problem = 7 Other (specify) = 8		18 <input type="checkbox"/> 19 <input type="checkbox"/> 20 <input type="checkbox"/>
11	What was the amount of the initial paid-up capital?	_____		21 <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>
12	Ownership of capital of the establishment by nationality	Fully Ethiopian = 1 51 % & above Eth. = 2 51% & above fore.. = 3 Fully foreign owned = 4 Other (specify) = 5		22 <input type="checkbox"/>

SECTION III. NUMBER OF PERSONS ENGAGED IN THE ESTABLISHMENT DURING THE YEAR AND SALARY/WAGE

3.1 Number of Persons Engaged at the End of Each Quarter Year

Ser. No.	Employment Status	Number of Persons Engaged at The End of Each Quarter												Temporary Workers Man Month
		1st Quarter			2nd Quarter			3rd Quarter			4th Quarter			
		Ethiopians		For-eign.	Ethiopians		For-eign.	Ethiopians		For-eign.	Ethiopians		For-eign.	
		Male	Fem.		Male	Fem.		Male	Fem.		Male	Fem.		
11	12	13	14	15	16	17	18	19	20	21	22	23		
9	10													
0 1	Owners/Partners engaged in work (2+3)													
0 2	Unpaid owners/partners													
0 3	Paid owners/partners													
0 4	Unpaid family members													
0 5	Permanent workers													
0 6	Contract workers													
0 7	Apprentices (Unpaid)													
0 8	Apprentices (Paid)													
0 9	Total (1+4+5+6+7+8)													
1 0	Temporary workers													

Comments: _____

4.2 MEMBERSHIP BY SEX AND NATIONALITY

Nationality	Male		Female		Total
	No.	%	No.	%	
Ethiopian					
Foreigners					
Total					

3.3 Number of Permanent Workers by Salary Group and Nationality at The End of The Survey Year

Ser. No.	Nationality	Gross Salary Group In Birr													Total	
		Below 50	50 - 149	150 - 249	250 - 349	350 - 449	450 - 549	550 - 649	650 - 749	750 - 849	850 - 949	950 - 1049	1050 - 1149	1150 and above		
9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	
1	Ethiopians															
2	Male															
3	Female															
4	Foreigners															
5	Total (1+4)															

* You can take the number of permanent workers from the payroll at the end of the year

4.2 Miscellaneous Income During the Year

Serial No.	Miscellaneous income by source	Income in birr						Months covered
9	10	11						12
1	Interest							
2	Commission							
3	Rent income from machinery and other fixed assets							
4	Share							
5	Insurance(if received in cash)							
6	Other (specify) _____							
7	Total							
8	Donation (gov't , ...etc.)							
9	Grand total							

Comments:

SECTION IV. STATISTICS OF THE ESTABLISHMENT

4.3 Income from bedrooms and other entertainment services during the year

Ser. No.	Service type	Number	Days Operated	Number of Customers	Income in birr	Months Covered
9	10	11	12	13	14	15
1	Rooms and beds					
2	Bedrooms					
3	Beds					
4	Sauna bath and others					
5	Cinema/theatre					
6	Seats					
7	Attendance					
8	Sport Activities					
9	Night Clubs					
10	Others					
	Total					

5.2 Miscellaneous Expenses During The Year

Ser. No.	Type of expense	Amount in birr					Months covered	
		10	11	12	1	2	12	
0 1	Electric bill							
0 2	Energy expenses (wood, charcoal, ...etc.)							
0 3	Water bill							
0 4	Minor maintenance and service							
0 5	House rent							
0 6	Fixed assets and machinery rent							
0 7	Advertisement							
0 8	Stationary and packing materials							
0 9	Telephone, postal, telex and other similar expenses							
1 0	Accounting, audit and legal services							
1 1	Transport expenses							
1 2	Insurance premium							
1 3	Commision							
1 4	Payment to shareholders _____							
1 5	Other expenses (banking serv. ..etc.)							
1 6	Total (1+...+15)							
1 7	Interest paid							
1 8	Consumed without payment (for commodities for sale)							
1 9	Fine (tax evasion, ..., etc.)							
2 0	Other expenses (license fee, ..., etc.)							
2 1	Total (16 - 20)							
2 2	Grand total (16 + 21)							
2 3	Income tax on profit							
2 4	Sales tax* (all indirect taxes)							

* Includes transaction tax, turnover tax, excise tax

Comments

**SECTION VII. VALUE OF FIXED ASSETS AND INVESTMENT
DURING THE YEAR**

7.1 Fixed assets

Ser. No.	Fixed assets of the establishment by type	Value of fixed assets beginning of year	Investment during the year	Sold or disposed fixed assets during the year	in Birr	
					Depreciation (annual)	Net value of fixed assets, end of year
9	10	11	12	13	14	15
1	Building/House					
2	Other construction works					
3	Vehicles					
4	Machinery and other equipment					
5	Other (office equipment, and the like)					
6	Grand total					

7.2 Investment During The Year by Source and Purpose

in Birr

Ser. No.	Source of the money	Purpose		Total
		For fixed assets	Working capital	
9	10	11	12	13
1	Domestic (2+3+4)			
2	Private			
3	Bank loan			
4	Other			
5	External (foreign)			
6	Total (1+5)			

Comments

SECTION VIII. PROBLEMS AND FUTURE PLANS OF THE ESTABLISHMENT

Serial No.	General questions	Alternatives/answers	Code
9	10	11	12
1	What were the three most difficult problems faced by the establishment when established? (in order of importance)	Lack of premises/space = 1 Access to raw materials = 2 Lack of extension/information services = 3 Price of goods/commodities very expensive = 4 Government regulations = 5 Inadequate skill = 6 Lack of sufficient own capital = 7 Lack of credit from banks or other financial institutions = 8 No problems faced = 9 Other (specify) = 10	23 <input type="checkbox"/> 24 <input type="checkbox"/> 25 <input type="checkbox"/>
2	What are the three most difficult problems currently affecting the operation of the establishment? (in order of importance)	Inadequate skill = 1 Problems with workers = 2 Lack of extension/information services = 3 State harassment = 4 Shortage of working capital = 5 Lack of clarity of regulations = 6 Un-profitability = 7 Lack of (limited) market = 8 Lack/inconvenience of working place = 9 Restriction on movement of goods and services = 10 Bureaucratic problems to obtain license = 11 Low cultural regard to activity by others = 12 Limited capacity = 13 Shortage of goods(commodities) = 14 No problems faced = 15 Other (specify) = 16	26 <input type="checkbox"/> 27 <input type="checkbox"/> 28 <input type="checkbox"/>
3	Does the establishment intend to change type of trade/service? If the answer is no = 2 or not known = 3 skip to Question 5	Yes = 1 No = 2 Not known = 3	29 <input type="checkbox"/>

Serial No.	General questions	Alternatives/answers	Code
9	10	11	12
4	If the answer to Question 3 is yes , what is the main reason?	To shift to a better sector/kind of activity = 1 Non profitable business = 2 Lack of market = 3 Working place not suitable to the type of business = 4 Other (specify) = 5	30 <input type="checkbox"/>
5	What is the most difficult problem to enlarge the establishment?	No problem = 1 High government taxes = 2 Government regulations and rules = 3 Unfair competition from larger enterprises = 4 Competition from smaller enterprises = 5 Shortage/lack of goods(commodities) = 6 Lack of working place/premises = 7 Lack of machinery = 8 Shortage of working capital = 9 Lack/shortage of credit services = 10 Lack of market = 11 Other (specify) = 12	31 <input type="checkbox"/>
6	What are the three most useful forms of assistance needed by the establishment from the government? In order of importance.	Access to a plot of land = 1 Access to rented house = 2 Assistance with marketing = 3 Better access to bank loans = 4 Favourable government rules and regulations = 5 A right to work and property = 6 Improved availability of goods/services = 7 Technical training = 8 Training in accounting/business methods = 9 Other (specify) = 10	32 <input type="checkbox"/> 33 <input type="checkbox"/> 34 <input type="checkbox"/>